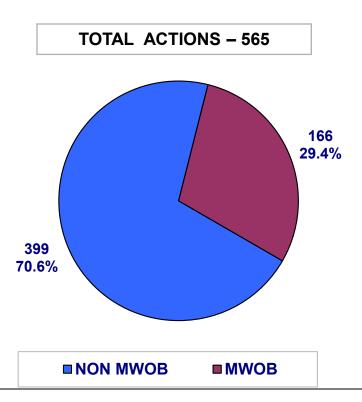
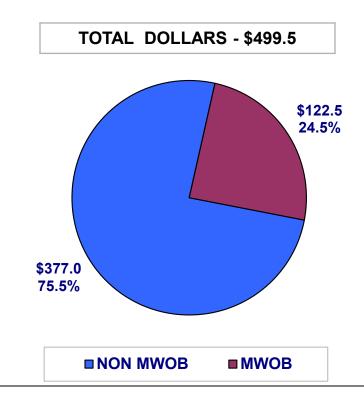
January 1 – December 31, 2018

MWOB PARTICIPATION (DOLLARS IN MILLIONS)



40 (or 7.1%) of the actions in 2018 were awarded to businesses classified as both minority-owned and women-owned

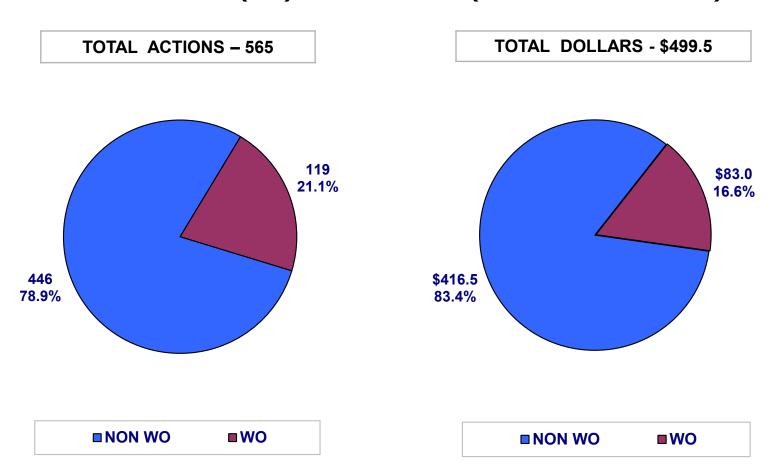


\$6.3 (or 1.3%) of the dollars in 2018 were awarded to businesses classified as both minority-owned <u>and</u> women-owned

January 8, 2019

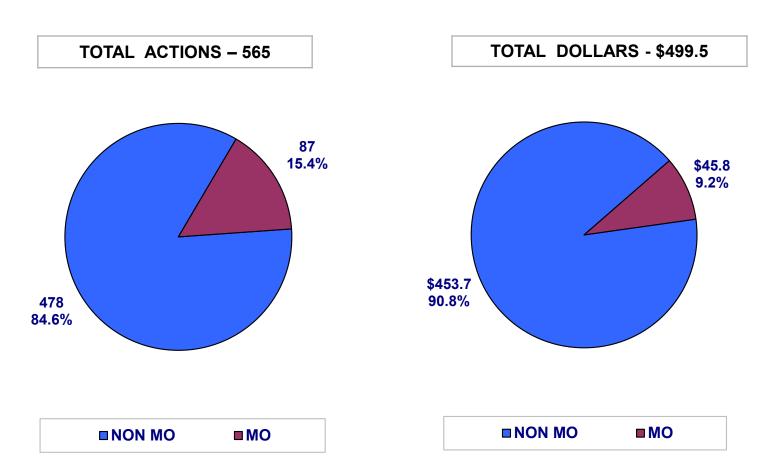
January 1 – December 31, 2018

WOMEN OWNED (WO) PARTICIPATION (DOLLARS IN MILLIONS)



