

Tailored Resolution Plan pursuant to 12 C.F.R. Part 243 – Public Section

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Unique identifier of top-tier company

Caisse Fédérale de Crédit Mutuel
RSSD-ID 2916860

To the Board of Governors of the Federal Reserve System (“Board”) and the Federal Deposit Insurance Corporation (“FDIC”):

Introduction

Crédit Industriel et Commercial (“CIC”) is a bank organized under the laws of France that maintains a state-licensed branch in New York. Banque Fédérative du Crédit Mutuel (“BFCM”) is a company organized under the laws of France and directly owns 93 percent of the voting shares of CIC. Caisse Fédérale de Crédit Mutuel (“CFCM”) is a company organized under the laws of France and directly owns 93 percent of the voting shares of BFCM. CIC, BFCM and CFCM are each foreign banking organizations that are treated as bank holding companies (“BHCs”) under section 8(a) of the International Banking Act of 1978.

Pursuant to Section 12 C.F.R. § 243.3(a)(iii), Board Regulation QQ,¹ CFCM is required to file a resolution plan with the Board and the FDIC. The resolution plan must be filed by no later than December 31, 2013. On April 3, 2013, CFCM filed with the Board and the FDIC notice of its intention to file a tailored resolution plan pursuant to 12 C.F.R. § 243.4(a)(iii). On June 27, 2013, the Board and the FDIC approved the notice. This filing constitutes the tailored resolution plan required of CFCM. The filing is divided into two sections: this section is the public section. The other section is separately marked as a confidential section, and confidential treatment is requested for the information contained therein.

Executive Summary

CFCM is a French headquartered banking network of approximately 4600 local banks and mutual organizations, organized across different networks including Credit

¹ For ease of reference, CFCM will refer to the Board’s version of the joint regulation on resolution plans issued by the Board and the FDIC.

Mutuel and CIC. CFCM is one of the largest banking entities in France. As of December 31, 2012, CFCM had approximately 23 million customers and approximately €500 billion of assets. CFCM's main lines of business include retail banking, mortgage lending, consumer finance, insurance and commercial banking. An audited financial statement of CFCM as of December 31, 2012 is attached as Attachment A.

CFCM and its subsidiaries have few assets or business operations in the United States. As of December 31, 2012, CIC, BFCM and CFCM each had far less than \$100 billion in total U.S. nonbank assets. The consolidated U.S. operations represented approximately two percent of CFCM's consolidated, global assets.

CFCM and BFCM had no U.S. assets other than those held through CIC. CIC's only U.S. nonbank assets consisted of 60.17 percent of the voting shares of GSN North America Inc. ("GSN") (f/k/a ESN North America, Inc.), a registered broker-dealer with one office in New York City. As of December 31, 2012, GSN's total assets were \$1.6 million. A copy of GSN's audited consolidated balance sheet as of December 31, 2012 is attached as Attachment B.

CIC has no U.S. insured depository institution assets. CIC's sole U.S. banking operations consists of those of its New York branch ("New York Branch"). The New York Branch is licensed by the New York State Department of Financial Services ("NYSDFS"). As of December 31, 2012, the assets of the New York Branch were \$12.72 billion, of which \$7.37 billion represented cash deposited at the Federal Reserve Bank of New York ("FRBNY"). The New York Branch manages the Grand Cayman branch of CIC pursuant to Federal Reserve Regulation K, 12 C.F.R. § 211.24(g).

CFCM is also the indirect parent of Banque Transatlantique, a bank organized under the laws of France that operates a licensed representative office in New York ("Representative Office"). The Representative Office is licensed by the NYSDFS and has no assets.

Overview of Resolution Plan

CFCM is an entity organized in France and is treated as a BHC under the Bank Holding Company Act of 1956, as amended. As noted, CFCM engages indirectly in financial activities in the United States *solely* through the New York Branch and through GSN.

CFCM's tailored resolution plan provides the Board and the FDIC a plan for the rapid and orderly resolution of CFCM's indirect material U.S. operations in the event of material financial distress. The tailored resolution plan provides information as required by Board Regulation QQ on CFCM's indirect material U.S. operations that are conducted in the U.S. Pursuant to the New York Banking Law ("NYBL"), the NYSDFS would be the receiver of the New York Branch should it become insolvent.

Material Entities

12 C.F.R. § 243.2(l) defines a *Material entity* as a “ subsidiary or foreign office of the covered company that is significant to the activities of a critical operation or core business line.”

CFCM has three U.S. entities: (i) the New York Branch, (ii) GSN and (iii) the Representative Office. The New York Branch is a legal and operational extension of CIC and thus is not a separate legal entity. The New York Branch primarily conducts wholesale banking activities with U.S. clients on behalf of CIC. One other entity was consolidated with the New York Branch as of December 31, 2012: Lafayette CLO I LLC, a collateralized loan obligation. We believe that the New York Branch is a material entity as defined in Regulation QQ.

GSN is a registered broker-dealer with the Securities and Exchange Commission (“SEC”) under the Securities Exchange Act. GSN is a direct subsidiary of CM-CIC Securities, SA, which is 100 percent owned by CIC. GSN facilitates equity transactions in the European markets for U.S. based institutional clients and handles U.S. equity execution for French based clients. We do not believe that GSN is a material entity as defined in Regulation QQ. The Representative Office has one employee and no assets. We do not believe that the Representative Office is a material entity as defined in Regulation QQ.

Core Business Lines

12 C.F.R. § 243.2(d) defines *Core business lines* to include those business lines ...that ... upon failure would result in a material loss of revenue, profit or franchise value. CFCM does not have any direct or indirect business lines in the United States that meet the definition of *core business lines*.

The primary business lines of the New York Branch include commercial banking, investment and financing activities. The significant business lines of GSN include engaging as an agent in the purchase and sale of equity securities and equity products, and earning advisory fees for investment and research related services.

None of these business lines meets the definition of a *core business line*, as the failure of those business lines would not cause to CFCM a material loss of revenue, profit or franchise value.

Material Supervisory Authorities

As CFCM is treated as a BHC by the Board due to the New York Branch, the Board has general oversight over CFCM and all of its direct and indirect U.S. entities. The primary supervisory authority for the New York Branch and the Representative Office is the NYSDFS, and the primary supervisory authority for GSN is the SEC. GSN is also a member of the Financial Industry Regulatory Authority.

Principal Officers

The principal officers of the New York Branch are as follows:

| | |
|-------------------|---|
| Stephen Francis | Executive Vice President and General Manager |
| Bernard Laleuf | Senior Vice President and Deputy General Manager |
| Yves Pire | First Vice President and Senior Auditor |
| Dora Hyduk | First Vice President and Senior Credit Officer, Corporate Credit Management |
| Philip Chappo | First Vice President, Financial Control and Information Center, Tax |
| Mary Ginnane | First Vice President, Head of Administration and Human Resources |
| Andre Marcantetti | First Vice President and Group Head, Treasury Group |
| Mark Fileccia | Vice President, Compliance |
| Neal Zephyrin | Vice President, Risk Management |

The principal officers of GSN are as follows:

| | |
|------------------|--|
| Alex Englese | Chief Executive Officer |
| Vincent Fourneau | Head of International Equity Sales |
| David Benichou | Senior Vice President, Global Equity Sales |

The sole officer of the Representative Office is as follows:

| | |
|---------------|-------------------|
| Pascal Le Coz | Managing Director |
|---------------|-------------------|

Resolution Planning Corporate Governance Structure and Related Processes

CFCM's U.S. resolution planning is managed by Stephen Francis, with regard to the New York Branch, and by Alex Englese, with regard to GSN. Mr. Francis and Mr. Englese have gathered information and advice from their U.S. colleagues responsible for the specific matters discussed in this tailored resolution plan.

As described above, CFCM has one *material entity*, the New York Branch, and no *core business lines* in the U.S. Thus, the primary function of CFCM and its direct and indirect executives under U.S. law is to ensure compliance with the requirement to file this tailored resolution plan, to plan for the rapid and orderly resolution of the New York Branch, and to monitor future requirements under U.S. law or under non-U.S. law relating to CFCM's U.S. operations.

Primary Contact Person

Mr. Stephen Francis is the senior management person at CFCM's U.S. operations that is the responsible contact person for the Board. His contact information is below.

Stephen Francis
CIC, New York Branch
520 Madison Avenue
New York, NY 10022
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sfrancis@cicny.com

Summary of Resolution Strategy

Should they require resolution, both the New York Branch and GSN would be resolved under well-known and well-established statutory regimes that would minimize or eliminate any adverse effects on U.S. financial stability. Given the relatively small size of CFCM's U.S. operations as compared to its global operations and to the relevant U.S. markets, the failure of CFCM's U.S. operations would not have any significant effect on the global operations of CFCM and would not have any adverse effects on U.S. financial stability.

Should the New York Branch become insolvent, or otherwise meet the relevant criteria under the NYBL, the Superintendent of the NYSDFS would seize the New York Branch and commence liquidation pursuant to the terms of the NYBL.

Should GSN become insolvent, it would be wound down after the initiation of a proceeding by a trustee appointed by the Securities Investor Protection Corporation pursuant to the Securities Investor Protection Act ("SIPA"). The trustee would transfer any customer accounts to a solvent broker-dealer, and then liquidate the remainder of GSN's business pursuant to SIPA. As noted above, we do not believe that GSN is a *material entity* as defined in Regulation QQ.

Interconnections and Interdependencies

There are few interconnections or interdependencies among CFCM and its U.S. operations. None of these connections are material or even significant.

CIC manages funding for its global operations at its head office in Paris, as described more fully below. CM-CIC Securities presently guarantees the capital requirements of GSN.

Funding and Liquidity

Except for very short-term maturities, funding for the New York Branch is primarily centralized at the CM-CIC Group level. BFCM and CIC head office provide

funding to the New York Branch. The New York Branch rarely provides funding to CIC head office, BFCM or CFCM. The New York Branch has dedicated caps on funding from various sources, including limits on head office borrowings.

The New York Branch balance sheet is made of three components: (i) corporate loans, (ii) securities and (iii) excess reserves deposited with the FRBNY.

Liabilities include funding received from CIC head office and additional third party funding. Third party funding from third parties as of December 31, 2012 largely came from certificates of deposit counterparties (approximately 54 percent of third party funding), cash counterparties (approximately 38 percent) and repurchase agreements (8 percent).

GSN receives liquidity from its parent company, CM-CIC Securities. As GSN engages in no principal trading or investment activities, it has little ongoing liquidity needs.

Counterparty Exposure

The New York Branch has two main sources of counterparty exposure: treasury activities and corporate activities. The New York Branch balance sheet exposure has mainly two components: securities and loans. For both securities and loan products, the New York Branch has specified counterparty, rating and product limits. Other more limited areas of counterparty exposure for the New York Branch include letters of credit, undrawn committed lines, interest rate derivatives and repurchase agreements.

GSN does not have significant principal counterparties, as it acts as agent, broker or advisor for all of its activities. It acts as introducing broker for BNP Paribas Securities Corporation pursuant to a fully disclosed clearing agreement.

Membership in Clearing, Payment and Settlement Systems

The New York Branch is a member of the FRBNY Fedline Advantage: Wire Transfer System and the FRBNY Check 21 program. The New York Branch is a participant in the Clearing House Interbank Payment System ("CHIPS") and a member of Clearstream Banking.

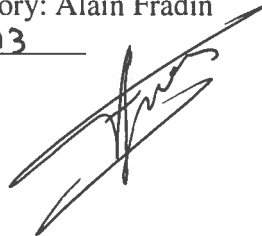
GSN has no memberships in any clearing, payment or settlement systems.

Caisse Fédérale de Crédit Mutuel

By: Mr. ALAIN FRADIN

Name of authorized signatory: Alain Fradin

Date: Nov. 25. 2013

A handwritten signature in black ink, appearing to be 'Alain Fradin', written over a horizontal line.



CM11-CIC GROUP

CONSOLIDATED FINANCIAL

STATEMENTS

FINANCIAL YEAR 2012

Consolidated statement of financial position (IFRS) at December 31, 2012 - Assets

| In € millions | Dec. 31, 2012 | Dec. 31, 2011 restated* | Jan. 1, 2011 restated* | Notes |
|--|----------------|-------------------------|------------------------|------------|
| Cash and amounts due from central banks | 10,411 | 6,307 | 7,217 | 4a |
| Financial assets at fair value through profit or loss | 44,329 | 38,063 | 41,229 | 5a, 5c |
| Hedging derivative instruments | 1,342 | 935 | 135 | 6a, 5c, 6c |
| Available-for-sale financial assets | 72,064 | 71,956 | 76,262 | 7, 5c |
| Loans and receivables due from credit institutions | 53,924 | 38,603 | 40,113 | 4a |
| Loans and receivables due from customers | 269,411 | 263,906 | 229,304 | 8a |
| Remeasurement adjustment on interest-risk hedged investments | 852 | 738 | 594 | 6b |
| Held-to-maturity financial assets | 13,718 | 16,121 | 10,733 | 9 |
| Current tax assets | 1,405 | 1,607 | 1,122 | 13a |
| Deferred tax assets | 1,162 | 1,774 | 1,386 | 13b |
| Accruals and other assets | 19,124 | 17,272 | 15,610 | 14a |
| Non-current assets held for sale | 1 | 0 | 0 | |
| Deferred profit-sharing | 0 | 0 | 0 | |
| Investments in associates | 2,057 | 2,058 | 1,862 | 15 |
| Investment property | 1,229 | 909 | 832 | 16 |
| Property and equipment | 2,921 | 2,940 | 2,803 | 17a |
| Intangible assets | 1,044 | 1,004 | 1,006 | 17b |
| Goodwill | 4,233 | 4,298 | 4,192 | 18 |
| Total assets | 499,227 | 468,492 | 434,401 | |

Consolidated statement of financial position (IFRS) at December 31, 2012 - Liabilities and shareholders' equity

| In € millions | Dec. 31, 2012 | Dec. 31, 2011 restated* | Jan. 1, 2011 restated* | Notes |
|--|----------------|-------------------------|------------------------|------------|
| Due to central banks | 343 | 282 | 44 | 4b |
| Financial liabilities at fair value through profit or loss | 31,539 | 31,009 | 34,551 | 5b, 5c |
| Hedging derivative instruments | 2,789 | 3,923 | 3,073 | 6a, 5c, 6c |
| Due to credit institutions | 28,885 | 36,422 | 27,850 | 4b |
| Due to customers | 216,503 | 200,086 | 163,467 | 8b |
| Debt securities | 93,919 | 87,227 | 95,035 | 19 |
| Remeasurement adjustment on interest-risk hedged investments | -3,451 | -2,813 | -1,963 | 6b |
| Current tax liabilities | 674 | 561 | 527 | 13a |
| Deferred tax liabilities | 885 | 842 | 939 | 13b |
| Accruals and other liabilities | 16,284 | 10,030 | 12,098 | 14b |
| Liabilities associated with non-current assets held for sale | 0 | 0 | 0 | |
| Technical reserves of insurance companies | 72,712 | 65,960 | 66,018 | 20 |
| Provisions | 2,002 | 1,800 | 1,594 | 21 |
| Subordinated debt | 6,375 | 6,563 | 7,155 | 22 |
| Shareholders' equity | 29,767 | 26,599 | 24,012 | |
| Shareholders' equity attributable to the Group | 27,326 | 24,217 | 20,582 | |
| Subscribed capital and issue premiums | 5,808 | 5,596 | 5,139 | 23a |
| Consolidated reserves | 19,627 | 17,951 | 15,785 | 23a |
| Gains and losses recognized directly in equity | 269 | -990 | -343 | 23c, 23d |
| Net income for the year | 1,622 | 1,660 | | |
| Shareholders' equity - Minority interests | 2,441 | 2,382 | 3,431 | |
| Total liabilities and shareholders' equity | 499,227 | 468,492 | 434,401 | |

*After taking account of IAS19-R and the accounting treatment of the investment in Banco Popular Español (see note 1.1)

**CONSOLIDATED INCOME STATEMENT (IFRS) FOR THE YEAR ENDED
DECEMBER 31, 2012**

| In € millions | Dec. 31, 2012 | Dec. 31, 2011 restated* | IFRS notes |
|---|------------------|-------------------------------|------------|
| Interest income | 18,634 | 17,960 | 25 |
| Interest expense | -13,700 | -11,660 | 25 |
| Fee and commission income | 3,500 | 3,653 | 26 |
| Fee and commission expense | -874 | -951 | 26 |
| Net gain (loss) on financial instruments at fair value through profit or loss | 898 | -70 | 27 |
| Net gain (loss) on available-for-sale financial assets | 251 | -1 | 28 |
| Income from other activities | 12,534 | 10,994 | 29 |
| Expenses on other activities | -9,781 | -8,860 | 29 |
| Net banking income | 11,462 | 11,065 | |
| Operating expenses | -6,837 | -6,426 | 30a,30b |
| Depreciation, amortization and impairment of non-current assets | -504 | -505 | 30c |
| Gross operating income | 4,121 | 4,135 | |
| Net additions to/reversals from provisions for loan losses | -1,081 | -1,456 | 31 |
| Operating income | 3,040 | 2,679 | |
| Share of net income (loss) of associates | -149 | 33 | 15 |
| Gains (losses) on other assets | 16 | 66 | 32 |
| Change in value of goodwill | -27 | -9 | 33 |
| Net income before tax | 2,880 | 2,768 | |
| Corporate income tax | -1,057 | -925 | 34 |
| Net income | 1,823 | 1,843 | |
| Net income attributable to minority interests | 201 | 183 | |
| Net income attributable to the Group | 1,622 | 1,660 | |

Net income and gains and losses recognized directly in shareholders' equity

| In € millions | Dec. 31, 2012 | Dec. 31, 2011 restated* | IFRS notes |
|--|------------------|-------------------------------|----------------|
| Net income | 1,823 | 1,843 | |
| Translation adjustments | 2 | -5 | |
| Remeasurement of available-for-sale financial assets | 1,476 | -766 | |
| Remeasurement of hedging derivative instruments | 6 | -16 | |
| Remeasurement of non-current assets | 0 | 0 | |
| Actuarial gains and losses on defined benefit plans | -101 | -16 | |
| Share of unrealized or deferred gains and losses of associates | -17 | -18 | |
| Total gains and losses recognized directly in shareholders' equity | 1,366 | -820 | 23c,23d |
| Net income and gains and losses recognized directly in shareholders' equity | 3,189 | 1,023 | |
| <i>attributable to the Group</i> | <i>2,881</i> | <i>893</i> | |
| <i>attributable to minority interests</i> | <i>308</i> | <i>130</i> | |

The items relating to gains and losses recognized directly in shareholders' equity are presented net of tax effects.

