

# Massachusetts Small Business Development Center Network

MSBDC



## *BAEI Forum*

### *Advisory and Training Resources Partnerships*

*Michael Dimino, Senior Business Advisor*

*May 3, 2012*



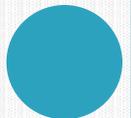
U.S. Small Business Administration





# Mission

**The Massachusetts Small Business Development Center Network contributes to the entrepreneurial growth of small businesses throughout Massachusetts by providing high-quality, in-depth advising, training, and capital access.**

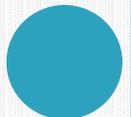




# **MSBDC Network**

## **Built on a Partnership Model**

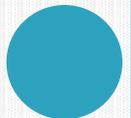
- **U.S. Small Business Administration**
- **U.S. Department of Defense**
- **Commonwealth of Massachusetts**
- **University of Massachusetts Amherst and consortium members**
- **Public and private partnerships with chambers and other economic and business development organizations**





# MSBDC Integrated Business Service Lines

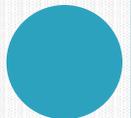
- **General Business Advisory Services**
- **Export Assistance (Mass Export Center)**
- **Government Contracting (PTAC)**





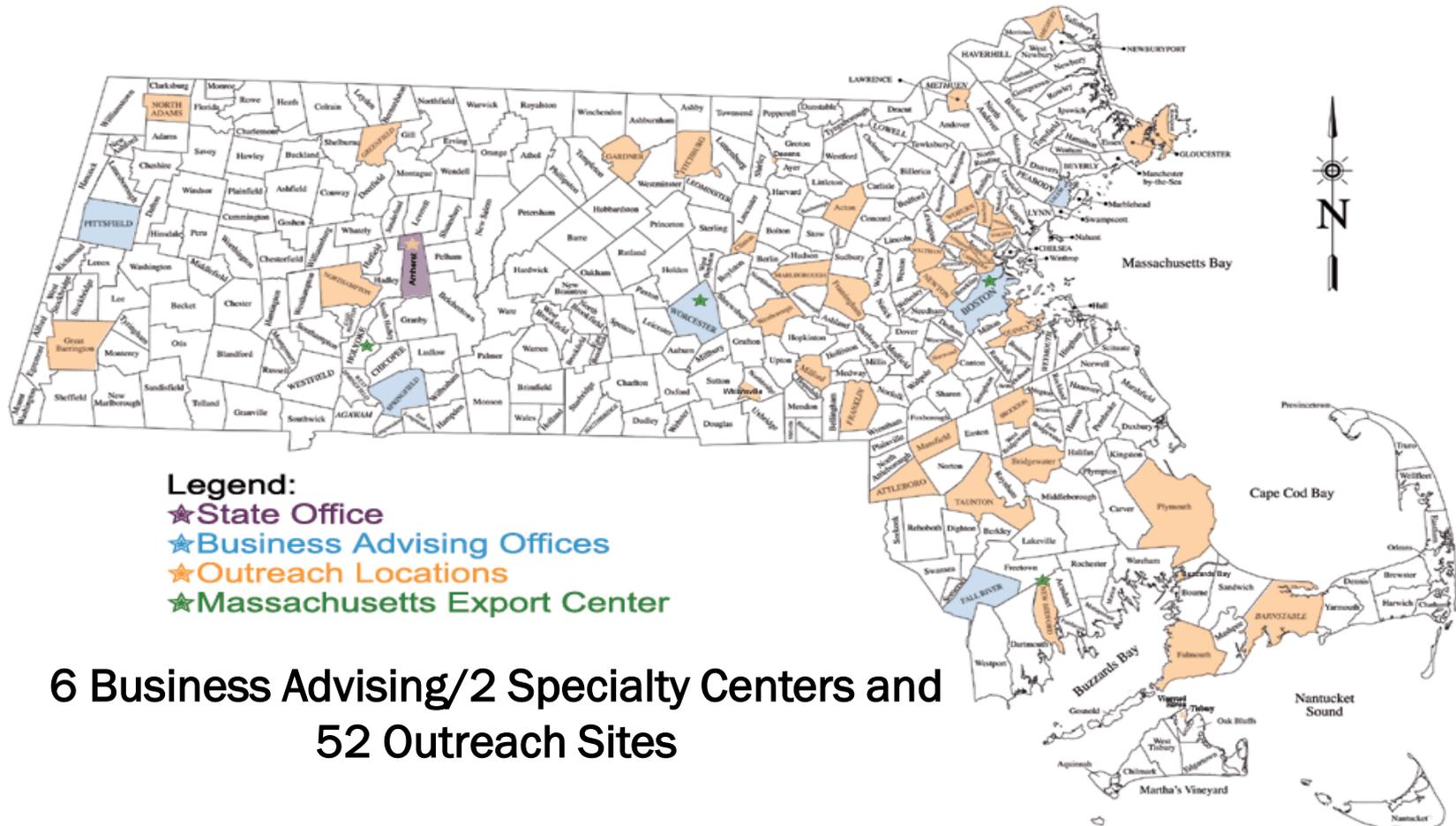
# Service Delivery

**The MSBDC Network provides free, confidential and comprehensive one-on-one business advising and free or low-cost educational training programs to prospective and existing small businesses statewide through a network of 8 centers and 52 outreach sites.**





# MSBDC Network Convenient Locations Statewide

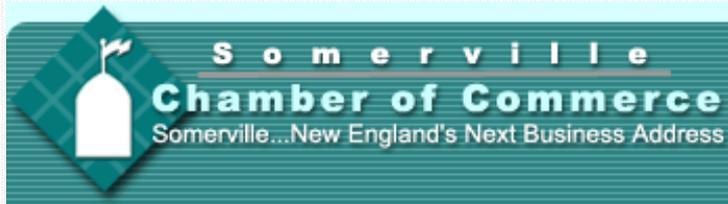


Massachusetts Small Business  
Development Center  
Network



# Boston Regional Office Outreach Sites

The **Arlington**  
Chamber of Commerce





# MSBDC Network FY11

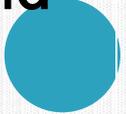
## Advising and Training Impact

### Statewide

### Eastern Mass\*

	<i>Advising</i>	
3,710	cases	2070
22,763	hours	10,038
	<i>Training</i>	
191	programs	137
5,444	attendees	4,492

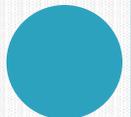
\*Totals for Boston, Southeast, and Northeast Regional Offices plus IT East, MEC, Southeast and Government Contracting





# MSBDC Network FY11 Statewide Economic Impact

- **\$34.3 Million in financings**
- **1,237 jobs created/retained**
- **127 business starts**
- **\$227 Million in export sales (FY10)**
- **\$76.6 Million in government contracts (FY10)**



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***MSBDC Network- State Office***

***[www.msbdc.org](http://www.msbdc.org)***

***413-545-6301***

***MSBDC Network- Boston Regional  
Office and Minority Business Center  
at UMass Boston***

***[www.sbdc.umb.edu](http://www.sbdc.umb.edu)***

***617-287-7750***