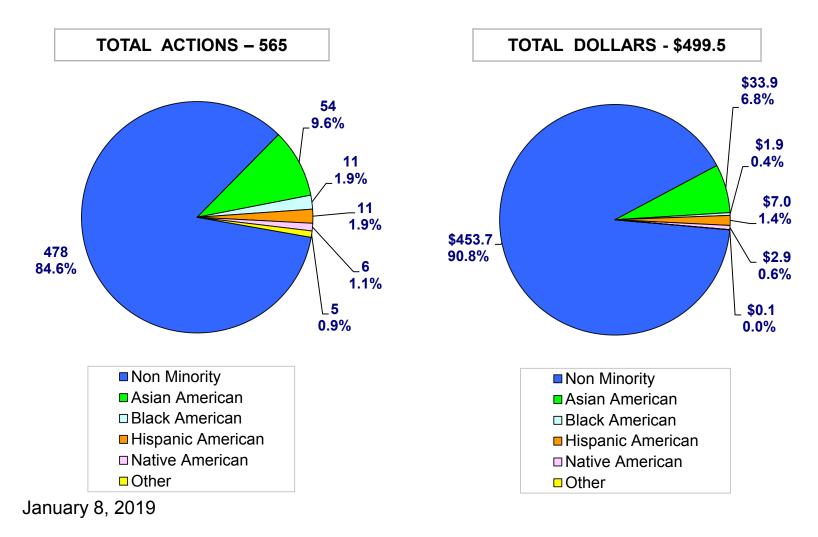
January 1 – December 31, 2018

MINORITY OWNED (MO) PARTICIPATION (DOLLARS IN MILLIONS)



January 1 – December 31, 2018

MINORITY OWNED PARTICIPATION BY ETHNICITY (DOLLARS IN MILLIONS)



| Total | \$ | 429.6 |
|-----------------------------|----|--------|
| Total | | 100.0% |
| | | |
| MWOB | \$ | 98.0 |
| MWOB | | 22.8% |
| Minority Owned (MO) | \$ | 49.5 |
| Minority Owned (MO) | | 11.5% |
| Women Owned (WO) | \$ | 59.5 |
| Women Owned (WO) | | 13.9% |
| Overlap (Both MO & WO) | \$ | 11.1 |
| Overlap (Both MO & WO) | | 2.6% |
| | | |
| Asian American | \$ | 28.8 |
| Asian American | | 6.7% |
| Black American | \$ | 9.5 |
| Black American | | 2.2% |
| Hispanic American | \$ | 8.4 |
| Hispanic American | | 2.0% |
| Native American | \$ | 2.2 |
| Native American | | 0.5% |
| Other | \$ | 0.6 |
| Other | | 0.1% |
| | | |
| MWOB = MO, or WO, or both I | ON | & WO |

MWOB = MO, or WO, or both MO & WO
Dollars are in millions

FDIC Contracting Payments represent the total dollar amount of contract and task order payments made during the stated period.