**After taking account of IAS19-R and the accounting treatment of the investment in Banco Popular Español (see Note 1.1)*

STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

| In € millions | Capital stock | Additional paid-in capital | Reserves (1) | Gains and losses recognized directly in equity | | | | Net income attributable to the Group | Shareholders' equity attributable to the Group | Non-controlling interests | Total consolidated shareholders' equity |
|--|---------------|----------------------------|---------------|--|---------------------------|--------------------------------|----------------------------|--------------------------------------|--|---------------------------|---|
| | | | | Translation adjustments | Available-for-sale assets | Hedging derivative instruments | Actuarial gains and losses | | | | |
| Shareholders' equity at January 1, 2011 | 5,139 | | 13,698 | | -202 | -89 | | 1,961 | 20,508 | 3,431 | 23,938 |
| Restatements related to change in IAS19-R accounting method | | | 11 | | | | -52 | | -42 | | -42 |
| Restatements related to recognition of investment in Banco Popular Español | | | 115 | | | | | | 115 | | 115 |
| Shareholders' equity at January 1, 2011, restated | 5,139 | | 13,824 | | -202 | -89 | -52 | 1,961 | 20,582 | 3,431 | 24,012 |
| Appropriation of earnings from previous year | | | 1,961 | | | | | | -59 | | -59 |
| Capital increase | -59 | | -164 | | | | | | -275 | | -275 |
| Distribution of dividend | | | 1,797 | | | | | | -223 | | -223 |
| Subtotal: movements arising from shareholder relations | | | | | | | | | | | |
| Net income for the year | | | | | -737 | -16 | | 1,660 | 1,660 | 183 | 1,843 |
| Change in fair value of available-for-sale assets | | | | | | | -14 | | -753 | | -805 |
| Change in actuarial gains and losses | | | | | -737 | -16 | | | -14 | | -16 |
| Subtotal | | | | | | | | | 893 | 129 | 1,022 |
| Translation adjustments | | | 16 | | | | | | 16 | 4 | 20 |
| Impact of changes in group structure | 516 | | 2,314 | | -6 | 103 | 23 | | 2,950 | -1,071 | 1,879 |
| Other changes | 0 | | 0 | | 0 | 0 | 0 | | -1 | 0 | -1 |
| Shareholders' equity at December 31, 2011, restated | 5,596 | | 17,951 | | -6 | -82 | -66 | 1,660 | 24,217 | 2,382 | 26,599 |
| Shareholders' equity at January 1, 2012 | 5,596 | | 17,951 | | -6 | -82 | -66 | 1,660 | 24,217 | 2,382 | 26,599 |
| Appropriation of earnings from previous year | | | 1,660 | | | | | | 98 | | 98 |
| Capital increase | 98 | | -192 | | | | | | -192 | | -284 |
| Distribution of dividend | | | 1,468 | | | | | | -94 | | -92 |
| Subtotal: movements arising from shareholder relations | | | | | | | | | | | |
| Net income for the year | | | | | 1,350 | 2 | | 1,622 | 1,622 | 201 | 1,823 |
| Change in fair value of available-for-sale assets | | | | | | | -97 | | 1,352 | 113 | 1,465 |
| Change in actuarial gains and losses | | | | | 4 | 2 | | | -97 | -4 | -101 |
| Translation adjustments | | | | | | | | | 4 | | 2 |
| Subtotal | | | | | | | | | 2,881 | 308 | 3,189 |
| Impact of changes in group structure | 114 | | 208 | | 4 | 2 | | | 322 | -157 | 165 |
| Other changes | 0 | | 0 | | 0 | 0 | | | 0 | 0 | 0 |
| Shareholders' equity at December 31, 2012 | 5,808 | | 19,627 | | -2 | -80 | -163 | 1,622 | 27,326 | 2,441 | 29,767 |

(1) Reserves at December 31, 2012 include a legal reserve of €211 million, regulatory reserves for a total of €3,233 million and other reserves amounting to €6,184 million.

CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2012

| | Dec. 31, 2012 | Dec. 31, 2011 restated* |
|--|----------------------|----------------------------|
| Net income | 1,823 | 1,843 |
| Corporate income tax | 1,057 | 925 |
| Income before income tax | 2,880 | 2,768 |
| +/- Net depreciation/amortization expense on property, equipment and intangible assets | 509 | 494 |
| - Impairment of goodwill and other non-current assets | 16 | 34 |
| +/- Net additions to/reversals from provisions and impairment losses | -386 | 597 |
| +/- Share of net income/loss of associates | 88 | -8 |
| +/- Net loss/gain from investment activities | 260 | -193 |
| +/- Income/expense from financing activities | 0 | 0 |
| +/- Other movements | -1,126 | 3,386 |
| = Total non-monetary items included in income before tax and other adjustments | -638 | 4,310 |
| +/- Cash flows relating to interbank transactions | -8,282 | 8,759 |
| +/- Cash flows relating to customer transactions | 11,694 | 6,101 |
| +/- Cash flows relating to other transactions affecting financial assets and liabilities | 888 | -21,307 |
| +/- Cash flows relating to other transactions affecting non-financial assets and liabilities | 4,315 | -3,340 |
| - Corporate income tax paid | -774 | -1,157 |
| = Net decrease/increase in assets and liabilities from operating activities | 7,842 | -10,944 |
| NET CASH FLOWS FROM (USED IN) OPERATING ACTIVITIES | 10,084 | -3,866 |
| +/- Cash flows relating to financial assets and investments in non-consolidated companies | 4,617 | -4,789 |
| +/- Cash flows relating to investment property | -344 | -105 |
| +/- Cash flows relating to property, equipment and intangible assets | -423 | -337 |
| NET CASH FLOWS FROM (USED IN) INVESTING ACTIVITIES | 3,850 | -5,232 |
| +/- Cash flows relating to transactions with shareholders | -186 | -334 |
| +/- Other cash flows relating to financing activities | 4,465 | 7,057 |
| NET CASH FLOWS FROM (USED IN) FINANCING ACTIVITIES | 4,279 | 6,723 |
| IMPACT OF MOVEMENTS IN EXCHANGE RATES ON CASH AND CASH EQUIVALENTS | -7 | 103 |
| Net increase (decrease) in cash and cash equivalents | 18,205 | -2,271 |
| Net cash flows from (used in) operating activities | 10,084 | -3,866 |
| Net cash flows from (used in) investing activities | 3,850 | -5,232 |
| Net cash flows from (used in) financing activities | 4,279 | 6,723 |
| Impact of movements in exchange rates on cash and cash equivalents | -7 | 103 |
| <u>Cash and cash equivalents at beginning of year</u> | <u>3,458</u> | <u>5,729</u> |
| Cash accounts and accounts with central banks and post office banks | 6,025 | 7,173 |
| Demand loans and deposits - credit institutions | -2,566 | -1,444 |
| <u>Cash and cash equivalents at end of period</u> | <u>21,663</u> | <u>3,458</u> |
| Cash accounts and accounts with central banks and post office banks | 10,068 | 6,025 |
| Demand loans and deposits - credit institutions | 11,595 | -2,566 |
| CHANGE IN CASH AND CASH EQUIVALENTS | 18,205 | -2,271 |

*After taking account of IAS19-R and the accounting treatment of the investment in Banco Popular Español (see note 1.1)

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1: Accounting principles and methods

1.1 Accounting reference framework

Pursuant to regulation (EC) 1606/2002 on the application of international accounting standards and regulation (EC) 1126/2008 on the adoption of said standards, the consolidated financial statements for the year ended December 31, 2012 have been drawn up in accordance with IFRS as adopted by the European Union at December 31, 2012. These standards include IAS 1 to 41, IFRS 1 to 8 and any SIC and IFRIC interpretations adopted at that date. Standards not adopted by the European Union have not been applied. The financial statements are presented in accordance with CNC recommendation 2009-R.04.

All IAS and IFRS were updated on November 3, 2008 by regulation 1126/2008, which replaced regulation 1725/2003. The entire framework is available on the European Commission's website at: http://ec.europa.eu/internal_market/accounting/ias/index.en.htm

The information on risk management required by IFRS 7 is shown in a specific section of the management report.

IAS 19R on employee benefits published in the Official Journal of the European Union dated June 5, 2012, application of which is mandatory as from January 1, 2013, has been applied early as from January 1, 2012.

The impacts of this early application of IAS 19R as of 12/31/2011 are shown in the table below:

| | Impacts of first-time application |
|--|-----------------------------------|
| Deferred tax assets | +19 |
| Provisions for pension costs | +53 |
| Shareholders' equity attributable to the Group | -32 |
| <i>Consolidated reserves</i> | +11 |
| <i>Unrealized or deferred gains and losses</i> | -66 |
| <i>Net income for the year</i> | +23 |
| Shareholders' equity - Non-controlling interests | -2 |

The impacts mainly concern retirement bonuses. The impacts on long-service awards and closed supplementary pension schemes are considered non-material.

At January 1, 2011, the impacts were as follows: Deferred tax assets +23, provisions for pension costs +65, consolidated reserves +9 and unrealized or deferred gains and losses -51.

Conversion adjustments on foreign entities expressed in foreign currencies were reclassified at 12/31/2011 with the following impact: consolidated reserves -20, unrealized or deferred gains and losses +20.

Accounting treatment of long-term equity investment in Banco Popular Español - Correction of error

The Group's investment in Banco Popular Español (BPE) is recognized using the equity method for the first time with these financial statements, given the existence of significant influence between the Group and BPE. This significant influence is reflected in particular in the representation on the BPE Board of Directors, the existence of commercial agreements between the Crédit Mutuel networks in France and the BPE networks in Spain and Portugal, as well as a partnership in a banking joint venture in Spain.

These ties have been established since the end of 2010, such that this change is recognized for accounting purposes as a correction of an error in accordance with IAS 8. The impacts on the statement of financial position at year-end 2011 of the recognition of the investment in BPE using the equity method are as follows (in € million):

| | Restatement impacts |
|--|---------------------|
| Available-for-sale financial assets | -248 |
| Equity-accounted investments | +388 |
| Shareholders' equity attributable to the Group | +140 |
| <i>Consolidated reserves</i> | +82 |
| <i>Unrealized or deferred gains and losses</i> | +43 |
| <i>Net income for the year</i> | +14 |

In the 2011 income statement, the restatement involves a €26.8 million increase in the line item “Share of net income of associates” and a €12.6 million reduction in the line item “Net gain (loss) on available-for-sale financial assets”, i.e. a €14.2 million positive net impact on net income.

At January 1, 2011, the impacts were as follows: Available-for-sale financial assets -266, investments in associates +381, consolidated reserves +115.

The fair value of the investment in BPE pursuant to paragraph 37 of IAS 28 using stock market prices was €215.5 million at the end of December 2012. An impairment test of the investment relative to its estimated value in use was performed at the end of the year, in accordance with the provisions of IAS 39 and IAS 36, resulting in no impairment charge at December 31, 2012.

Standards and interpretations not yet applied

| | Mandatory application date (years beginning from) | Consequences of application |
|--|---|-----------------------------|
| Amendment IAS 1 - Presentation of details of OCI | 01/01/2013 | Limited |
| Amendment IFRS 7 - Offsetting of financial assets and liabilities | 01/01/2013 | Limited |
| Amendment IAS 32 - Offsetting of financial assets and liabilities | 01/01/2014 | Limited |
| IFRS 10-11-12 - IAS 28 - Standards related to the consolidation and financial information of non-consolidated entities | 01/01/2014 | Limited |
| IFRS 13 - Fair Value Measurement | 01/01/2013 | Limited |

1.2 Scope and basis of consolidation

Consolidating entity

The Crédit Mutuel CM11* Group (Centre Est Europe, Sud-Est, Ile-de-France, Savoie-Mont Blanc, Midi-Atlantique, Loire-Atlantique Centre-Ouest, Centre, Normandie, Dauphiné-Vivarais, Méditerranée and Anjou) is a mutual group and member of a central body, in accordance with Articles L.511-30 *et seq* of the French Monetary and Financial Code. Crédit Mutuel's local Caisses, fully owned by their stock-owning members, are at the base of the Group, in line with an “inverted pyramid” capital control structure.

To effectively reflect the common interests of our members during consolidation, the consolidating entity is defined with a view to reflecting the shared links in terms of operations, financial solidarity and governance.

Within this framework, the consolidating entity at the head of the Group is made up of the companies placed under the same collective accreditation for banking activities, granted by the French Credit Institutions and Investment Firms Committee (CECEI).

In this way, the consolidating entity comprises:

- Fédération du Crédit Mutuel Centre Est Europe (FCMCEE), Fédération du Crédit Mutuel du Sud-Est (FCMSE), Fédération du Crédit Mutuel Ile-de-France (FCMIDF), Fédération du Crédit Mutuel Savoie-Mont Blanc (FCMSMB), Fédération du Crédit Mutuel Midi-Atlantique (FCMMA), Fédération du Crédit Mutuel Loire Atlantique Centre Ouest (FCMLACO), Fédération du Crédit Mutuel du Centre (FCMC), Fédération du Crédit Mutuel de Normandie (FCMN), Fédération du Crédit Mutuel Dauphiné-Vivarais (FCMDV), Fédération du Crédit Mutuel Méditerranée (FCMM) and Fédération du Crédit Mutuel d'Anjou (FCMA). As the policy bodies for the Groups, they determine their main policy guidelines, decide on their strategies and organize the representation of the Caisses.
- Caisse Fédérale de Crédit Mutuel (CF de CM), Caisse Régionale du Crédit Mutuel du Sud-Est (CRCMSE), Caisse Régionale du Crédit Mutuel d'Ile-de-France (CRCMIDF), Caisse Régionale du Crédit Mutuel Savoie-Mont Blanc (CRCMSMB), Caisse Régionale du Crédit Mutuel Midi-Atlantique (CRCMMA), Caisse Régionale du Crédit Mutuel Loire Atlantique Centre Ouest (CRCMLACO), Caisse Régionale du Crédit Mutuel du Centre (CRCMC), Caisse Régionale du Crédit Mutuel de Normandie (CRCMN), Caisse Régionale du Crédit Mutuel Dauphiné-Vivarais (CRCMDV), Caisse Régionale du Crédit Mutuel Méditerranée (CRCMM) and Caisse Régionale du Crédit Mutuel d'Anjou (CRCMA). Serving the local Caisses, the Caisse Fédérale de Crédit Mutuel is responsible for the network's common services, ensures its coordination and manages the Group's logistics. It centralizes the funds held on deposit by the Caisses, while at the same time refinancing them and allocating funds on their behalf as required by regulations (mandatory reserves, allocated resources, deposits with the Caisse Centrale du Crédit Mutuel, etc.).
- The Crédit Mutuel Caisses that are members of FCMCEE, FCMSE, FCMIDF, FCMSMB, FCMMA, FCMLACO, FCMC, FCMN, FCMDV, FCMM and FCMA: the latter represent the foundations for the Group's banking network

The analysis of the consolidating entity's control is compliant with IAS 27, making it possible to prepare the consolidated accounts in accordance with IFRS.

**The CM10-CIC Group became CM11-CIC on January 1, 2012 with Fédération du Crédit Mutuel d'Anjou becoming a member of Caisse Fédérale de Crédit Mutuel.*

Scope of consolidation

The general principles for the inclusion of an entity in the consolidation scope are defined in IAS 27, IAS 28 and IAS 31. The consolidation scope comprises:

- **Entities under exclusive control:** exclusive control is considered as being exercised in cases where the Group holds a majority of the shares, directly or indirectly, and either the majority of the voting rights or the power to appoint the majority of members of the board of directors, executive board or supervisory board, or when the Group exercises a dominant influence. Entities that are controlled exclusively by the Group are fully consolidated.

- **Entities under joint control:** joint control is exercised by virtue of a contractual agreement, and is the shared control of an economic activity, irrespective of the structure or form under which that activity is conducted. Jointly controlled companies are consolidated using the proportional method.

- **Entities over which the Group exercises significant influence:** these are the entities that are not controlled by the consolidating entity, but in which the Group has the power to participate in determining their financial and operating policies. The share capital of the entities in which the Group exercises a significant influence is consolidated using the equity method.

Entities controlled by the Group or over which it exercises significant influence and which are not material in relation to the consolidated financial statements are not consolidated. This situation is presumed if the total statement of financial position or the income statement of an entity represents less than 1% of the related consolidated or sub-consolidated (if applicable) totals. This is a purely relative criterion: an entity may be included in the consolidated group regardless of the 1% threshold if it is regarded as a strategic investment given its activity or its development.

Special purpose entities (SPE) are consolidated if they meet the conditions for consolidation set out in SIC 12 (where the activities are conducted exclusively on behalf of the Group; the Group has the decision-making or management powers to obtain the majority of the benefits of the ongoing operations of the SPE; the Group has the capacity to benefit from the SPE; the Group retains the majority of the risks related to the SPE).

Shareholdings owned by private equity companies over which joint control or significant influence is exercised are excluded from the scope of consolidation and their value is accounted for under the fair value option.

❑ **Changes in the scope of consolidation**

Changes in the scope of consolidation as of December 31, 2012 were as follows:

- Additions to the scope of consolidation:

Banking network and network subsidiaries: Caisses Cr dit Mutuel Anjou, Caisse R gionale Anjou, F d ration Anjou, Banco Popular Espanol, BECM Monaco.

Insurance companies: Agrupacio AMCI, AMSYR, AMDIF, Assistencia Advancada Barcelona, Agrupacio Bankpyme Pensiones, Agrupacio Serveis Administratius, ACM RE.

Other companies: Lafayette CLO, GEIE Synergie.

- Mergers / acquisitions:

Euro Protection Services with Euro Protection Surveillance, Laviolette Financement with Factocic, Procourtage with Atlancourtage, Pasche International Holding with Pasche Finance, SEHPL with EBRA, RL Voyages with GRLC, Cime et Mag with Les Editions de l'Echiquier, Sofiliest et Publicit  Moderne with l'Est R publicain, Alsatic with AMP, Europe R gie, AME, SCI Roseau and SCI Ecriture with SFEJIC.

- Removals from the scope of consolidation:

Cofidis Romania, Pasche Fund Management Ltd, Pasche SA Montevideo, Serficom Investment Consulting (Shanghai) Ltd, Serficom Maroc Sarl, A TELE.

Consolidation methods

The consolidation methods used are as follows:

❑ **Full consolidation**

This method involves substituting for the value of the shares each of the assets and liabilities of each subsidiary and recognizing the interests of non-controlling shareholders in shareholders' equity and in the income statement. This method is applicable to all entities under exclusive control, including those that do not share the same accounting structures, whether or not the business of the consolidated party is an extension of the business of the consolidating part.

❑ **Proportionate consolidation**

This method involves the consolidation by the consolidating entity of the representative share of its interests in the accounts of the consolidated entity, after restatements if necessary, so that no allowance is made for non-controlling interests. This method is applicable to all entities under joint control, including entities that do not share the same accounting structures, whether or not the business of the consolidated party is an extension of the business of the consolidating party.

❑ **Consolidation using the equity method**

This involves substituting for the value of the shares the Group's interest in the equity and in the earnings of the relevant entities. This method applies to entities over which the Group exercises significant influence.

Closing date

All Group companies falling within the scope of consolidation have a December 31 closing date.

Elimination of intercompany transactions

Intercompany transactions and the profits arising from transfers between Group entities that have a significant effect on the consolidated financial statements are eliminated.

Receivables, payables, reciprocal commitments, internal expenses and income are eliminated for entities subject to full and proportionate consolidation.

Translation of financial statements expressed in foreign currencies

The statements of financial position of foreign entities are translated into euro at the official year-end exchange rate. Differences arising from the retranslation at the year-end rate of the opening capital stock, reserves and retained earnings are recorded as a separate component of equity, under “Translation adjustments”. Their income statements are translated into euros at the average exchange rate for the year (the Group considers that any differences between the average rate for the year and the rates applicable on each transaction date are immaterial), and the resulting differences are recorded under “Translation adjustments”. On liquidation or disposal of some or all of the interests held in a foreign entity, these amounts are recognized through the income statement.

As allowed by IFRS 1, the balance of cumulative translation adjustments was reset to zero in the opening statement of financial position as of January 1, 2004.

Goodwill

□ Measurement differences

On taking control of a new entity, its assets, liabilities and any operating contingent liabilities are measured at fair value. Any difference between carrying amounts and fair value is recognized as goodwill.

□ Acquisition goodwill

In accordance with IFRS 3R, when the Bank acquires a controlling interest in a new entity, said entity’s identifiable assets, liabilities and contingent liabilities that meet the criteria for recognition under IFRS are measured at fair value at the acquisition date, with the exception of non-current assets classified as assets held for sale, which are recognized at the lesser of fair value net of selling costs and carrying amount. IFRS 3R permits the recognition of full goodwill or partial goodwill and the choice of method is made separately for each business combination. In the case of full goodwill, non-controlling interests are measured at fair value, whereas in the case of partial goodwill, they are measured based on their share of the values attributed to the assets and liabilities of the acquired entity. If goodwill is positive, it is recognized as an asset and, if negative, it is recognized immediately in the income statement under “Positive net effect of business combinations”.

If the Group’s stake in an entity it already controls increases/decreases, the difference between the acquisition cost/selling price of the shares and the portion of consolidated equity that said shares represent on the acquisition/sale date is recognized within equity.

Goodwill is presented on a separate line of the statement of financial position when it relates to fully-consolidated companies and under the heading “Investments in associates” when it relates to equity-accounted companies. Goodwill does not include direct expenses associated with acquisitions, which are required to be expensed under IFRS 3R.

Goodwill is tested for impairment regularly and at least once a year. The tests are designed to identify whether goodwill has suffered a prolonged decline in value. If the recoverable amount of the cash-generating unit (CGU) to which goodwill has been allocated is less than its carrying amount, an impairment loss is recognized for the amount of the difference. These impairment losses on goodwill – which are recognized through the income statement – cannot be reversed. In practice, cash-generating units are defined on the basis of the Group’s business lines.

Non-controlling interests

These correspond to interests that do not provide control, as defined in IAS 27, and incorporate those instruments representing current ownership interests that entitle the owner to a pro rata share of the net assets of the entity in the event of liquidation, and other equity instruments issued by the subsidiary and not owned by the Group.

1.3 Accounting principles and methods

IFRS offer a choice of accounting methods for certain items. The main options adopted by the Group relate to the following:

- The valuation at fair value of certain liabilities issued by the company and not included in the trading book.
- The Group has opted for the principle of eligibility for fair value hedge accounting for macro-hedges established within the framework of asset-liability management concerning fixed income positions (including in particular customer sight deposits) as authorized by regulation no. 2086/2004 of the European Commission.
- The Group used the October 2008 amendment to IAS39 to reclassify certain financial instruments recognized at fair value as loans and receivables or as assets held-to-maturity. Reclassifications to available-for-sale assets are also possible.

1.3.1 Loans and receivables

Loans and receivables are financial assets with fixed or determinable payments that are not quoted in an active market and which are not intended at the time of their acquisition or grant to be sold. They include loans granted directly by the Group or its share in syndicated loans, purchased loans and debt securities that are not listed on an active market. Loans and receivables are measured at fair value, which is usually the net amount disbursed at inception.

The interest rates applied to loans granted are deemed to represent market rates, since they are constantly adjusted in line with the interest rates applied by the vast majority of competitor banks. They are subsequently carried at amortized cost using the effective interest rate method (other than for loans and receivables carried at fair value by option).

Commissions received or paid that are directly related to setting up the loan and are treated as an additional component of interest are recognized over the life of the loan using the effective interest rate method and are shown under interest items in the income statement.

The fair value of loans and receivables is disclosed in the notes to the financial statements at the end of each reporting period and corresponds to the net present value of future cash flows estimated using a zero-coupon yield curve that includes an issuer cost inherent to the debtor.

1.3.2 Impairment of loans and receivables, financing commitments and financial guarantees given, and available-for-sale or held-to-maturity instruments

□ Individual impairment of loans

Impairment is recognized when there is objective evidence of a measurable decrease in value as a result of an event occurring after inception of a loan or group of loans, and which may lead to a loss. Loans are tested for impairment on an individual basis at the end of each reporting period. The amount of impairment is equal to the difference between the carrying amount and the present value of the estimated future cash flows associated with the loan, taking into account any guarantees, discounted at the original effective interest rate. For variable-rate loans, the last known contractual interest rate is used.

Loans on which one or more installments are more than three months past due (six months in the case of real estate loans and nine months for local authority loans) are deemed to represent objective evidence of impairment. Likewise, an impairment loss is recognized when it is probable that the borrower will not be able to repay the full amount due, when an event of default has occurred, or where the borrower is subject to court-ordered liquidation.

Impairment charges and provisions are recorded in net additions to/reversals from provisions for loan losses. Reversals of impairment charges and provisions are recorded in net additions to/reversals from provisions for loan losses for the portion relating to the change in risk and in net interest for the portion relating to the passage of time. Impairment provisions are deducted from the asset in the case of loans and receivables and the provision is recorded under “provisions” in liabilities for financing and guarantee commitments.

Loan losses are recorded in losses and the corresponding impairments and provisions are written back.

❑ Collective impairment of loans

Customer loans that are not individually impaired are risk-assessed on the basis of loans with similar characteristics. This assessment draws upon internal and external rating systems, the estimated probability of default, the estimated loss rate, and the amount of loans outstanding. Portfolio-based impairment is deducted from the carrying amount of the assets concerned, while any movements in impairment are included in “Net additions to/reversals from provisions for loan losses” in the income statement.

1.3.3 Leases

A lease is an agreement whereby the lessor conveys to the lessee in return for a payment or a series of payments the right to use an asset for an agreed period of time.

A finance lease is a lease that transfers substantially all the risks and rewards incidental to ownership of an asset. Title may or may not eventually be transferred.

An operating lease is a lease other than a finance lease.

❑ Finance leases - lessor accounting

In accordance with IAS 17, finance lease transactions with non-Group companies are included in the consolidated statement of financial position in an amount corresponding to the net investment in the lease.

In the lessor’s financial statements, the analysis of the economic substance of the transaction results in:

- the recognition of a financial receivable due from the customer, reduced in line with the lease payments received;
- the breakdown of lease payments between principal repayments and interest, known as financial amortization;
- the recognition of an unrealized reserve, equal to the difference between:
 - the net financial outstanding amount, being the debt of the lessee in the form of the outstanding principal and the interest accrued at the end of the financial year;
 - the net carrying amount of the leased non-current assets;
 - the deferred tax provision.

❑ Finance leases - lessee accounting

In accordance with IAS 17, assets acquired under finance leases are included in property and equipment and an amount due to credit institutions is recorded as a liability. Lease payments are broken down between principal repayments and interest.

1.3.4 Acquired securities

The securities held are classified into the three categories defined in IAS 39, namely financial instruments at fair value through profit or loss, financial assets held to maturity, and financial assets available for sale.

❑ Financial assets and liabilities at fair value through profit or loss

- *Classification*

Financial instruments at fair value through profit or loss comprise:

- a) financial instruments held for trading purposes, consisting mainly of instruments that:
 - a. were acquired or incurred principally for the purpose of selling or repurchasing them in the near term; or
 - b. are part of a portfolio of financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking; or

- c. represent derivatives not classified as hedges.
- b) financial instruments designated at inception as at fair value through profit or loss in accordance with the option provided by IAS 39, for which application guidance was given in the amendment published in June 2005. This option is designed to help entities produce more relevant information, by enabling:
- a. certain hybrid instruments to be measured at fair value without separating out embedded derivatives whose separate measurement would not have been sufficiently reliable;
 - b. a significant reduction in accounting mismatches regarding certain assets and liabilities;
 - c. a group of financial assets and/or liabilities to be managed and monitored for performance in accordance with a documented risk management or investment strategy on a fair value basis.

This Group used this option mainly in connection with insurance business units of account contracts in line with the treatment for liabilities, as well as the securities held in the private equity portfolio and certain debt securities with embedded derivatives.

- *Basis for recognition and measurement of related income and expenses*

Financial instruments included in this category are recognized in the statement of financial position at fair value up to the date of their disposal. Changes in fair value and in interest received or accrued on fixed-income securities are taken to the income statement under “Net gain/ (loss) on financial instruments at fair value through profit or loss”.

Purchases and sales of securities at fair value through profit or loss are recognized on the settlement date. Any changes in fair value between the transaction date and settlement date are taken to income. Fair value also incorporates an assessment of counterparty risk on these securities.

- *Fair value or market value*

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable willing parties in an arm’s length transaction. The fair value of an instrument upon initial recognition is generally its transaction price.

If the instrument is traded on an active market, the best estimate of fair value is the quoted price.

The appropriate quoted market price for an asset held or liability to be issued is usually the current bid price, and for an asset to be acquired or liability held, the ask price.

When the bank has assets and liabilities with offsetting market risks, the net position is valued at the bid price for a net asset held or a net liability to be issued and at the ask price for a net asset to be acquired or liability held. A market is deemed to be active if quoted prices are readily and regularly available and represent actual and regularly occurring market transactions in very similar instruments carried out on an arm’s length basis.

If the market for a financial instrument is not active, fair value is established using a valuation technique.

Derivatives are remeasured based on available observable market data such as yield curves to which the bid/ask price is then applied.

A multi-criteria approach is adopted to determine the value of securities held in the private equity portfolio, backed by historical experience of valuing unlisted companies.

- *Criteria for classification and rules of transfer*

Market conditions may cause the Crédit Mutuel Group to review its investment and management strategy of these securities. Thus, when it appears inappropriate to sell securities initially acquired for the purpose of selling them in the near term, these securities may be reclassified under the specific provisions provided for by the October 2008 amendment to IAS 39. Transfers to “Available for sale financial assets” or “Held to maturity financial assets” categories are authorized in exceptional circumstances. Transfers to the “Loans and receivables” category are contingent upon the Group's intention and ability to retain ownership of such securities in the foreseeable future or until maturity. The purpose of these portfolio transfers is to better reflect the new intention to manage these instruments, and to give a more faithful picture of their impact on the Group profit or loss.

❑ Available-for-sale financial assets

▪ *Classification*

Available-for-sale financial assets are financial assets that have not been classified as “*loans and receivables*”, “*held-to-maturity financial assets*” or “*financial assets at fair value through profit or loss*”.

▪ *Basis for recognition and measurement of related income and expenses*

Available-for-sale financial assets are carried at fair value until disposal. Changes in fair value are shown on the “Unrealized or deferred gains and losses” line within a specific equity account, excluding accrued income. These unrealized or deferred gains or losses recognized in equity are only transferred to the income statement in the event of disposal or a lasting impairment in value. On disposal or recognition of a lasting impairment in value, the unrealized gains and losses recorded in equity are transferred to the income statement under “Net gain/ (loss) on available-for-sale financial assets”. Purchases and sales are recognized at the settlement date.

Income received or accrued from fixed-income available-for-sale securities is recognized in the income statement under “Interest income”. Dividend income relating to variable-income available-for-sale securities is taken to income under “Net gain/ (loss) on available-for-sale financial assets”.

▪ *Impairment of available-for-sale debt instruments*

Impairment losses are recognized in “Net additions to/reversals from provisions for loan losses” and are reversible. In the event of impairment, any unrealized or deferred gains or losses are written back to the income statement.

▪ *Impairment of available-for-sale equity instruments*

An equity instrument is impaired when there is objective evidence of impairment, either in the event of a) a significant or lasting decline in the fair value to below cost; or b) information regarding significant changes that have a negative impact and have arisen in the technological environment prevailing in the economic or legal market in which the issuer operates and which indicates that the cost of the investment may not be recovered.

In the case of an equity instrument, the loss of at least 50% of its value compared with its acquisition cost or a loss of value lasting more than 36 consecutive months implies an impairment. Such instruments are analyzed on a line-by-line basis. Judgment must also be exercised for securities that do not meet the above criteria but for which it is considered that recovery of the amount invested in the near future cannot reasonably be expected.

Impairment is recognized under “Net gain/ (loss) on available-for-sale financial assets” and is irreversible so long as the instrument is carried in the statement of financial position. Any subsequent impairment is also recognized in the income statement. In the event of impairment, any unrealized or deferred gains or losses are written back to the income statement.

▪ *Criteria for classification and rules of transfer*

Fixed-income securities may be reclassified:

- Into “Held-to-maturity financial assets” in the event of a change in the management intention, and provided that they fulfill the eligibility conditions of category;
- Into “Loans and receivables” in the event of a change in the management intention, the ability to hold the securities in the foreseeable future or until maturity, and provided that they fulfill the eligibility conditions of this category;

In the event of transfer, the fair value of the financial asset at the date of reclassification becomes its new cost or amortized cost. No gain or loss recognized before the date of transfer can be written back.

In the event of a transfer of instruments with a fixed maturity from “Available-for-sale financial assets” to the “Held-to-maturity financial assets” or “Loans and receivables” categories, the unrealized gains and losses previously deferred in equity are amortized over the remaining life of the asset. In the case of a

transfer of instruments without a fixed maturity date to the “Loans and receivables” category, the previously deferred unrealized gains and losses remain in equity until the disposal of the securities.

❑ **Held-to-maturity financial assets**

▪ *Classification*

Held-to-maturity financial assets are financial assets listed on an active market, with fixed or determinable payments that the Group has the positive intention and ability to hold to maturity, other than those that the Group has designated at fair value through profit or loss or as available for sale. The positive intention and ability to hold to maturity are assessed at the end of each reporting period.

▪ *Basis for recognition and measurement of related income and expenses*

Held-to-maturity investments are recognized at fair value upon acquisition. Transaction costs are deferred and included in the calculation of the effective interest rate, unless they are not material in which case they are recognized immediately through profit or loss. Held-to-maturity investments are subsequently measured at amortized cost using the effective interest rate method, which builds in the actuarial amortization of premiums and discounts corresponding to the difference between the purchase price and redemption value of the asset.

Income earned from this category of investments is included in “Interest income” in the income statement.

▪ *Impairment*

Should a credit risk arise, impairment on held-to-maturity financial assets is calculated in the same way as for loans and receivables.

▪ *Criteria for classification and rules of transfer*

This category includes fixed or determinable income securities, with a fixed maturity date, and which the Crédit Mutuel Group has the intention and ability to hold until maturity.

Any interest-rate risk hedges applicable to this category do not qualify for hedge accounting as defined in IAS 39.

Furthermore, disposals or transfers of securities in this portfolio are very restricted, due to the provisions laid down in IAS 39; breaching this rule would entail the declassification of the whole portfolio at the Group level, and forbid access to this category for two years.

❑ **Fair value hierarchy of financial instruments**

There are three levels of fair value of financial instruments, as defined by IFRS 7:

- level 1: prices quoted on active markets for identical assets or liabilities;
- level 2: data other than the level 1 quoted prices, which are observable for the asset or liability concerned, either directly (i.e. prices) or indirectly (i.e. data derived from prices);
- level 3: data relating to the asset or liability that are not based on observable market data (non-observable data).

❑ **Derivatives and hedge accounting**

▪ *Financial instruments at fair value through profit or loss - derivatives*

A derivative is a financial instrument:

- whose fair value changes in response to the change in a specified interest rate, financial instrument price, commodity price, foreign exchange rate, credit rating or credit index, or other variable – sometimes called the “underlying”;
- which requires no initial net investment or an initial net investment that is smaller than would be required for other types of contracts exhibiting a similar response to changes in market factors;
- which is settled at a future date.

Derivatives are classified as financial instruments held for trading except when they are part of a designated hedging relationship.

Derivatives are recorded in the statement of financial position under financial instruments at fair value through profit or loss. Changes in fair value and interest accrued or payable are recognized in “Net gain/ (loss) on financial instruments at fair value through profit or loss”.