| MWOB CONTRACTING | | | | | | | | |
|---|--|--------------------|--------------------|----------|-------------|--|--|--|
| 2018 | | | | | | | | |
| Contractor | Description of Services | Number of Awards | Total Dollar Value | Division | MWOB STATUS | Ethnicity | | |
| FCN, INC. | Hardware and Software Maintenance | 37 | \$20,321,443 | DIT | WO | | | |
| MERIDIAN MATERIALS, INC. | Janitorial Services | 1 | \$17,661,424 | DOA | MO | Asian-Pacific American Owned | | |
| MSOL INC. | ITAS II | 5 | \$15,730,730 | DIT | WO | | | |
| ALLIANCE TECHNOLOGY GROUP, LLC | Hardware and Software Maintenance | 2 | \$12,523,841 | DIT | WO | | | |
| A-TEK, INC. | Infrastructure Security O&M Services | 1 | \$9,925,586 | DIT | WO | | | |
| RESTON LIMOUSINE & TRAVEL SERVICE, INC. | HQ Shuttle Service | 1 | \$7,000,000 | DOA | WO | | | |
| GAGHAN MECHANICAL, INC. | HVAV Replacement Project | 1 | \$6,226,236 | DOA | MO | Asian-Pacific American Owned | | |
| CASCADES TECHNOLOGIES, INC. | ITAS II | 3 | \$5,330,790 | DIT | MO | Hispanic American Owned | | |
| | Business Operations Support - Accounting | - | , , , , , , , , , | | | 1,1 | | |
| MIR, MITCHELL & COMPANY, LLP | Services | 2 | \$4,151,000 | DRR | WO | | | |
| AFFIGENT, LLC | Software Maintenance | 3 | \$2,806,046 | DIT | MO | Native American Owned | | |
| PYRAMID SYSTEMS, INC. | ITAS II | 4 | \$2,229,906 | DIT | MO/WO | Asian-Pacific American Owned | | |
| DIGITAL MANAGEMENT, LLC | Information Security Support Services | 1 | \$2,079,000 | DRR | MO | Subcontinent Asian (Asian-Indian) American Owned | | |
| STG INTERNATIONAL, INC. | Deskside Coaching Services | 1 | \$1,792,712 | LEG | WO | , , , | | |
| PRAGMATICS, INC. | ITAS II | 3 | \$1,473,309 | DIT | MO | Asian-Pacific American Owned | | |
| SHI INTERNATIONAL CORP. | Software Maintenance | 19 | \$1,081,761 | DIT | MO/WO | Asian-Pacific American Owned | | |
| ART OF RESOLUTION, LLC | EEO Investigative Services | 1 | \$1,038,254 | MWI | WO | | | |
| NFINITY LLC | IT Development Services | 13 | \$951,564 | DRR | MO | Subcontinent Asian (Asian-Indian) American Owned | | |
| HP PRODUCTIONS, INC. | Video Production Services | 1 | \$913,301 | DOA | MO/WO | Hispanic American Owned | | |
| FUTURE TECH ENTERPRISE, INC. | Software Maintenance | 1 | \$824,189 | DIT | WO | , nopalito / tinonoan o tinoa | | |
| TRIAD TECHNOLOGY PARTNERS, LLC | Software | 1 | \$798,947 | DIT | WO | | | |
| PRECISE SOFTWARE SOLUTIONS, INC. | IT Support Services | 1 | \$686,078 | OIG | MO | Asian-Pacific American Owned | | |
| BRAXTON-GRANT TECHNOLOGIES, INC. | Subscription-Security Scorecard | 1 | \$652,792 | DIT | MO/WO | Black American Owned | | |
| SOFTWARE INFORMATION RESOURCE CORP. | Software & Software Maiintenance | 3 | \$527,519 | DIT | MO/WO | Subcontinent Asian (Asian-Indian) American Owned | | |
| B&M CONSULTING GROUP, INC. | FISMA Risk Analysis and Consulting Svcs | 1 | \$487,231 | DIT | WO | Oubcontinent Asian (Asian-Indian) American Owned | | |
| TELESIS CORPORATION | OpenFISMA O&M Support | 1 | \$452,641 | DIT | MO/WO | Subcontinent Asian (Asian-Indian) American Owned | | |
| TELESIS CONTONATION | Receivership Assistance Services & Temp | ' | Ψ432,041 | DII | IVIO/VVO | Subcontinent Asian (Asian-indian) American Owned | | |
| BAZILIO COBB ASSOCIATES, P.C. | Staffing Services | 3 | \$430,000 | DRR | МО | Black American Owned | | |
| OPTIVOR TECHNOLOGIES, L.L.C. | Software Maintenance | 2 | \$412,525 | DIT | WO | | | |
| INTERIOR RESOURCE GROUP INC | Furniture | 1 | \$403,661 | DOA | MO | Hispanic American Owned | | |
| NETSECURITY CORPORATION | Information Security Awareness Training | 2 | \$371,844 | DCP | MO | Black American Owned | | |
| UNICORP SERVICES INC | Financial Valuation Services | 3 | \$363,140 | DRR | MO | Black American Owned | | |
| EMPOWER SOLUTIONS, LLC | Hardware | 1 | \$308,721 | DIT | WO | | | |
| GARNET CAPITAL ADVISORS, LLC | Financial Valuation Services | 3 | \$303,933 | DRR | WO | | | |
| FERNCLIFF INVESTMENTS | Financial Valuation Services | 2 | \$211,800 | DRR | WO | | | |
| GROVE STREET INVESTMENT, LLC | Financial Valuation Services | 2 | \$211,600 | DRR | MO/WO | Subcontinent Asian (Asian-Indian) American Owned | | |
| SUPPLYSOURCE DC, LLC | Furniture | 2 | \$196,776 | DOA | MO | Hispanic American Owned | | |
| FORWARD MOMENTUM LLC | Learning & Curriculum Development Services | 1 | \$180,375 | FCU | WO | niepanie 7 mondan e mied | | |
| FORWARD SPACE, LLC | Furniture | 1 | \$141,708 | DOA | wo | | | |
| EMAGINE IT, INC. | Security Assessment Services | 1 | \$141,338 | DRR | MO | Subcontinent Asian (Asian-Indian) American Owned | | |
| AAAA GENERATOR SERVICES | Generator Day Tank Replacement | 2 | \$128,042 | DOA | MO/WO | Hispanic American Owned | | |
| TRIVAD, INC. | Subscription-Damballa Failsafe | 1 | \$126,861 | DIT | WO | Asian-Pacific American Owned | | |
| BLUE TECH INC. | Software | 1 | \$110,071 | DIT | WO | A SIGN - ATTENDATION OWNER | | |
| SADA SYSTEMS, INC. | Software | 1 | \$110,071 | DIT | WO | | | |
| SADA STOTEIVO, INC. | SuitWate | | , , , , | ווט | VVO | l e | | |
| | | (Continued on next | page) | | | | | |