Derivatives qualifying for hedge accounting in accordance with IAS 39 are classified as “fair value hedges” or “cash flow hedges”, as appropriate. All other derivatives are classified as trading assets or liabilities, even if they were contracted for the purpose of hedging one or more risks.

Embedded derivatives

An embedded derivative is a component of a hybrid (combined) instrument that also includes a non-derivative host contract – with the effect that some of the cash flows of the combined instrument vary in a way similar to a standalone derivative.

Embedded derivatives are separated from the host contract and accounted for as a derivative at fair value through profit or loss provided that they meet the following three conditions:

- the hybrid instrument is not measured at fair value through profit or loss;
- the economic characteristics and risks of the embedded derivative are not closely related to the economic characteristics and risks of the host contract;
- the separate measurement of the embedded derivative is sufficiently reliable to provide useful information.

▪ *Financial instruments at fair value through profit or loss - derivatives - structured products*

Structured products are products created by bundling basic instruments – generally options – to exactly meet client needs. There are various categories of structured products based on plain vanilla options, binary options, barrier options, Asian options, lookback options, options on several assets and index swaps.

There are three main methods of valuing these products: methods consisting of solving a partial differential equation, discrete time tree methods and Monte Carlo methods. The first and third methods are used. The analytical methods used are those applied by the market to model the underlyings.

The valuation parameters applied correspond to observed values or values determined using a standard observed values model at the end of the reporting period. If the instruments are not traded on an organized market, the valuation parameters are determined by reference to the values quoted by the most active dealers in the corresponding products or by extrapolating quoted values. All these parameters are based on historical data. The parameters applied to measure the value of unquoted forward financial instruments are determined using a system that provides a snapshot of market prices. Every day, at a fixed time, the bid and ask prices quoted by several market players, as displayed on the market screens, are recorded in the system. A single price is fixed for each relevant market parameter.

Certain complex financial instruments – mainly customized equity barrier options with single or multiple underlyings presenting low levels of liquidity and long maturities – are measured using internal models and valuation inputs such as long volatilities, correlations, and expected dividend flows where no observable data can be obtained from active markets. Upon initial recognition, these complex financial instruments are recorded in the statement of financial position at their transaction price, which is deemed to be the best indication of fair value even though the result of the model-based valuation may differ. The difference between the price at which a complex instrument is traded and the value obtained from internal models, which generally represents a gain, is known as “day one profit”. IFRS prohibit the recognition of a margin on products valued using models and parameters that are not observable on active markets. The margin is therefore deferred. The margin realized on options with a single underlying and no barrier is recognized over the life of the instrument. The margin on products with barrier options is recognized upon maturity of the structured product, due to the specific risks associated with the management of these barriers.

▪ *Hedge accounting*

IAS 39 permits three types of hedging relationship. The hedging relationship is selected on the basis of the type of risk being hedged. A fair value hedge is a hedge of the exposure to changes in fair value of a financial asset or liability and is mainly used to hedge the interest rate risk on fixed-rate assets and liabilities and on demand deposits, as permitted by the European Union. A cash flow hedge is a hedge of the exposure to variability in cash flows relating to a financial asset or liability, firm commitment or highly probable forecast transaction. Cash flow hedges are used in particular for interest rate risk on variable-rate assets and

liabilities, including rollovers, and for foreign exchange risk on highly probable foreign currency revenues. Hedges of a net investment in a foreign operation are a special type of cash flow hedge.

At the inception of the hedge, the Group documents the hedging relationship, i.e. that between the item being hedged and the hedging instrument. This documentation describes the management objectives of the hedging relationship, as well as the type of risk covered, the hedged item and hedging instrument, and the methods used to assess the effectiveness of the hedging relationship.

Hedge effectiveness is assessed at the inception of the hedge and subsequently at least at the end of each reporting period.

The ineffective portion of the hedge is recognized in the income statement under "Net gain/ (loss) on financial instruments at fair value through profit or loss".

Fair value hedging instruments

The portion corresponding to the rediscounting of a derivative financial instrument is recorded in the income statement under the line item "Interest income, interest expense and equivalent - Hedging derivative instruments", symmetrically to the interest income or expenses relating to the hedged item.

In a fair value hedging relationship, the derivative instrument is measured at fair value through profit or loss, under the line item "Net gain (loss) on financial instruments at fair value through profit or loss" symmetrically to the remeasurement of the hedged item to reflect the hedged risk through profit or loss. This rule also applies if the hedged item is accounted for at amortized cost or if it is a financial asset classified as available for sale. If the hedging relationship is perfectly effective, the fair value change in the hedging instrument offsets the change in fair value of the hedged item.

The hedge must be considered as "highly effective" to qualify for hedge accounting. The change in fair value or cash flows attributable to the hedging instrument must practically offset the change in the hedged item's fair value or cash flows. The ratio between those two changes must lie within the range of 80% and 125%.

If the hedging relationship is interrupted, or the effectiveness criteria are not fulfilled, the hedge accounting ceases to be applied on a prospective basis. Hedge derivatives are reclassified as trading instruments and are recognized as per the principles applied to that category. The value of the hedged element in the statement of financial position is subsequently not adjusted to reflect changes in fair value, and the cumulative adjustments related to the hedge are amortized over the remaining life of the hedged item. If the hedged item no longer appears in the statement of financial position, in particular due to early repayments, the cumulative adjustment is immediately recognized in income.

Fair value hedging instruments - interest rate risk

The amendments introduced by the European Union to IAS 39 in October 2004 make it possible to include customer demand deposits in fixed rate liability portfolios.

For each portfolio of assets or liabilities, the bank checks that there is no excess hedging, and does so by pillar business line and at each reporting date.

The liability portfolio is scheduled over time, under the estimates for future cash flows defined by the ALM unit.

Changes in fair value of the interest rate risk on the hedged instrument portfolios are recorded in a special line item of the statement of financial position called "Remeasurement adjustment on investments hedged against interest rate risk", the counterpart being an income statement line item.

Cash flow hedging instruments

In the case of a cash flow hedge relationship, the gains or losses on effective hedging instruments are recognized in shareholders' equity under the line item "Unrealized or deferred gains and losses relating to cash flow hedging derivatives", while the ineffective portion is recognized in the income statement under the "Net gains and losses on financial instruments at fair value through profit or loss" heading.

The amounts recognized in shareholders' equity are carried to the income statement under the "Interest income, interest expense and equivalent" heading, at the same rate as the cash flows of the hedged item affect the income statement. The hedged items remain recognized in accordance with the specific provisions for their accounting category.

If the hedging relationship is interrupted, or if the effectiveness criteria are not fulfilled, the hedge accounting ceases to be applied. Cumulative amounts recognized in shareholders' equity as a result of the remeasurement of a hedging derivative remain recognized in equity until the hedged transaction affects earnings or when it becomes apparent that the transaction will not take place. These amounts are subsequently carried to the profit and loss account.

Reclassifications of debt instruments

Fixed income securities or debt instruments valued at fair value through profit or loss can be reclassified into the following categories:

- a- “*Financial assets held to maturity*”, only in rare cases, if management’s intention has changed, and provided that they fulfill the eligibility conditions of this category;
- b- “*Loans and receivables*” in the event of a change in management’s intention or ability to hold the securities in the foreseeable future or until maturity, and provided that they fulfill the eligibility conditions of category;
- c- “*Available for sale*” only in rare cases.

Fixed income securities or debt instruments available for sale may be reclassified into the following categories:

- a- “*Financial assets held to maturity*”, in the event of a change in management’s intention or ability, and provided that they fulfill the eligibility conditions of this category;
- b- “*Loans and receivables*”, in case the Group has the intention and ability to hold the financial assets in the foreseeable future or until maturity, and provided that they fulfill the eligibility conditions of category.

In the event of a reclassification, the fair value of the financial asset at the date of reclassification becomes its new cost or amortized cost. No gain or loss recognized before the date of transfer can be derecognized.

In the event of a transfer of debt instruments with a fixed maturity from the category “*Financial assets available for sale*” to the “*Financial assets held to maturity*” or “*Loans and receivables*” categories, the unrealized gains and losses, previously deferred in equity are amortized over the remaining life of the asset. In case of a reclassification of debt instruments with no fixed maturity to the “*Loans and receivables*” category, the previously deferred unrealized gains and losses remain in equity until the disposal of the securities.

1.3.5 Debt represented by a security

Debts evidenced by certificates (certificates of deposit, interbank market securities, bonds, etc.), not classified under the fair value option, are accounted for at their issue value, in most cases minus the transaction costs.

These debt securities are subsequently measured at amortized cost using the effective interest method.

Some “structured” debt instruments may include embedded derivatives. These embedded derivatives are separated from the host contracts if the separation criteria are satisfied and they can be valued reliably.

The host contract is recognized at amortized cost at a later stage. Its fair value is determined based on quoted market prices or valuation models.

1.3.6 Subordinated debt

Term or perpetual subordinated debt is separated from debt securities, because their redemption, should the debtor enter liquidation, is only possible after all the other creditors have been paid. Such debt is valued at amortized cost.

1.3.7 Distinction between Debt and Shareholders’ equity

According to the IFRIC 2 interpretation, shares owned by member-shareholders are equity if the entity has an unconditional right to refuse redemption, or if there are legal or statutory provisions prohibiting or seriously restricting redemption. In view of the existing legal or statutory provisions, the shares issued by the structures making up the consolidating entity of the Crédit Mutuel Group are recognized in equity.

The other financial instruments issued by the Group qualify as debt instruments for accounting purposes, where there is a contractual obligation for the Group to provide cash to the security holders. This is in particular the case for all the subordinated securities issued by the Group.

1.3.8 Provisions

Additions to and reversals from provisions are classified according to the nature of the corresponding income and expense items. The provision is shown within liabilities on the statement of financial position.

A provision is recognized when it is likely that an outflow of resources embodying economic benefits will be required to settle an obligation arising from a past event, and a reliable estimate can be made of the amount of the obligation. The amount of this obligation is discounted, where appropriate, to determine the amount of the provision.

The provisions made by the Group cover in particular:

- Legal risk;
- Social commitments;
- Execution risk on off-statement of the financial position commitments;
- Litigation risk and guarantee commitments given;
- Tax risks;
- Risks related to home savings accounts and plans.

1.3.9 Amounts due to customers and credit institutions

Debt securities include fixed-or determinable income financial liabilities. They are recognized at their market value when they are posted to the statement of financial position, and are subsequently valued at reporting date at amortized cost using the effective interest method, except for those that have been recognized under the fair value option.

□ Regulated savings contracts

The “*comptes épargne logement*” (CEL – home savings accounts) and “*plans épargne logement*” (PEL - home savings plans) are products regulated by French law, which are available to customers (natural persons). These products combine a stage of interest-bearing savings, which give right to a preferential housing loan in a second stage. They generate two types of commitments for the distributing institution:

- A commitment to pay future interest on the amounts deposited as savings at a fixed rate for the PEL and variable-rate equivalent for the CEL (periodically revised on the basis of an indexation formula);
- A commitment to grant a loan to the customers who request it at predetermined conditions (both for the PEL and the CEL).

These commitments have been estimated on the basis of customer behavior statistics and market inputs. A provision has been made on the liabilities side of the statement of financial position to cover future charges related to the potentially unfavorable conditions of such products, compared to the interest rates offered to individual customers for similar products, but not regulated in terms of their interest rate. This approach results in the generation of homogeneous regulated terms for the PEL and the CEL. The impact on the income statement is recognized as “Interest paid to customers”.

1.3.10 Cash and cash equivalents

Cash and cash equivalents consolidate the cash accounts, deposits and demand loans and borrowings relating to central banks and credit institutions.

In the statement of cash flows, UCITS are classified as an “operational activity” and therefore do not need to be reclassified.

1.3.11 Employee benefits

Since January 1, 2012, employee benefits have been recognized in accordance with IAS 19-R applied early. The new provisions result in the following:

- for defined benefit post-employment benefits, the immediate recognition of actuarial variances as unrealized or deferred gains or losses in equity and the immediate recognition of plan changes through profit or loss, the application to the plan’s assets of the discount rate used for the debt and more detailed information provided in the notes;
- for short-term benefits, a new definition for benefits expected to be paid in full within the 12 months following the end of the year in which the related services were rendered (and no longer “payable within the 12 months...”).

Social obligations are subject, where relevant, to a provision reported under the line item “Provisions”. A change in this item is recognized in the income statement under the “Employee expense” heading, except for the portion resulting from actuarial variances, which is recognized as unrealized or deferred gains or losses in equity.

□ Defined benefit post-employment benefits

These benefits include retirement plans, early retirement pensions, and additional retirement plans, under which the Group has a formal or implicit liability to provide benefits promised to employees.

These obligations are calculated using the projected unit credit method, which involves awarding benefits to periods of service under the contractual formula for calculating the retirement plan benefits, subsequently discounted on the basis of demographic and financial assumptions, including:

- The discount rate, determined by reference to the long-term interest rates of high-quality corporate bonds, at year-end;
- The rate of wage increase, assessed according to the age group, the management/non-management category, and regional features;
- The rate of inflation, estimated on the basis of a comparison between the OAT (French government bond) yields and OAT yields inflated for different maturities;
- Rates of employee turnover determined by age group on the basis of an average ratio over three years of the number of resignations and dismissals over the total number of employees working in the company under non-fixed term contracts at the financial year-end;
- The age of retirement: an estimate is made by individual on the basis of real or estimated date of entry in the working life and assumptions related to the retirement reform legislation (Fillon law), with a maximum ceiling at age 67;
- The mortality according to INSEE (*the French National Institute for Statistics and Economic Studies*) TF 00-02 table.

The differences arising from changes in these assumptions and from the differences between previous assumptions and actual results represent actuarial variances. If the retirement plan has assets, these are valued at their fair value, and affect the income statement for the expected yield. The difference between the real and expected yield is also an actuarial variance.

Actuarial variances are recognized as unrealized or deferred gains or losses in equity. Any reductions in terms or liquidation of the plan generate changes in the obligation, which are recognized in income for the year.

Supplementary benefits provided by pension funds

The AFB stepping stone agreement of September 13, 1993 modified the pension plans of credit institutions. Since January 1, 1994, all banks are members of the French pension plans of Arrco and Agirc. The four pension funds of which the Group's banks are members have been merged. They provide for the payment of the various charges required by stepping stone agreement, drawing on their reserves completed if necessary by additional annual contributions paid in by the member banks concerned and whose average rate over the next ten years is capped at 4% of the payroll expense. After the merger, the pension fund was transformed into an IGRS (public institution to manage additional retirement benefits) in 2009. It has no asset shortfall.

Other post-employment defined benefits

A provision is recognized for long service awards and supplementary retirement benefits, including special plans. They are valued on the basis of entitlements acquired by all the staff in active service, notably on the basis of staff turnover in the consolidated entities and the estimated future salaries and wages to be paid to the beneficiaries at the time of their retirement, increased where appropriate by social security contributions. The long service awards of the Group's banks in France are covered up to at least 60% by an insurance contract taken out with ACM Vie, an insurance company of the Crédit Mutuel Group, which is fully consolidated.

❑ Defined contribution post-employment benefits

The Group's entities contribute to a number of pension plans managed by organizations that are independent from the Group, for which the entities have no additional formal or implicit payment obligation, in particular if the assets in the pension plans are not sufficient to meet liabilities.

As these plans do not represent obligations of the Group, they are not subject to a provision. The related expenses are recognized in the financial year in which the contributions must be paid.

❑ Long-term benefits

These are benefits to be paid, other than post-employment benefits and termination benefits, which are expected to be paid more than 12 months after the end of the period during which the employee rendered the related service, for example long service awards, time savings accounts, etc.

The Group's obligation in respect of other long-term benefits is quantified using the projected unit credit method. However, actuarial gains and losses are recognized immediately in the income statement for the accounting period.

Obligations in respect of long service awards are sometimes covered by insurance policies. A provision is established only for the uncovered part of these obligations.

❑ Employee supplementary retirement plans

Employees of the Crédit Mutuel CM11 and CIC Groups benefit from, as a complement to the mandatory retirement plans, a supplementary retirement plan offered by ACM Life SA.

Employees of the CM11 Group benefit from two supplementary retirement plans, one with defined contributions and the other with defined benefits. The rights under the defined contributions plan are vested even if the employee leaves the company, unlike the rights under the defined benefits plan which, in accordance with the new regulation, only vest definitively when the employee leaves the company to retire.

The total amount of the obligation was €773 million as of December 31, 2012, covered by technical reserves of €742 million and €46 million worth of mathematical reserves for defined benefit plans recognized on the liabilities side of the ACM VIE SA statement of financial position. These figures represent all the beneficiaries.

In addition to the mandatory retirement plans, CIC Group's employees benefit from a supplementary defined contribution plan from ACM Vie SA. The obligation relating to this plan amounted to €326 million as of December 31, 2012, covered by €340 million worth of special technical provisions recognized on the liabilities side of the ACM Vie statement of financial position, including all beneficiaries.

❑ Termination benefits

These benefits are granted by the Group on termination of the contract before the normal retirement date, or following the employee's decision to accept voluntary termination in exchange for an indemnity. The related provisions are updated if their payment is to occur more than 12 months after the reporting date.

❑ Short-term benefits

These are benefits which are expected to be paid within the 12 months following the end of the financial year, other than termination benefits, such as salaries and wages, social security contributions and a number of bonuses.

An expense is recognized relating to these short-term benefits for the financial year during which the service rendered to the Company has given rise to such entitlement.

1.3.12 Insurance

The accounting principles and valuation rules of the assets and liabilities generated by the issuance of insurance policies have been drawn up in accordance with IFRS 4. This also applies to reinsurance policies, whether issued or subscribed, and to financial contracts including a discretionary profit-sharing clause.

The other assets held and liabilities issued by insurance companies follow the rules common to all of the Group's assets and liabilities.

□ Assets

Financial assets, investment properties and fixed assets follow the accounting methods described elsewhere.

However, financial assets representing technical provisions related to unit-linked contracts are shown under the line item “Financial assets at fair value through profit or loss”.

□ Liabilities

Insurance liabilities, which represent liabilities to policyholders and beneficiaries, are shown under the line item “Technical reserves of insurance policies”. They are measured, accounted for and consolidated as under the French standards.

Technical reserves of life insurance policies consist mainly of mathematical reserves, which generally correspond to the surrender value of the policies. The risks covered mainly include death, disability and incapacity for work (for borrower’s insurance).

Technical reserves of unit-linked contracts are measured, on the reporting date, based on the realizable value of the assets underlying these contracts.

Reserves of non-life insurance policies correspond to unearned premiums (portion of premiums issued related to subsequent years) and claims payable.

Insurance policies that have a discretionary profit-sharing clause are subject to “shadow accounting”. The resulting provision for deferred profit-sharing represents the share of capital gains and losses accruing to policyholders. These provisions for deferred profit-sharing are recognized on the assets or liabilities side, by legal entity and without compensation between entities in the scope of consolidation. On the assets side, these are recorded under a separate heading.

On the reporting date, the liabilities carried for these policies (net of other related asset or liability items such as deferred acquisition expenses and the value of the portfolios acquired) are tested to check that they are sufficient to cover the future cash flows estimated at this date. Any shortfall in technical provisions is recognized in income for the period (and may be reversed at a later stage).

□ Income statement

Income and expenses recognized for the insurance policies issued by the Group are shown under the “Income from other activities” and “Expenses on other activities” line items.

Income and expenses pertaining to the proprietary trading activities of the insurance entities are recognized under the line items related to them.

1.3.13 Property and equipment and intangible assets

Property and equipment and intangible assets shown in the statement of financial position comprise assets used in operations and investment property. Assets used in operations are those used in the provision of services or for administrative purposes. Investment property comprises assets held to earn rentals or for capital appreciation, or both. Investment property is accounted for at cost, in the same way as assets used in operations.

Property and equipment and intangible assets are recognized at acquisition cost plus any costs directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Borrowing costs incurred in the construction or adaptation of property assets are not capitalized.

Subsequent to initial recognition, property and equipment are measured using the historical cost method, which represents cost less accumulated depreciation, amortization and any accumulated impairment losses.

Where an asset consists of a number of components that may require replacement at regular intervals, or that have different uses or different patterns of consumption of economic benefits, each component is recognized separately and depreciated using a depreciation method appropriate to that component. CIC has adopted the component approach for property used in operations and investment property.

The depreciable amount is cost less residual value, net of costs to sell. Property and equipment and intangible assets are presumed not to have a residual value as their useful lives are generally the same as their economic lives.

Depreciation and amortization is calculated over the estimated useful life of the assets, based on the manner in which the economic benefits embodied in the assets are expected to be consumed by the entity. Intangible assets that have an indefinite useful life are not amortized.

Depreciation and amortization of assets used in operations is recognized in “Allowance / write-back of amortization and provisions for fixed operating assets” in the income statement.

Depreciation and amortization relating to investment properties is recognized in “Expenses of the other activities” in the income statement.

The depreciation and amortization periods are:

Property and equipment:

| | |
|------------------------------------|---|
| - Land, fixtures, utility services | : 15-30 years |
| - Buildings – structural work | : 20-80 years (depending on the type of building in question) |
| - Construction – equipment | : 10-40 years |
| - Fixtures and installations | : 5-15 years |
| - Office equipment and furniture | : 5-10 years |
| - Safety equipment | : 3-10 years |
| - Rolling stock | : 3-5 years |
| - Computer equipment | : 3-5 years |

Intangible fixed assets:

| | |
|---|--|
| - Software bought or developed in-house | : 1-10 years |
| - Businesses acquired | : 9-10 years (if acquisition of customer contract portfolio) |

Depreciable and amortizable assets are tested for impairment when there is evidence at the end of the reporting period that the items may be impaired. Non-depreciable and non-amortizable non-current assets (such as leasehold rights) are tested for impairment at least annually.

If there is an indication of impairment, the recoverable amount of the asset is compared with its carrying amount. If the asset is found to be impaired, an impairment loss is recognized in income, and the depreciable amount is adjusted prospectively. This loss is reversed in the event of a change in the estimated recoverable amount or if there is no longer an indication of impairment. The carrying amount after reversal of the impairment loss cannot exceed the carrying amount which would have been calculated if no impairment had been recognized.

Impairment losses relating to operating assets are recognized in the income statement in “Depreciation, amortization and impairment of property, plant and equipment and intangible assets”.

Impairment losses relating to investment properties are recognized in “Expenses on other activities” (for additional impairment losses) and “Income from other activities” (for reversals) in the income statement.

Gains and losses on disposals of non-current assets used in operations are recognized in the income statement in “Net gain/ (loss) on disposals of other assets”.

Gains and losses on disposals of investment property are shown in the income statement under “Income from other activities” or “Expense on other activities”.

1.3.14 Corporate income tax

This item includes all current or deferred income taxes.

Current income tax is calculated based on applicable tax regulations.

□ Deferred taxes

In accordance with IAS 12, deferred taxes are recognized for temporary differences between the carrying amount of assets and liabilities and their tax basis, except for goodwill.

Deferred taxes are calculated using the liability method, based on the latest enacted tax rate applicable to future periods.

Net deferred tax assets are recognized only in cases where their recovery is considered highly probable. Current and deferred taxes are recognized as tax income or expense, except deferred taxes relating to unrealized or deferred gains and losses recognized in equity, for which the deferred tax is taken directly to equity.

Deferred tax assets and liabilities are offset when they arise within a single tax entity or tax group, are subject to the tax laws of the same country, and there is a legal right of offset.

They are not discounted.

1.3.15 Interest paid by the French Government on some loans

Within the framework of aid to the rural and agricultural sector, as well as the purchase of residential property, some Group entities provide loans at low interest rates, set by the Government. Consequently, these entities receive from the government a contribution equal to the rate differential between the interest rate offered to customers and the predefined benchmark rate. Therefore, no discount is recognized in respect of the loans benefiting from these subsidies.

The structure of the offset mechanism is reviewed by the government on a periodic basis.

The contribution received from the government is recorded in the “Interest and similar income” line and spread over the life of the corresponding loans, pursuant to IAS 20.

1.3.16 Financial guarantees and financing commitments given

Financial guarantees are treated like an insurance policy when they provide for specified payments to be made to reimburse the holder for a loss incurred because a specified debtor fails to make payment on a debt instrument on the due date.

In accordance with IFRS 4, these financial guarantees are still measured using French GAAP (i.e. as off-balance sheet items), pending an addition to the standards to enhance the current mechanism. Consequently, these guarantees are subject to a provision in liabilities in the event of a likely outflow of resources.

By contrast, financial guarantees that provide for payments in response to changes in a financial variable (price, credit rating or index, etc.) or a non-financial variable, provided that in this event the variable is not specific to one of the parties to the agreement, fall within the scope of application of IAS 39. These guarantees are thus treated as derivatives.

Financing commitments that are not regarded as derivatives within the meaning of IAS 39 are not shown in the statement of financial position. However, a provision is made in accordance with IAS 37.

1.3.17 Foreign exchange transactions

Assets and liabilities denominated in a currency other than the local currency are translated at the year-end exchange rate.

❑ Monetary financial assets and liabilities

Foreign currency gains and losses on the translation of such items are recognized in the income statement under “Net gain/ (loss) on financial instruments at fair value through profit or loss”.

❑ Non-monetary financial assets and liabilities

Foreign currency gains and losses on the translation of such items are recognized in the income statement if the items are classified at fair value through profit or loss under “Net gain/ (loss) on financial instruments at fair value through profit or loss”, or under “Unrealized or deferred gains and losses” if they are classified as available-for-sale.

When consolidated investments denominated in a foreign currency are financed by a loan taken out in the same currency, the loan concerned is covered by a cash flow hedge.

Differences arising from the retranslation at the year-end rate of the opening capital stock, reserves and retained earnings are recorded as a separate component of shareholders’ equity, under “Cumulative translation adjustment”. The income statements of foreign subsidiaries are translated into euro at the average exchange rate for the year, and the resulting translation differences are recorded under “Cumulative translation adjustment”. On liquidation or disposal of some or all of the interests held in a foreign entity, the corresponding portion of this cumulative translation adjustment is recognized through the income statement.

1.3.18 Non-current assets held for sale and discontinued operations

A non-current asset (or group of assets) is classified in this category if it is held for sale and it is highly probable that the sale will occur within 12 months of the end of the reporting period.

The related assets and liabilities are shown separately in the statement of financial position, on the lines “Noncurrent assets held for sale” and “Liabilities associated with non-current assets held for sale”. Items in this category are measured at the lower of their carrying amount and fair value less costs to sell, and are no longer depreciated/ amortized.

When assets held for sale or the associated liabilities become impaired, an impairment loss is recognized in the income statement.

Discontinued operations include operations that are held for sale or which have been shut down, and subsidiaries acquired exclusively with a view to resale. All gains and losses related to discontinued operations are shown separately in the income statement, on the line “Post-tax gain/ (loss) on discontinued operations and assets held for sale”.

1.3.19 Judgments made and estimates used in the preparation of the financial statements

Preparation of the financial statements may require the use of assumptions and estimates that are reflected in the measurement of income and expense in the income statement and of assets and liabilities in the statement of financial position, and in the disclosure of information in the notes to the financial statements.

This requires managers to draw upon their judgment and experience and make use of the information available at the date of preparation of the financial statements when making the necessary estimates. This applies in particular to:

- the impairment of debt and equity instruments,
- the use of calculation models when valuing financial instruments that are not listed on an active market and are classified in “Available-for-sale financial assets”, “Financial assets at fair value through profit or loss” or “Financial liabilities at fair value through profit or loss”;
- the assessment of the active nature of certain markets;
- calculation of the fair value of financial instruments that are not listed on an active market and are classified in “Loans and receivables” or “Held-to-maturity financial assets” for which this information must be provided in the notes to the financial statements;
- impairment tests performed on intangible fixed assets,
- measurement of provisions, including retirement obligations and other employee benefits.

Notes to the consolidated financial statements

The notes to the financial statements are presented in millions of euros.

NOTE 2 - Analysis of statement of financial position and income statement items by activity and geographic region

The Group's activities are as follows:

- Retail banking brings together the Cr dit Mutuel CM11 network, CIC's regional banks, Targobank Germany, Targobank Spain, Cofidis, Banco Popular Espa ol, Banque Marocaine du Commerce Ext rieur, Banque de Tunisie and all specialist activities the products of which are sold by the network: equipment and real estate leasing, factoring, collective investment, employee savings plans and real estate.
 - The Insurance business line comprises the Assurances du Cr dit Mutuel Group
 - Financing and capital markets covers:
 - a) financing for major corporations and institutional clients, specialized lending, international operations and foreign branches;
 - b) capital markets activities in general, spanning customer and own account transactions involving interest rate instruments, foreign exchange and equities, including brokerage services.
 - Private banking encompasses all companies specializing in this area, both in France and internationally.
 - Private equity, conducted for the Group's own account, and financial engineering make up a business unit.
 - Logistics and holding company services include all activities that cannot be attributed to another business line (holding) and units that provide solely logistical support: intermediate holding companies, as well as specific entities and IT entities holding real estate used for operations.
- Each consolidated company is included in only one business line, corresponding to its core business, on the basis of the contribution to the BIGM Group's results. The only exceptions are CIC and BFCM because of their presence across several business lines. As such, their income, expenses and statement of financial position balances are subject to an analytical distribution.

2a - Breakdown of the statement of financial position items by business line

| December 31, 2012 | Retail banking | Insurance | Financing and capital markets | Private banking | Private equity | Logistics and holding company | Total |
|--|-------------------|-----------|----------------------------------|--------------------|-------------------|----------------------------------|---------|
| ASSETS | | | | | | | |
| Cash, central banks, post office banks - assets | 2,963 | | 5,592 | 750 | | 1,106 | 10,411 |
| Financial assets at fair value through profit or loss | 529 | 14,179 | 27,446 | 142 | 1,784 | 249 | 44,329 |
| Hedging derivative instruments - assets | 760 | | 158 | 4 | | 420 | 1,342 |
| Available-for-sale financial assets | 919 | 50,231 | 16,956 | 3,385 | 19 | 554 | 72,064 |
| Loans and receivables due from credit institutions | 26,601 | 225 | 14,895 | 2,573 | 6 | 9,624 | 53,924 |
| Loans and receivables due from customers | 247,329 | 283 | 14,196 | 7,529 | | 73 | 269,411 |
| Held-to-maturity financial assets | 64 | 12,813 | 251 | 2 | | 588 | 13,718 |
| Equity-accounted investments | 1,269 | 308 | | | | 480 | 2,057 |
| LIABILITIES | | | | | | | |
| Cash, central banks, post office banks - liabilities | | | | 343 | | | 343 |
| Financial liabilities at fair value through profit or loss | 537 | 4,920 | 25,886 | 196 | | | 31,539 |
| Hedging derivative instruments - liabilities | 313 | | 1,977 | 399 | | 100 | 2,789 |
| Due to credit institutions | | | 28,885 | | | | 28,885 |
| Due to customers | 186,985 | 86 | 7,216 | 15,753 | | 6,463 | 216,503 |
| Debt securities | 33,143 | | 60,755 | 21 | | | 93,919 |

| December 31, 2011 <i>(restated)</i> | Retail banking | Insurance | Financing and capital markets | Private banking | Private equity | Logistics and holding company | Total |
|--|-------------------|-----------|----------------------------------|--------------------|-------------------|----------------------------------|---------|
| ASSETS | | | | | | | |
| Cash, central banks, post office banks - assets | 2,253 | 0 | 1,490 | 985 | 0 | 1,579 | 6,307 |
| Financial assets at fair value through profit or loss | 130 | 12,523 | 23,201 | 150 | 1,804 | 255 | 38,063 |
| Hedging derivative instruments - assets | 354 | 0 | 116 | 4 | 0 | 460 | 935 |
| Available-for-sale financial assets | 815 | 45,254 | 21,650 | 3,755 | 8 | 473 | 71,956 |
| Loans and receivables due from credit institutions | 23,601 | 13 | 11,961 | 2,946 | 9 | 73 | 38,603 |
| Loans and receivables due from customers | 240,030 | 251 | 16,441 | 7,124 | 0 | 59 | 263,906 |
| Held-to-maturity financial assets | 64 | 10,276 | 362 | 6 | 0 | 5,413 | 16,121 |
| Equity-accounted investments | 779 | 398 | (0) | 1 | 0 | 881 | 2,058 |
| LIABILITIES | | | | | | | |
| Cash, central banks, post office banks - liabilities | 0 | 0 | 0 | 282 | 0 | 0 | 282 |
| Financial liabilities at fair value through profit or loss | 87 | 1,972 | 28,817 | 133 | 0 | 0 | 31,009 |
| Hedging derivative instruments - liabilities | 1,279 | 0 | 2,656 | 461 | 0 | (473) | 3,923 |
| Due to credit institutions | (0) | (0) | 36,422 | 0 | (0) | 0 | 36,422 |
| Due to customers | 170,563 | 84 | 6,045 | 14,609 | 0 | 8,786 | 200,086 |
| Debt securities | 33,280 | 0 | 53,911 | 36 | 0 | (0) | 87,227 |

2b - Breakdown of the income statement items by business line

| December 31, 2012 | Retail banking | Insurance | Financing and capital market | Private banking | Private equity | Logistics and holding company | Inter- businesses | Total |
|---|-------------------|------------|---------------------------------|--------------------|-------------------|----------------------------------|----------------------|--------------|
| Net banking income | 8,782 | 1,412 | 927 | 463 | 100 | 370 | -593 | 11,462 |
| General operating expenses | -5,713 | -356 | -288 | -334 | -34 | -1,209 | 593 | -7,341 |
| Gross operating income | 3,070 | 1,056 | 639 | 129 | 66 | -839 | 0 | 4,121 |
| Net additions to/reversals from provisions for loan losses* | -878 | | -85 | -29 | | -90 | | -1,082 |
| Net gain (loss) on disposal of other assets | -81 | -41 | -1 | 6 | | -44 | | -160 |
| Net income before tax | 2,111 | 1,015 | 554 | 107 | 66 | -972 | 0 | 2,880 |
| Corporate income tax | -750 | -412 | -193 | -27 | 2 | 323 | | -1,057 |
| Net income | 1,361 | 603 | 361 | 79 | 67 | -649 | 0 | 1,823 |
| Non-controlling interests | | | | | | | | 201 |
| Net income attributable to the Group | | | | | | | | 1,622 |

| December 31, 2012 | Retail banking | Insurance | Financing and capital market | Private banking | Private equity | Logistics and holding company | Inter-businesses | Total |
|---|----------------|-----------|------------------------------|-----------------|----------------|-------------------------------|------------------|--------------|
| Net banking income | 8,782 | 1,412 | 927 | 463 | 100 | 370 | -593 | 11,462 |
| General operating expenses | -5,713 | -356 | -288 | -334 | -34 | -1,209 | 593 | -7,341 |
| Gross operating income | 3,070 | 1,056 | 639 | 129 | 66 | -839 | 0 | 4,121 |
| Net additions to/reversals from provisions for loan losses* | -878 | | -85 | -29 | | -90 | | -1,082 |
| Net gain (loss) on disposal of other assets | -81 | -41 | -1 | 6 | | -44 | | -160 |
| Net income before tax | 2,111 | 1,015 | 554 | 107 | 66 | -972 | 0 | 2,880 |
| Corporate income tax | -750 | -412 | -193 | -27 | 2 | 323 | | -1,057 |
| Net income | 1,361 | 603 | 361 | 79 | 67 | -649 | 0 | 1,823 |
| Non-controlling interests | | | | | | | | 201 |
| Net income attributable to the Group | | | | | | | | 1,622 |

| December 31, 2011 (restated) | Retail banking | Insurance | Financing and capital market | Private banking | Private equity | Logistics and holding company | Inter-businesses | Total |
|---|----------------|-----------|------------------------------|-----------------|----------------|-------------------------------|------------------|--------------|
| Net banking income | 9,231 | 967 | 885 | 432 | 93 | 15 | -557 | 11,066 |
| General operating expenses | -5,469 | -351 | -256 | -317 | -34 | -1,061 | 557 | -6,931 |
| Gross operating income | 3,762 | 615 | 630 | 115 | 59 | -1,047 | 0 | 4,135 |
| Net additions to/reversals from provisions for loan losses* | -879 | -44 | -149 | -43 | 0 | -342 | | -1,456 |
| Net gain (loss) on disposal of other assets | 63 | 44 | | 13 | 0 | -30 | | 89 |
| Net income before tax | 2,946 | 615 | 481 | 86 | 59 | -1,419 | 0 | 2,768 |
| Corporate income tax | -940 | -194 | -181 | -18 | -2 | 409 | | -925 |
| Net income | 2,006 | 421 | 300 | 68 | 57 | -1,010 | 0 | 1,843 |
| Non-controlling interests | | | | | | | | 182 |
| Net income attributable to the Group | | | | | | | | 1,660 |

* The disposal in the first half 2012 of securities received in exchange for securities issued by the Greek government, brought to the bond swap under the PSI (private sector involvement) plan, generated a negative impact of €30 million on this item, including -€34 million for the logistics and holding company business and +€4 million for the capital markets business.