MWOB CONTRACTING 2018 (Continued from previous page) Contractor **Description of Services** Number of Awards Total Dollar Value Division MWOB STATUS Ethnicity \$75,000 DRR FIRST FINANCIAL NETWORK, INC. Internet Marketing Sales & Services WO GEARHART CONSTRUCTION SERVICES, LLC 1 \$67,990 DOA MO Native American Owned Carpet KING STAR COMPUTER INC. Software 1 \$63,364 DIT MO Asian-Pacific American Owned ZEVA INCORPORATED Subscription-Zeva 1 \$54,838 DIT WO BIALEK CORPORATION OF MARYLAND. THE 2 DOA WO Ethospace Parts \$54.650 DIVERSIFIED DISTRIBUTORS INTL Software Maintenance 5 \$49,947 DIT MO/WO Other than one of the preceding МО PERSONABLE.COM, INC. Software 1 \$47,610 DIT Asian-Pacific American Owned COPPER RIVER INFORMATION TECH, LLC 2 DIT MO Native American Owned Software \$44,744 \$43,000 DRR МО SB & COMPANY, LLC Tax Preparation Services Black American Owned MO/WO FEDGOVIT, INC. \$41,684 DIT Software 1 Subcontinent Asian (Asian-Indian) American Owned Asian-Pacific American Owned UNICOM GOVERNMENT, INC. Hardware Maintenance 1 \$33,945 DIT MO DYNAMIC SYSTEMS, INC. Software 2 \$28,539 DIT WO MAILMAX MAILING SOLUTIONS LLC Software 1 \$25,617 DIT MO Hispanic American Owned ARBEE ASSOCIATES Furniture 1 \$23,290 DOA WO WASHINGTON, PITTMAN & MCKEEVER L.L.C. DRR MO Accounting Services 1 \$15,100 Black American Owned HUMAN TOUCH TRANSLATIONS LTD. 2 \$5,232 DRR WO Translations/Transcreation/Interpretation Services PANAMERICA COMPUTERS, INC Software 1 \$4,626 DIT MO/WO Hispanic American Owned NETWORK COMMUNICATIONS TECH. INC. Software Maintenance 1 \$4,270 DIT WO COMPROSE, INC \$1.920 DIT WO Software Maintenance 1 NEWTYPE, INC Translations/Transcreation/Interpretation Services 2 \$891 DRR WO **62 MWOB Contractors** 166 \$122,476,032