2c - Breakdown of the statement of financial position items by geographic region

| | December 31, 2012 | | | | December 31, 2011 (restated) | | | |
|--|-------------------|--------------------------|--------------------|---------|------------------------------|--------------------------|--------------------|---------|
| | France | Europe, excluding France | Rest of the world* | Total | France | Europe, excluding France | Rest of the world* | Total |
| ASSETS | | | | | | | | |
| Cash, central banks, post office banks - assets | 2,411 | 2,407 | 5,593 | 10,411 | 2,766 | 2,050 | 1,490 | 6,307 |
| Financial assets at fair value through profit or loss | 42,376 | 941 | 1,011 | 44,329 | 36,149 | 929 | 985 | 38,063 |
| Hedging derivative instruments - assets | 1,329 | 4 | 9 | 1,342 | 927 | 6 | 2 | 935 |
| Available-for-sale financial assets | 66,479 | 4,905 | 680 | 72,064 | 66,207 | 4,931 | 818 | 71,956 |
| Loans and receivables due from credit institutions | 49,359 | 3,191 | 1,375 | 53,924 | 33,080 | 3,387 | 2,136 | 38,603 |
| Loans and receivables due from customers | 243,935 | 22,290 | 3,186 | 269,411 | 238,611 | 21,966 | 3,329 | 263,906 |
| Held-to-maturity financial assets | 13,716 | 2 | 0 | 13,718 | 16,115 | 6 | 0 | 16,121 |
| Equity-accounted investments | 797 | 710 | 550 | 2,057 | 812 | 690 | 556 | 2,058 |
| LIABILITIES | | | | | | | | |
| Cash, central banks, post office banks - liabilities | 0 | 343 | 0 | 343 | 0 | 282 | 0 | 282 |
| Financial liabilities at fair value through profit or loss | 31,131 | 224 | 184 | 31,539 | 30,425 | 353 | 230 | 31,009 |
| Hedging derivative instruments - liabilities | 2,342 | 401 | 45 | 2,789 | 3,414 | 466 | 43 | 3,923 |
| Due to credit institutions | 14,538 | 7,657 | 6,691 | 28,885 | 19,550 | 9,757 | 7,115 | 36,422 |
| Due to customers | 190,891 | 24,910 | 703 | 216,503 | 176,428 | 23,029 | 629 | 200,086 |
| Debt securities | 89,473 | 510 | 3,937 | 93,919 | 86,276 | 464 | 488 | 87,227 |

* USA, Singapore, Tunisia and Morocco

2d - Breakdown of the income statement items by geographic region

| | December 31, 2012 | | | | December 31, 2011 (restated) | | | |
|--|-------------------|--------------------------|--------------------|--------------|------------------------------|--------------------------|--------------------|--------------|
| | France | Europe, excluding France | Rest of the world* | Total | France | Europe, excluding France | Rest of the world* | Total |
| Net banking income** | 9,497 | 1,792 | 173 | 11,462 | 8,956 | 1,861 | 249 | 11,065 |
| General operating expenses | -6,003 | -1,266 | -72 | -7,341 | -5,621 | -1,241 | -68 | -6,931 |
| Gross operating income | 3,494 | 526 | 101 | 4,121 | 3,335 | 619 | 181 | 4,135 |
| Net additions to/reversals from provisions for loan losses | -676 | -360 | -46 | -1,081 | -1,024 | -429 | -3 | -1,456 |
| Net gain (loss) on disposal of other assets** | -23 | -107 | -30 | -160 | 17 | 30 | 42 | 89 |
| Net income before tax | 2,795 | 60 | 25 | 2,880 | 2,328 | 221 | 220 | 2,768 |
| Net income | 1,813 | 17 | -8 | 1,823 | 1,544 | 160 | 141 | 1,844 |
| Net income attributable to the Group | 1,658 | -34 | -2 | 1,622 | 1,415 | 114 | 131 | 1,660 |

* USA, Singapore, Tunisia and Morocco

** In 2012, 21% of the Net banking income (excluding the logistics and holding business line) came from foreign operations

** Including net income of associates and impairment losses on goodwill

NOTE 3 - Scope of consolidation

The CM10-CIC group became CM11-CIC on January 1, 2012, when the Fédération du Crédit Mutuel Anjou joined the Caisse fédérale de Crédit Mutuel. Pursuant to the opinion issued by the Banking Commission, the group's parent company comprises the companies included in the scope of globalization. It is made up of the following entities:

- Fédération du Crédit Mutuel Centre Est Europe (FCMCEE),
- Fédération du Crédit Mutuel du Sud-Est (FCMSE),
- Fédération du Crédit Mutuel d'Ile-de-France (FCMIDF),
- Fédération du Crédit Mutuel de Savoie-Mont Blanc (FCMSMB),
- Fédération du Crédit Mutuel Midi-Atlantique (FCMMA),
- Fédération du Crédit Mutuel Loire-Atlantique (FCMLACO),
- Fédération du Crédit Mutuel Centre (FCMC),
- Fédération du Crédit Mutuel Dauphiné-Vivaraïs (FCMDV),
- Fédération du Crédit Mutuel Méditerranée (FCMM),
- Fédération du Crédit Mutuel Normandie (FCMN),
- Fédération du Crédit Mutuel Anjou (FCMA),
- Caisse Fédérale de Crédit Mutuel (CF de CM),
- Caisse Régionale du Crédit Mutuel Sud-Est (CRCMSE),
- Caisse Régionale du Crédit Mutuel Ile-de-France (CRCMIDF),
- Caisse Régionale du Crédit Mutuel de Savoie-Mont Blanc (CRCMSMB),
- Caisse Régionale du Crédit Mutuel Midi-Atlantique (CRCMMA),
- Caisse Régionale du Crédit Mutuel Loire-Atlantique (CRCMLACO),
- Caisse Régionale du Crédit Mutuel Centre (CRCMC),
- Caisse Régionale du Crédit Mutuel Dauphiné-Vivaraïs (CRCMDV),
- Caisse Régionale du Crédit Mutuel Méditerranée (CRCMM),
- Caisse Régionale du Crédit Mutuel Normandie (CRCMN),
- Caisse Régionale du Crédit Mutuel Anjou (CRMA)
- the Caisses de Crédit Mutuel within Fédération du Crédit Mutuel Centre Est Europe,
- the Caisses de Crédit Mutuel within Fédération du Crédit Mutuel Sud-Est,
- the Caisses de Crédit Mutuel within Fédération du Crédit Mutuel Ile-de-France,
- the Caisses de Crédit Mutuel within Fédération du Crédit Mutuel de Savoie-Mont Blanc,
- the Caisses de Crédit Mutuel within Fédération du Crédit Mutuel Midi-Atlantique,
- the Caisses de Crédit Mutuel within Fédération du Crédit Mutuel Loire-Atlantique,
- the Caisses de Crédit Mutuel within Fédération du Crédit Mutuel Centre,
- the Caisses de Crédit Mutuel within Fédération du Crédit Mutuel Dauphiné-Vivaraïs,
- the Caisses de Crédit Mutuel within Fédération du Crédit Mutuel Méditerranée,
- the Caisses de Crédit Mutuel within Fédération du Crédit Mutuel Normandie,
- the Caisses de Crédit Mutuel within Fédération du Crédit Mutuel Anjou.

| | December 31, 2012 | | | December 31, 2011 | | |
|--|-------------------|------------------|----------|-------------------|------------------|----------|
| | Percent control | Percent interest | Method * | Percent control | Percent interest | Method * |
| A. Banking network | | | | | | |
| Banque du Cr dit Mutuel Ile-de-France (BCMI) | 100 | 99 | FC | 100 | 99 | FC |
| Banque Europ enne du Cr dit Mutuel (formerly Banque de l'Economie du Commerce et de la | 100 | 99 | FC | 100 | 99 | FC |
| Caisse Agricole du Cr dit Mutuel | 100 | 100 | FC | 100 | 100 | FC |
| CIC Est | 100 | 93 | FC | 100 | 93 | FC |
| CIC Iberbanco | 100 | 99 | FC | 100 | 99 | FC |
| CIC Lyonnaise de Banque (LB) | 100 | 93 | FC | 100 | 93 | FC |
| CIC Nord-Ouest | 100 | 93 | FC | 100 | 93 | FC |
| CIC Ouest | 100 | 93 | FC | 100 | 93 | FC |
| CIC Sud Ouest | 100 | 93 | FC | 100 | 93 | FC |
| Cr dit Industriel et Commercial (CIC) | 94 | 93 | FC | 94 | 93 | FC |
| Targobank AG & Co. KGaA | 100 | 99 | FC | 100 | 99 | FC |
| Targobank Spain | 50 | 50 | PC | 50 | 49 | PC |
| B. Banking network - subsidiaries | | | | | | |
| Banca Popolare di Milano | 7 | 7 | EM | 7 | 6 | EM |
| Bancas | 50 | 50 | PC | | | NC |
| Banco Popular Espa ol (see Note 1b) | 4 | 4 | EM | 5 | 5 | EM |
| Banque de Tunisie | 20 | 20 | EM | 20 | 20 | EM |
| Banque du Groupe Casino | 50 | 50 | PC | 50 | 49 | PC |
| Banque Europ enne du Cr dit Mutuel Monaco | 100 | 99 | FC | | | NC |
| Banque Marocaine du Commerce Ext rieur (BMCE) | 26 | 26 | EM | 25 | 24 | EM |
| Caisse Centrale du Cr dit Mutuel | 53 | 53 | EM | 49 | 49 | EM |
| Cartes et cr dits   la consommation (formerly CZC) | 100 | 99 | FC | 100 | 42 | FC |
| CM-CIC Asset Management | 90 | 92 | FC | 89 | 90 | FC |
| CM-CIC Bail | 100 | 93 | FC | 100 | 93 | FC |
| CM-CIC Epargne salariale | 100 | 93 | FC | 100 | 93 | FC |
| CM-CIC Factor (formerly Factocic) | 95 | 92 | FC | 96 | 91 | FC |
| CM-CIC Gestion | 100 | 93 | FC | 100 | 93 | FC |
| CM-CIC Home Loan SFH | 100 | 99 | FC | 100 | 99 | FC |
| CM-CIC Lavolette Financement | | | MER | 100 | 89 | FC |
| CM-CIC Lease | 100 | 96 | FC | 100 | 96 | FC |
| CM-CIC Leasing Benelux | 100 | 93 | FC | 100 | 93 | FC |
| CM-CIC Leasing GmbH | 100 | 93 | FC | 100 | 93 | FC |
| Cofidis Argentina | 66 | 28 | FC | 66 | 28 | FC |
| Cofidis Belgium | 100 | 42 | FC | 100 | 42 | FC |
| Cofidis France | 100 | 42 | FC | 100 | 42 | FC |
| Cofidis Italy | 100 | 42 | FC | 100 | 42 | FC |
| Cofidis Czech Republic | 100 | 42 | FC | 100 | 42 | FC |
| Cofidis Slovakia | 100 | 42 | FC | 100 | 42 | FC |
| Creatis | 100 | 42 | FC | 100 | 42 | FC |
| FCT CM-CIC Home loans | 100 | 99 | FC | 100 | 99 | FC |
| Monabanq | 100 | 42 | FC | 100 | 42 | FC |
| Saint-Pierre SNC | 100 | 93 | FC | 100 | 93 | FC |
| SCI La Tr fli re | 100 | 100 | FC | 100 | 99 | FC |
| Sofim | 100 | 93 | FC | 100 | 93 | FC |
| SOFEMO - Soci t  F d rative Europ.de Mon tique et de Financement | 100 | 97 | FC | 100 | 97 | FC |
| Targo Dienstleistungs GmbH | 100 | 99 | FC | 100 | 99 | FC |
| Targo Finanzberatung GmbH | 100 | 99 | FC | 100 | 99 | FC |
| C. Financing and capital markets banks | | | | | | |
| Banque F d rative du Cr dit Mutuel | 99 | 99 | FC | 99 | 99 | FC |
| Cigogne Management | 100 | 96 | FC | 100 | 95 | FC |
| CM-CIC Securities | 100 | 93 | FC | 100 | 93 | FC |
| Diversified Debt Securities SICAV - SIF | 100 | 93 | FC | 100 | 94 | FC |
| Divhold | 100 | 93 | FC | 100 | 94 | FC |
| Lafayette CLO 1 Ltd | 100 | 93 | FC | | | NC |
| Ventadour Investissement | 100 | 99 | FC | 100 | 99 | FC |
| D. Private banking | | | | | | |
| Agefor SA Gen ve | 70 | 65 | FC | 70 | 65 | FC |
| Alternative gestion SA Gen ve | 45 | 58 | EM | 45 | 58 | EM |
| Banque de Luxembourg | 100 | 93 | FC | 100 | 94 | FC |
| Banque Pasche | 100 | 93 | FC | 100 | 93 | FC |
| Banque Pasche (Liechtenstein) AG | 53 | 49 | FC | 53 | 49 | FC |
| Banque Pasche Monaco SAM | 100 | 93 | FC | 100 | 93 | FC |
| Banque Transatlantique | 100 | 93 | FC | 100 | 93 | FC |
| Banque Transatlantique Belgium | 100 | 92 | FC | 100 | 92 | FC |
| Banque Transatlantique Luxembourg | 100 | 93 | FC | 90 | 90 | FC |
| Banque Transatlantique Singapore Private Ltd | 100 | 93 | FC | 100 | 93 | FC |
| Calypso Management Company | 70 | 65 | FC | 70 | 65 | FC |
| CIC Switzerland | 100 | 93 | FC | 100 | 93 | FC |
| Dubly-Douilhet | 63 | 58 | FC | 63 | 58 | FC |
| LRM Advisory SA | 70 | 65 | FC | 70 | 65 | FC |
| Pasche Bank & Trust Ltd Nassau | 100 | 93 | FC | 100 | 93 | FC |
| Pasche Finance SA Fribourg | 100 | 93 | FC | 100 | 93 | FC |
| Pasche Fund Management Ltd | | | NC | 100 | 93 | FC |
| Pasche International Holding Ltd | | | MER | 100 | 93 | FC |
| Pasche SA Montevideo | | | NC | 100 | 93 | FC |
| Serficom Brasil Gestao de Recursos Ltda | 50 | 47 | FC | 50 | 47 | FC |
| Serficom Family Office Inc | 100 | 93 | FC | 100 | 93 | FC |
| Serficom Family Office Brasil Gestao de Recursos Ltda | 52 | 49 | FC | 52 | 48 | FC |
| Serficom Family Office SA | 100 | 93 | FC | 100 | 93 | FC |
| Serficom Investment Consulting (Shanghai) | | | NC | 100 | 93 | FC |
| Serficom Maroc SARL | | | NC | 100 | 93 | FC |
| Transatlantique Gestion | 100 | 93 | FC | 100 | 93 | FC |
| Valeroso Management Ltd | 100 | 93 | FC | 100 | 93 | FC |
| E. Private equity | | | | | | |
| CM-CIC Capital Finance | 100 | 93 | FC | 100 | 93 | FC |
| CM-CIC Capital Innovation | 100 | 93 | FC | 100 | 93 | FC |
| CM-CIC Conseil | 100 | 93 | FC | 100 | 93 | FC |

| | December 31, 2012 | | | December 31, 2011 | | |
|---|-------------------|------------------|----------|-------------------|------------------|----------|
| | Percent control | Percent interest | Method * | Percent control | Percent interest | Method * |
| CM-CIC Investissement | 100 | 93 | FC | 100 | 93 | FC |
| Sudinnova | 66 | 62 | FC | 66 | 61 | FC |
| <i>F. Logistics and holding company</i> | | | | | | |
| Actimut | 100 | 100 | FC | 100 | 100 | FC |
| Adepi | 100 | 93 | FC | 100 | 93 | FC |
| Carmen Holding Investissement | 84 | 83 | FC | 84 | 82 | FC |
| CIC Migrations | 100 | 93 | FC | 100 | 93 | FC |
| CIC Participations | 100 | 93 | FC | 100 | 93 | FC |
| Cicor | 100 | 93 | FC | 100 | 93 | FC |
| Cicoval | 100 | 93 | FC | 100 | 93 | FC |
| CM Akquisitions | 100 | 99 | FC | 100 | 99 | FC |
| CM-CIC Services | 100 | 100 | FC | 100 | 100 | FC |
| CMCP - Crédit Mutuel Cartes de Paiement | 59 | 62 | FC | 59 | 61 | FC |
| Cofidis Participations | 51 | 42 | FC | 51 | 42 | FC |
| Est Bourgogne Rhone Alpes (EBRA) | 100 | 99 | FC | 100 | 99 | FC |
| Efsa | 100 | 93 | FC | 100 | 93 | FC |
| Euro-Information | 80 | 79 | FC | 79 | 78 | FC |
| Euro-Information Développement | 100 | 79 | FC | 100 | 78 | FC |
| EIP | 100 | 100 | FC | 100 | 100 | FC |
| EI Telecom (formerly NRJ Mobile) | 95 | 75 | FC | 95 | 74 | FC |
| Euro Protection Services | | | MER | 100 | 83 | FC |
| Euro Protection Surveillance | 100 | 84 | FC | 100 | 83 | FC |
| France Est | 100 | 97 | FC | 100 | 99 | FC |
| Gesteurop | 100 | 93 | FC | 100 | 93 | FC |
| Gestunion 2 | 100 | 93 | FC | 100 | 93 | FC |
| Gestunion 3 | 100 | 93 | FC | 100 | 93 | FC |
| Gestunion 4 | 100 | 93 | FC | 100 | 93 | FC |
| Groupe Républicain Lorrain - GRLL | 100 | 99 | FC | 100 | 99 | FC |
| Impex Finance | 100 | 93 | FC | 100 | 93 | FC |
| L'Est Républicain | 92 | 91 | FC | 92 | 90 | FC |
| Marsovalor | 100 | 93 | FC | 100 | 93 | FC |
| Pargestion 2 | 100 | 93 | FC | 100 | 93 | FC |
| Pargestion 4 | 100 | 93 | FC | 100 | 93 | FC |
| Placinvest | 100 | 93 | FC | 100 | 93 | FC |
| Société Civile de Gestion des Parts dans l'Alsace - SCGPA | 100 | 100 | FC | 100 | 99 | FC |
| Société Française d'Édition de Journaux et d'Imprimés Commerciaux "l'Alsace" - SFEJIC | 99 | 98 | FC | 99 | 97 | FC |
| Sofiholding 2 | 100 | 93 | FC | 100 | 93 | FC |
| Sofiholding 3 | 100 | 93 | FC | 100 | 93 | FC |
| Sofiholding 4 | 100 | 93 | FC | 100 | 93 | FC |
| Sofinaction | 100 | 93 | FC | 100 | 93 | FC |
| Targo Akademie | 100 | 99 | FC | 100 | 99 | FC |
| Targo Deutschland GmbH | 100 | 99 | FC | 100 | 99 | FC |
| Targo IT Consulting GmbH | 100 | 99 | FC | 100 | 99 | FC |
| Targo Management AG | 100 | 99 | FC | 100 | 99 | FC |
| Targo Realty Services GmbH | 100 | 99 | FC | 100 | 99 | FC |
| Uffigestion 2 | 100 | 93 | FC | 100 | 93 | FC |
| Ugépar Service | 100 | 93 | FC | 100 | 93 | FC |
| Valimar 2 | 100 | 93 | FC | 100 | 93 | FC |
| Valimar 4 | 100 | 93 | FC | 100 | 93 | FC |
| VTP 1 | 100 | 93 | FC | 100 | 93 | FC |
| VTP 5 | 100 | 93 | FC | 100 | 93 | FC |
| <i>G. Insurance companies</i> | | | | | | |
| ACM GIE | 100 | 86 | FC | 100 | 84 | FC |
| ACM IARD | 96 | 83 | FC | 96 | 81 | FC |
| ACM Nord IARD | 49 | 42 | EM | 49 | 41 | EM |
| ACM RE | 100 | 86 | FC | | | NC |
| ACM Services | 100 | 86 | FC | 100 | 84 | FC |
| ACM Vie | 100 | 86 | FC | 100 | 84 | FC |
| ACM Vie, Société d'Assurance Mutuelle | 100 | 100 | FC | 100 | 100 | FC |
| Agrupació AMCI de Seguros y Reaseguros | 60 | 60 | FC | | | NC |
| Agrupació Bankpyme pensiones | 60 | 60 | FC | | | NC |
| Agrupació Serveis Administratius | 60 | 60 | FC | | | NC |
| AMSYR | 60 | 60 | FC | | | NC |
| AMDIF | 60 | 60 | FC | | | NC |
| Assistencia Avançada Barcelona | 60 | 60 | FC | | | NC |
| Astree | 30 | 26 | EM | 30 | 25 | EM |
| Atlancourtage | | | MER | 100 | 84 | FC |
| Groupe des Assurances du Crédit Mutuel (GACM) | 88 | 86 | FC | 86 | 84 | FC |
| ICM Life | 100 | 86 | FC | 100 | 84 | FC |
| Immobilier ACM | 100 | 86 | FC | 100 | 84 | FC |
| MTRL | 100 | 100 | FC | 100 | 100 | FC |
| Partners | 100 | 86 | FC | 100 | 84 | FC |
| Procourtage | 100 | 86 | FC | 100 | 84 | FC |
| RMA Watanya | 22 | 19 | EM | 22 | 18 | EM |
| Serenis Assurances | 100 | 86 | FC | 100 | 84 | FC |
| Serenis Vie | 100 | 86 | FC | 100 | 84 | FC |
| Royal Automobile Club de Catalogne | 49 | 42 | EM | 49 | 41 | EM |
| Voy Mediación | 90 | 76 | FC | 90 | 74 | FC |
| <i>H. Other companies</i> | | | | | | |
| Affiches d'Alsace Lorraine | 100 | 88 | FC | 100 | 88 | FC |
| Agence Générale d'Informations régionales | 100 | 97 | FC | 100 | 95 | FC |
| Alsace Média Participation | 100 | 88 | FC | 100 | 88 | FC |
| Alsatic | | | MER | 80 | 70 | FC |
| Alsacienne de Portage des DNA | 100 | 88 | FC | 100 | 88 | FC |
| A. Télé | | | NC | 69 | 48 | FC |
| Cime & mag | | | MER | 100 | 97 | FC |
| CM-CIC Immobilier | 100 | 99 | FC | 99 | 99 | FC |
| Dernières Nouvelles d'Alsace | 99 | 88 | FC | 99 | 88 | FC |
| Dernières Nouvelles de Colmar | 100 | 88 | FC | 100 | 88 | FC |

| | December 31, 2012 | | | December 31, 2011 | | |
|--|-------------------|------------------|----------|-------------------|------------------|----------|
| | Percent control | Percent interest | Method * | Percent control | Percent interest | Method * |
| Distripub | 100 | 98 | FC | 100 | 97 | FC |
| Documents AP | 100 | 99 | FC | 100 | 99 | FC |
| Est Bourgogne Médias | 100 | 99 | FC | 100 | 99 | FC |
| Est imprimerie | 100 | 99 | FC | 100 | 95 | FC |
| Est Info TV (formerly Société Alsacienne de Presse et d'Audiovisuelle) | | | NC | 60 | 53 | FC |
| Europe Régie | | | MER | 66 | 64 | FC |
| Fonciere Massena | 100 | 86 | FC | 100 | 83 | FC |
| France Régie | 100 | 88 | FC | 100 | 88 | FC |
| GEIE Synergie | 100 | 42 | FC | | | NC |
| Groupe Progrès | 100 | 99 | FC | 100 | 99 | FC |
| Groupe Républicain Lorrain Imprimeries - GRLI | 100 | 99 | FC | 100 | 99 | FC |
| Immocity | 100 | 99 | FC | 100 | 99 | FC |
| Imprimerie Michel | 100 | 99 | FC | 100 | 99 | FC |
| Interprint | 100 | 99 | FC | 100 | 99 | FC |
| Jean Bozzi Communication | 100 | 99 | FC | 100 | 99 | FC |
| Journal de la Haute Marne | 50 | 45 | EM | 50 | 45 | EM |
| La Liberté de l'Est | 97 | 88 | FC | 96 | 91 | FC |
| La Tribune | 100 | 99 | FC | 100 | 99 | FC |
| L'Alsace | 100 | 98 | FC | 100 | 97 | FC |
| L'Alsace Magazines Editions - L'Ame | | | MER | 100 | 97 | FC |
| Le Dauphiné Libéré | 100 | 99 | FC | 100 | 99 | FC |
| Le Républicain Lorrain | 100 | 99 | FC | 100 | 99 | FC |
| Les Editions de l'échiquier | 100 | 98 | FC | 100 | 97 | FC |
| Lumedia | 50 | 50 | PC | 50 | 49 | PC |
| Massena Property | 100 | 86 | FC | 100 | 84 | FC |
| Massimob | 100 | 83 | FC | 100 | 81 | FC |
| Mediaportage | 100 | 98 | FC | 100 | 97 | FC |
| Presse Diffusion | 100 | 99 | FC | 100 | 99 | FC |
| Promopresse | 100 | 99 | FC | 100 | 99 | FC |
| Publicité Moderne | | | MER | 100 | 90 | FC |
| Publiprint Dauphiné | 100 | 99 | FC | 100 | 99 | FC |
| Publiprint Province n° 1 | 100 | 99 | FC | 100 | 99 | FC |
| Républicain Lorrain - TV news | 100 | 99 | FC | 100 | 99 | FC |
| Républicain Lorrain Communication | 100 | 99 | FC | 100 | 99 | FC |
| Républicain Lorrain Voyages | | | MER | 100 | 99 | FC |
| Roto Offset Imprimerie | 100 | 98 | FC | 100 | 97 | FC |
| SCI ACM (formerly SCI ADS) | 100 | 86 | FC | 100 | 84 | FC |
| SCI Alsace | 90 | 88 | FC | 90 | 88 | FC |
| SCI Ecriture | | | MER | 100 | 97 | FC |
| SCI Gutenberg | 100 | 99 | FC | 100 | 99 | FC |
| SCI Le Progrès Confluence | 100 | 99 | FC | 100 | 99 | FC |
| SCI Roseau d'or | | | MER | 100 | 97 | FC |
| SDV Plurimédia | 20 | 18 | EM | 20 | 18 | EM |
| Société d'édition de l'hebdomadaire du Louhannais et du Jura | 100 | 99 | FC | 100 | 99 | FC |
| Société d'édition des hebdomadaires et périodiques locaux | | | MER | 100 | 98 | FC |
| Sofiliest | | | MER | 100 | 95 | FC |
| Société de Presse Investissement (SPI) | 100 | 90 | FC | 100 | 89 | FC |
| Top Est 88 | | | MER | 100 | 46 | FC |

* Method:
FC = full consolidation
PC = proportionate consolidation
EM = equity method
NC = not consolidated
MER = merged

Information on sites and activities in non-cooperative countries and territories included in the list established by the decree of April 14, 2012: the group has no sites meeting the criteria stipulated by the decree of October 6, 2009.

NOTE 4 - Cash, central banks

4a - Loans and receivables due from credit institutions

| | Dec. 31, 2012 | Dec. 31, 2011 |
|---|---------------|---------------|
| Cash and amounts due from central banks | | |
| Due from central banks | 9,468 | 5,431 |
| including reserve requirements | 1,940 | 1,898 |
| Cash | 943 | 875 |
| TOTAL | 10,411 | 6,307 |
| Loans and receivables due from credit institutions | | |
| Crédit Mutuel network accounts (1) | 24,462 | 19,186 |
| Other current accounts | 2,206 | 1,820 |
| Loans | 19,696 | 7,105 |
| Other receivables | 2,691 | 4,451 |
| Securities not listed in an active market | 2,344 | 3,672 |
| Repurchase agreements | 1,403 | 1,141 |
| Individually impaired receivables | 925 | 1,099 |
| Accrued interest | 477 | 439 |
| Impairment provisions | -280 | -310 |
| TOTAL | 53,924 | 38,603 |

(1) mainly outstanding repayments - CDC (Caisse des Dépôts et Consignations) relating to LEP, LDD and Livret bleu passbook savings accounts)

4b - Amounts due to credit institutions

| | Dec. 31, 2012 | Dec. 31, 2011 |
|-----------------------------------|---------------|---------------|
| <i>Due to central banks</i> | 343 | 282 |
| <i>Due to credit institutions</i> | | |
| Other current accounts | 1,302 | 1,477 |
| Borrowings | 25,076 | 27,597 |
| Other | 1,694 | 4,692 |
| Repurchase agreements | 656 | 2,573 |
| Accrued interest | 157 | 83 |
| TOTAL | 29,228 | 36,704 |

NOTE 5 - Financial assets and liabilities at fair value through profit or loss

5a - Financial assets at fair value through profit or loss

| | December 31, 2012 | | | December 31, 2011 | | |
|---|-------------------|-------------------|---------------|-------------------|-------------------|---------------|
| | Transaction | Fair value option | Total | Transaction | Fair value option | Total |
| . Securities | 15,148 | 16,325 | 31,473 | 13,860 | 14,745 | 28,605 |
| - Government securities | 1,644 | 1 | 1,645 | 1,409 | 24 | 1,433 |
| - Bonds and other fixed-income securities | 13,186 | 2,986 | 16,173 | 11,977 | 3,172 | 15,149 |
| . Listed | 13,186 | 2,937 | 16,123 | 11,977 | 3,083 | 15,060 |
| . Unlisted | 0 | 50 | 50 | 0 | 88 | 88 |
| - Equities and other variable-income securities | 317 | 13,338 | 13,656 | 473 | 11,550 | 12,023 |
| . Listed | 317 | 11,554 | 11,872 | 473 | 9,822 | 10,295 |
| . Unlisted | 0 | 1,784 | 1,784 | 0 | 1,728 | 1,728 |
| . Trading derivative instruments | 2,544 | 0 | 2,544 | 2,359 | 0 | 2,359 |
| . Other financial assets | | 10,311 | 10,311 | | 7,100 | 7,100 |
| <i>including resale agreements</i> | | 10,311 | 10,311 | | 7,096 | 7,096 |
| TOTAL | 17,692 | 26,637 | 44,329 | 16,219 | 21,845 | 38,063 |

5b - Financial liabilities at fair value through profit or loss

| | Dec. 31, 2012 | Dec. 31, 2011 |
|--|---------------|---------------|
| Financial liabilities held for trading | 7,627 | 6,642 |
| Financial liabilities at fair value by option through profit or loss | 23,912 | 24,367 |
| TOTAL | 31,539 | 31,009 |

Financial liabilities held for trading

| | Dec. 31, 2012 | Dec. 31, 2011 |
|---|---------------|---------------|
| . Short selling of securities | 1,507 | 1,087 |
| - Government securities | 0 | 0 |
| - Bonds and other fixed-income securities | 1,048 | 641 |
| - Equities and other variable-income securities | 458 | 447 |
| . Trading derivative instruments | 5,611 | 4,752 |
| . Other financial liabilities held for trading | 509 | 802 |
| TOTAL | 7,627 | 6,642 |

Financial liabilities designated under the fair value option through profit or loss

| | December 31, 2012 | | | December 31, 2011 | | |
|-------------------------|-------------------|-----------------|----------|-------------------|-----------------|-----------|
| | Carrying amount | Maturity amount | Variance | Carrying amount | Maturity amount | Variance |
| . Securities issued | 24 | 24 | 0 | 60 | 60 | 0 |
| . Interbank liabilities | 23,283 | 23,281 | 2 | 23,691 | 23,679 | 12 |
| . Due to customers | 604 | 604 | 0 | 615 | 615 | 0 |
| TOTAL | 23,912 | 23,909 | 3 | 24,367 | 24,354 | 13 |

5c - Fair value hierarchy

| | Level 1 | Level 2 | Level 3 | Total |
|--|---------------|---------------|--------------|----------------|
| Financial assets | | | | |
| Available-for-sale (AFS) | 70,652 | 514 | 896 | 72,062 |
| - Government and similar securities - AFS | 11,912 | 32 | 0 | 11,944 |
| - Bonds and other fixed-income securities - AFS | 50,787 | 425 | 465 | 51,677 |
| - Equities and other variable-income securities - AFS | 6,253 | 0 | 159 | 6,412 |
| - Investments in non-consolidated companies and other LT investments - AFS | 930 | 10 | 556 | 1,496 |
| - Investments in associates - AFS | 487 | 47 | 0 | 534 |
| Held for trading / Fair value option (FVO) | 25,846 | 16,278 | 2,204 | 44,328 |
| - Government and similar securities - Held for trading | 1,557 | 86 | 1 | 1,644 |
| - Government and similar securities - FVO | 1 | 0 | 0 | 1 |
| - Bonds and other fixed-income securities - Held for trading | 10,124 | 2,670 | 392 | 13,186 |
| - Bonds and other fixed-income securities - FVO | 2,590 | 392 | 4 | 2,986 |
| - Equities and other variable-income securities - Held for trading | 307 | 0 | 10 | 317 |
| - Equities and other variable-income securities - FVO | 11,228 | 417 | 1,693 | 13,338 |
| - Loans and receivables due from credit institutions - FVO | 0 | 5,802 | 0 | 5,802 |
| - Loans and receivables due from customers - FVO | 0 | 4,510 | 0 | 4,510 |
| - Derivative instruments and other financial assets - Held for trading | 38 | 2,401 | 105 | 2,544 |
| Hedging derivative instruments | 0 | 1,317 | 25 | 1,342 |
| Total | 96,214 | 18,109 | 3,410 | 117,733 |

| | Level 1 | Level 2 | Level 3 | Total |
|---|--------------|---------------|------------|---------------|
| Financial liabilities | | | | |
| Held for trading / Fair value option (FVO) | 2,082 | 29,351 | 105 | 31,538 |
| - Due to credit institutions - FVO | 0 | 23,283 | 0 | 23,283 |
| - Due to customers - FVO | 0 | 604 | 0 | 604 |
| - Debt securities - FVO | 0 | 24 | 0 | 24 |
| - Subordinated debt - FVO | 0 | 0 | 0 | 0 |
| - Derivative instruments and other financial liabilities - Held for trading | 2,082 | 5,440 | 105 | 7,627 |
| Hedging derivative instruments | 0 | 2,752 | 37 | 2,789 |
| Total | 2,082 | 32,103 | 142 | 34,327 |

There are three levels of fair value of financial instruments, in accordance with what has been defined by IFRS7:

- Level 1 instruments: valued using stock market prices. In the case of capital markets activities, these include debt securities with prices quoted by at least four contributors and derivative instruments quoted on a regulated market.
- Level 2 instruments: measured using valuation techniques based primarily on observable inputs. In the case of capital markets activities, these comprise debt securities with prices quoted by two to three contributors and derivative instruments traded over the counter, which are not included in Level 1.
- Level 3 instruments: measured using valuation techniques based primarily on unobservable inputs. These involve unquoted equities, and, in the case of capital markets activities, debt securities quoted by a single contributor and derivative instruments valued using primarily unobservable parameters.

| Level 3 details | Opening bal. | Purchases | Sales | Gains and losses recognized in profit | Other movements | Closing bal. |
|---|--------------|-----------|-------|---------------------------------------|-----------------|--------------|
| - Equities and other variable-income securities - FVO | 1,733 | 330 | -374 | 60 | -56 | 1,693 |

NOTE 6 - Hedging

6a - Hedging derivative instruments

| | December 31, 2012 | | December 31, 2011 | |
|---|-------------------|--------------|-------------------|--------------|
| | Assets | Liabilities | Assets | Liabilities |
| . Cash flow hedges | 4 | 46 | 5 | 44 |
| . Fair value hedges (change in value recognized through profit or loss) | 1,338 | 2,743 | 929 | 3,879 |
| TOTAL | 1,342 | 2,789 | 935 | 3,923 |

Fair value hedging is the hedging of exposure against a change in the fair value of a financial instrument attributable to a specific risk. The portion attributable to the hedged risk of changes in the fair value of the hedge and of the hedged items is recognized through profit or loss.