2018 Through December

MWOB Percentages (Awards and Contractors)

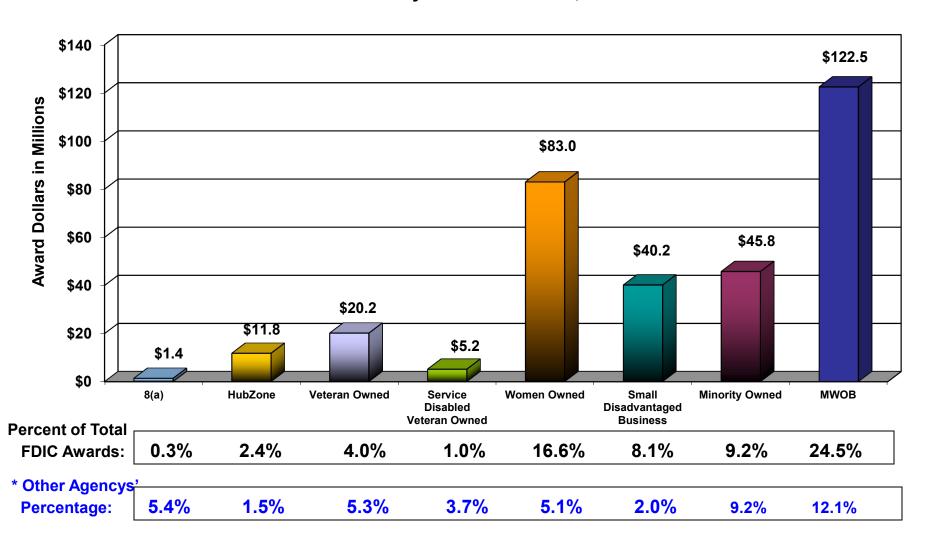
| DATA ON NUMBER OF AWARDS AND | | | | |
|--|-----------------------|--|--|--|
| NUMBER OF CONTRACTORS | 2018 Through December | | | |
| Total Active Awards | 1 221 | | | |
| (As of last date of reporting period) | 1,331 | | | |
| Total MWOB Active Awards | 251 | | | |
| | 18.86% | | | |
| Total Active Contractors (As of last date of reporting period) | 460 | | | |
| MWOB Active Contractors | 109 | | | |
| | 23.70% | | | |
| Total Contractors Receiving Awards | 262 | | | |
| MWOB Contractors Receiving Awards | 62 | | | |
| | 23.66% | | | |
| Total Number of Awards | 565 | | | |
| Total Number of MWOB Awards | 166 | | | |
| | 29.38% | | | |

MWOB Dollars by Division

| Division | Dollars | Percentage |
|----------|---------------|------------|
| DIT | \$76,905,937 | 62.8% |
| DOA | \$32,817,078 | 26.8% |
| DRR | \$8,982,598 | 7.3% |
| LEG | \$1,792,712 | 1.5% |
| OMWI | \$1,038,254 | .8% |
| OIG | \$686,078 | .6% |
| FCU | \$180,375 | .1% |
| DCP | \$73,000 | .1% |
| TOTAL | \$122,476,032 | 100.0% |

| SOL | ICITATION I | NFORMATIO | N | | | |
|---|-------------|---------------|-----------|--|----------|---|
| (2 | 018 THRU [| DECEMBER) | | | | |
| Tatal acceptance of acceptance (acceptance to a large and acceptance) | ļ | | | | | |
| Total number of awards (excluding task orders) | 388 | | | | | |
| Total number of solicitations which resulted in the awards | 362 | | | | | |
| Total number of solicitations that involved competition | 248 | | | | | |
| Total number of solicitations that were non-competitive | 114 | | | | | |
| Total number of GSA Multiple-Award contract solicitations | 0 | | | | | |
| | | Percentage of | Submitted | Percentage of Businesses Solicited that Submitted | Received | Percentage of Businesses Solicited that Received |
| | Solicited | Solicited | Proposals | Proposals | Awards | Awards |
| All Businesses | 1083 | - | 678 | 62.6% | 388 | 35.8% |
| Minority or Women Owned Business (MWOB) | 412 | 38.0% | 242 | 22.3% | 109 | 10.1% |
| Non MWOB | 671 | 62.0% | 436 | 40.3% | 279 | 25.8% |
| Women Owned | 320 | 29.5% | 203 | 18.7% | 89 | 8.2% |
| Minority Owned | 228 | 21.1% | 119 | 11.0% | 53 | 4.9% |
| Asian-Pacific American Owned | 105 | 9.7% | 64 | 5.9% | 29 | 2.7% |
| Subcontintent Asian American Owned | 12 | 1.1% | 7 | 0.6% | 3 | 0.3% |
| Black American Owned | 37 | 3.4% | 12 | 1.1% | 4 | 0.4% |
| Hispanic American Owned | 23 | 2.1% | 8 | 0.7% | 5 | 0.5% |
| Native American Owned | 28 | 2.6% | 17 | 1.6% | 7 | 0.6% |
| Other than one of the preceding | 23 | 2.1% | 11 | 1.0% | 5 | 0.5% |
| Small Disadvantaged Business (SDB) | 70 | 6.5% | 41 | 3.8% | 19 | 1.8% |
| Veteran Owned | 24 | 2.2% | 12 | 1.1% | 8 | 0.7% |
| Service Disabled Veteran Owned Business (SDVOB) | 19 | 1.8% | 9 | 0.8% | 7 | 0.6% |

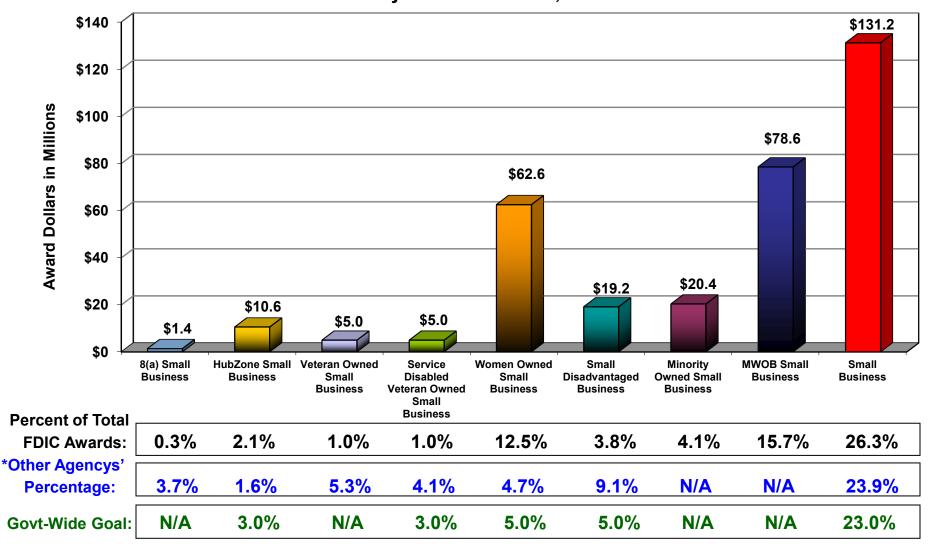
FDIC Total Awards by Socio Economic Categories January 1 – December 31, 2018



^{*} Source is USASpending.gov for FY 2016. Percentages were based on a total amount derived from the selection of FY2016, Contracts, and all Contractor Types.

January 8, 2019

FDIC Small Business Awards by Socio Economic Categories January 1 - December 31, 2018



^{*} Source is FY2017 Small Business Goaling Report from FPDS-NG N/A = Not Available
In determining what constitutes a small business, among other things, the definition will vary to reflect industry differences, such as size standards. Small Businesses must meet the size standard established for a contract, which are based on North American Industrial Classification System (NAICS) codes.