6b - Remeasurement adjustment on interest-rate risk hedged investments

| Fair value of interest-rate by investment category | Fair value | Fair value | Change in fair value |
|--|---------------|---------------|----------------------|
| | Dec. 31, 2012 | Dec. 31, 2011 | |
| . financial assets | 852 | 738 | 114 |
| . financial liabilities | -3,451 | -2,813 | -638 |

6c - Analysis of derivative instruments

| | December 31, 2012 | | | December 31, 2011 | | |
|---|-------------------|--------------|--------------|-------------------|--------------|--------------|
| | Notional | Assets | Liabilities | Notional | Assets | Liabilities |
| Trading derivative instruments | | | | | | |
| <i>Interest-rate derivative instruments</i> | | | | | | |
| Swaps | 285,289 | 1,740 | 4,529 | 360,202 | 1,362 | 3,952 |
| Other forward contracts | 14,796 | 4 | 2 | 8,394 | 4 | 1 |
| Options and conditional transactions | 23,088 | 92 | 266 | 32,039 | 117 | 121 |
| <i>Foreign exchange derivative instruments</i> | | | | | | |
| Swaps | 81,679 | 20 | 71 | 84,374 | 41 | 77 |
| Other forward contracts | 10,881 | 401 | 391 | 17,422 | 172 | 116 |
| Options and conditional transactions | 16,193 | 53 | 52 | 17,493 | 195 | 195 |
| <i>Derivative instruments other than interest-rate and foreign exchange</i> | | | | | | |
| Swaps | 13,553 | 75 | 138 | 16,567 | 374 | 242 |
| Other forward contracts | 1,744 | 0 | 0 | 1,951 | 0 | 0 |
| Options and conditional transactions | 4,550 | 158 | 162 | 788 | 95 | 48 |
| Sub-total | 451,773 | 2,544 | 5,611 | 539,229 | 2,359 | 4,752 |
| Hedging derivative instruments | | | | | | |
| <i>Fair value hedges</i> | | | | | | |
| Swaps | 65,885 | 1,338 | 2,743 | 74,351 | 929 | 3,879 |
| Other forward contracts | 0 | 0 | 0 | 0 | 0 | 0 |
| Options and conditional transactions | 4 | 0 | 0 | 5 | 0 | 0 |
| <i>Cash flow hedges</i> | | | | | | |
| Swaps | 165 | 4 | 41 | 157 | 4 | 39 |
| Other forward contracts | 0 | 0 | 5 | 0 | 0 | 4 |
| Options and conditional transactions | 0 | 0 | 0 | 0 | 1 | 0 |
| Sub-total | 66,055 | 1,342 | 2,789 | 74,513 | 935 | 3,923 |
| TOTAL | 517,828 | 3,886 | 8,400 | 613,743 | 3,294 | 8,675 |

Note 7 - Available-for-sale financial assets

| | Dec. 31, 2012 | Dec. 31, 2011 (restated) |
|--|---------------|-----------------------------|
| . Government securities | 11,809 | 15,148 |
| . Bonds and other fixed-income securities | 51,576 | 48,959 |
| - Listed | 50,963 | 48,237 |
| - Unlisted | 613 | 723 |
| . Equities and other variable-income securities | 6,450 | 5,531 |
| - Listed | 6,176 | 5,349 |
| - Unlisted | 274 | 182 |
| . Long-term investments | 1,984 | 1,996 |
| - Investments in non-consolidated companies | 1,332 | 1,281 |
| - Other long-term investments | 160 | 277 |
| - Investments in associates | 488 | 435 |
| - Securities lent | 4 | 3 |
| - Impaired SCI overdrafts | 0 | 0 |
| . Accrued interest | 246 | 322 |
| TOTAL | 72,064 | 71,956 |
| <i>Including unrealized gains (losses) on bonds, other fixed-income securities and government securities recognized directly in equity</i> | -24 | -1,314 |
| <i>Including unrealized gains (losses) on equities, other variable-income securities and long-term investments recognized directly in equity</i> | 636 | 385 |
| <i>Including impairment of bonds and other fixed-income securities</i> | -94 | -713 |
| <i>Including impairment of equities and other variable-income securities and long-term investments</i> | -2,297 | -2,286 |

7a - List of major investments in non-consolidated companies

| | | Percent interest | Equity | Total assets | NBI or revenue | Net income |
|--|----------|------------------|--------|--------------|----------------|------------|
| Crédit logement | Unlisted | < 10% | 1,463 | 9,881 | 207 | 89 |
| CRH (Caisse de refinancement de l'habitat) | Unlisted | < 40% | 312 | 49,574 | 4 | 1 |
| Foncière des Régions | Listed | < 10% | 6,040 | 14,642 | 752 | 469 |
| Veolia Environnement | Listed | < 5% | 9,835 | 50,406 | 29,647 | -317 |

The figures above (excluding the percentage of interest) relate to 2011

7b - Exposure to sovereign risk

The securities issued by the Greek government were contributed to the exchange offer under the Private Sector Involvement (PSI) plan. The securities received in exchange were sold on the market. At December 31, 2012, exposure to the Greek state had been eliminated. This transaction entailed a loss of €30 million, which was recognized in net additions to/reversals from provisions for loan losses.

Ireland and Portugal also benefited from aid packages from the European Union and the IMF when the deterioration in their public finances no longer allowed them to raise the funds they needed because the markets lacked confidence. At this time, the projected recovery of the debt of these two countries does not appear to be compromised and therefore does not warrant recognition of impairment.

Changes between December 31, 2011 and December 31, 2012 are due to repayments of maturing securities, changes in value during the year and, to a lesser extent, to some purchases and sales, bearing in mind that purchases and sales may be more frequent for trading securities.

Countries benefiting from aid packages

| Net exposure* | December 31, 2012 | | December 31, 2011 | |
|---|-------------------|------------|-------------------|-----------|
| | Portugal | Ireland | Portugal | Ireland |
| Financial assets at fair value through profit or loss | | | 50 | |
| Available-for-sale financial assets | 63 | 101 | 104 | 99 |
| Held-to-maturity financial assets | | | | |
| TOTAL | 63 | 101 | 154 | 99 |

* Net exposure amounts are shown net of any insurance policyholder profit-sharing portion.

| Residual contractual maturity | December 31, 2012 | | December 31, 2011 | |
|-------------------------------|-------------------|------------|-------------------|-----------|
| | Portugal | Ireland | Portugal | Ireland |
| < 1 year | | | 39 | |
| 1 to 3 years | 13 | | 20 | |
| 3 to 5 years | | | 29 | |
| 5 to 10 years | 50 | 94 | 59 | 94 |
| > 10 years | | 7 | 7 | 5 |
| Total | 63 | 101 | 154 | 99 |

Other sovereign risk exposures in the banking portfolio

| Net exposure | December 31, 2012 | | December 31, 2011 | |
|---|-------------------|--------------|-------------------|--------------|
| | Spain | Italy | Spain | Italy |
| Financial assets at fair value through profit or loss | 204 | 39 | 131 | 99 |
| Available-for-sale financial assets | 54 | 3,472 | 130 | 4,396 |
| Held-to-maturity financial assets | | | | |
| TOTAL | 258 | 3,511 | 261 | 4,495 |

Capital markets activities are shown at market value and other businesses at par value. Outstandings are shown net of credit default swaps.

| Residual contractual maturity | December 31, 2012 | | December 31, 2011 | |
|-------------------------------|-------------------|--------------|-------------------|--------------|
| | Spain | Italy | Spain | Italy |
| < 1 year | 81 | 30 | 66 | 1,266 |
| 1 to 3 years | 118 | 2,645 | 28 | 2,076 |
| 3 to 5 years | 29 | 206 | 69 | 375 |
| 5 to 10 years | 13 | 382 | 17 | 545 |
| > 10 years | 16 | 248 | 81 | 233 |
| Total | 258 | 3,511 | 261 | 4,495 |

NOTE 8 - Customers

8a - Loans and receivables due from customers

| | Dec. 31, 2012 | Dec. 31, 2011 |
|--|----------------|----------------|
| Performing loans | 256,784 | 251,674 |
| . Commercial loans | 4,774 | 5,158 |
| . Other customer loans | 251,192 | 245,553 |
| - Home loans | 140,748 | 137,216 |
| - Other loans and receivables, including resale agreements | 110,444 | 108,337 |
| . Accrued interest | 572 | 592 |
| . Securities not listed in an active market | 245 | 371 |
| Insurance and reinsurance receivables | 180 | 167 |
| Individually impaired receivables | 11,061 | 11,154 |
| Gross receivables | 268,025 | 262,995 |
| Individual impairment | -6,685 | -6,896 |
| Collective impairment | -577 | -526 |
| SUB-TOTAL I | 260,763 | 255,573 |
| Finance leases (net investment) | 8,778 | 8,475 |
| . Furniture and movable equipment | 5,293 | 5,315 |
| . Real estate | 3,112 | 2,979 |
| . Individually impaired receivables | 373 | 181 |
| Provisions for impairment | -130 | -142 |
| SUB-TOTAL II | 8,648 | 8,333 |
| TOTAL | 269,411 | 263,906 |
| <i>of which non-voting loan stock</i> | 12 | 10 |
| <i>of which subordinated notes</i> | 19 | 22 |

Finance leases with customers

| | Dec. 31, 2011 | Acquisition | Sale | Other | Dec. 31, 2012 |
|----------------------------------|---------------|-------------|--------|-------|---------------|
| Gross carrying amount | 8,475 | 1,715 | -1,385 | -27 | 8,778 |
| Impairment of irrecoverable rent | -142 | -26 | 38 | 0 | -130 |
| Net carrying amount | 8,333 | 1,689 | -1,347 | -27 | 8,648 |

Analysis of future minimum lease payments receivable under finance leases, by residual term

| | < 1 year | > 1 year and < 5 years | > 5 years | Total |
|---|----------|------------------------|-----------|-------|
| Future minimum lease payments receivable | 2,698 | 4,704 | 1,831 | 9,233 |
| Present value of future minimum lease payments receivable | 2,529 | 4,501 | 1,820 | 8,850 |
| Unearned finance income | 169 | 203 | 11 | 383 |

8b - Amounts due to customers

| | Dec. 31, 2012 | Dec. 31, 2011 |
|--|----------------|----------------|
| . Regulated savings accounts | 91,836 | 81,566 |
| - demand | 65,611 | 56,408 |
| - term | 26,225 | 25,159 |
| . Accrued interest on savings accounts | 43 | 44 |
| Sub-total | 91,879 | 81,610 |
| . Demand deposits | 63,430 | 59,368 |
| . Term accounts and loans | 60,147 | 58,211 |
| . Repurchase agreements | 202 | 151 |
| . Accrued interest | 760 | 662 |
| . Insurance and reinsurance payables | 86 | 84 |
| Sub-total | 124,625 | 118,476 |
| TOTAL | 216,503 | 200,086 |

NOTE 9 - Held-to-maturity financial assets

| | Dec. 31, 2012 | Dec. 31, 2011 |
|---|---------------|---------------|
| . Securities | 13,730 | 16,195 |
| - Government securities | 0 | 97 |
| - Bonds and other fixed-income securities | 13,730 | 16,098 |
| . Listed | 13,685 | 11,178 |
| . Unlisted | 45 | 4,920 |
| . Accrued interest | 1 | 13 |
| GROSS TOTAL | 13,732 | 16,208 |
| <i>of which impaired assets</i> | 25 | 121 |
| Provisions for impairment | -14 | -87 |
| NET TOTAL | 13,718 | 16,121 |

NOTE 10 - Movements in provisions for impairment

| | Dec. 31, 2011 | Additions | Reversals | Other | Dec. 31, 2012 |
|--|----------------|---------------|--------------|------------|----------------|
| Loans and receivables due from credit institutions | -310 | -15 | 40 | 5 | -280 |
| Loans and receivables due from customers | -7,564 | -1,522 | 1,725 | -30 | -7,392 |
| Available-for-sale securities | -2,999 | -120 | 727 | 1 | -2,391 |
| Held-to-maturity securities | -87 | 0 | 74 | 0 | -14 |
| TOTAL | -10,960 | -1,658 | 2,565 | -24 | -10,077 |

At December 31, 2012, provisions for loans and receivables due from customers amounted to €7,392 million (compared to €7,564 million at the end of 2011), of which collective provisions totaled €577 million. Individual provisions essentially relate to overdrawn current accounts, for €887 million (compared to €929 million at the end of 2011), and to provisions for commercial and other loans (including home loans) for €5,797 million (compared to €5,967 million at the end of 2011).

NOTE 11 - Reclassifications of financial instruments

In application of new accounting regulations and in the extraordinary circumstances of a completely disrupted market, on July 1, 2008 the Group reclassified €18.8 billion of investments from the trading securities portfolio into AFS (€16.1 billion) investments and Loans and receivables (€2.7 billion), as well as €6.5 billion of AFS investments into Loans and receivables (€5.9 billion) and HTM investments (€0.6 billion). No other reclassification has occurred since that date.

| | December 31, 2012 | | December 31, 2011 | |
|-------------------------------|-------------------|------------|-------------------|------------|
| | Carrying amount | Fair value | Carrying amount | Fair value |
| Loans & receivables portfolio | 2,929 | 2,910 | 4,539 | 4,235 |
| AFS portfolio | 5,489 | 5,492 | 7,413 | 7,414 |

| | Dec. 31, 2012 | Dec. 31, 2011 |
|---|---------------|---------------|
| Gains (losses) which would have been recognized at fair value through profit or loss if the assets had not been reclassified | 635 | -184 |
| Unrealized gains (losses) which would have been recognized directly in shareholders' equity if the assets had not been reclassified | -498 | 47 |
| Gains (losses) on reclassified assets, recognized in income (NBI and Net additions to/reversals of provisions for loan losses) | 92 | -8 |

NOTE 12 - Exposures affected by the financial crisis

The exposures affected by the financial crisis are presented below.

The portfolios are carried at market value established on the basis of external inputs obtained from regulated markets, major brokers or, where no price was available, on the basis of comparable listed securities.

| Summary | Carrying amount | Carrying amount |
|--------------------------|-----------------|-----------------|
| | Dec. 31, 2012 | Dec. 31, 2011 |
| RMBS | 2,391 | 3,985 |
| CMBS | 333 | 366 |
| CLO | 943 | 1,543 |
| Other ABS | 731 | 897 |
| CLO covered by CDS | 833 | 721 |
| Other ABS covered by CDS | 25 | 28 |
| Liquidity facilities | 351 | 351 |
| TOTAL | 5,606 | 7,890 |

Unless otherwise stated, securities are not covered by CDS.

| Exposures at December 31, 2012 | RMBS | CMBS | CLO | Other ABS | Total |
|---|--------------|------------|------------|------------|--------------|
| Trading | 921 | 269 | 15 | 505 | 1,710 |
| AFS | 478 | 64 | 29 | 75 | 646 |
| Loans | 992 | | 899 | 151 | 2,042 |
| TOTAL | 2,391 | 333 | 943 | 731 | 4,398 |
| France | 1 | 2 | | 519 | 522 |
| Spain | 105 | | | 68 | 173 |
| United Kingdom | 244 | | | 47 | 291 |
| Europe excluding France, Spain and United Kingdom | 706 | 64 | 664 | 72 | 1,506 |
| USA | 1,232 | 267 | 279 | 25 | 1,803 |
| Rest of the world | 103 | | | | 103 |
| TOTAL | 2,391 | 333 | 943 | 731 | 4,398 |
| US Agencies | 447 | | | | 447 |
| AAA | 546 | 259 | 383 | 462 | 1,650 |
| AA | 239 | | 488 | 53 | 780 |
| A | 188 | 10 | 47 | 150 | 395 |
| BBB | 66 | 64 | 12 | 19 | 161 |
| BB | 101 | | 14 | | 114 |
| B or below | 804 | | | 47 | 851 |
| Not rated | | | | | 0 |
| TOTAL | 2,391 | 333 | 943 | 731 | 4,398 |
| Originating 2005 or before | 400 | 98 | | 28 | 526 |
| Originating 2006 | 508 | 60 | 180 | 45 | 793 |
| Originating 2007 | 746 | 175 | 418 | 60 | 1,399 |
| Originating since 2008 | 736 | 0 | 346 | 598 | 1,680 |
| TOTAL | 2,391 | 333 | 943 | 731 | 4,398 |

| Exposures at December 31, 2011 | RMBS | CMBS | CLO | Other ABS | Total |
|---|--------------|------------|--------------|------------|--------------|
| Trading | 1,173 | 353 | 26 | 366 | 1,918 |
| AFS | 966 | 13 | 192 | 227 | 1,399 |
| Loans | 1,845 | 0 | 1325 | 304 | 3,474 |
| TOTAL | 3,985 | 366 | 1,543 | 897 | 6,791 |
| France | 14 | 2 | 0 | 354 | 369 |
| Spain | 305 | 0 | 20 | 206 | 531 |
| United Kingdom | 413 | 30 | 0 | 52 | 496 |
| Europe excluding France, Spain and United Kingdom | 1,306 | 0 | 694 | 144 | 2,144 |
| USA | 1,795 | 320 | 828 | 121 | 3,064 |
| Rest of the world | 151 | 13 | 0 | 21 | 186 |
| TOTAL | 3,985 | 366 | 1,543 | 897 | 6,791 |
| US Agencies | 521 | 0 | 0 | 0 | 521 |
| AAA | 1,560 | 303 | 716 | 421 | 3,001 |
| AA | 187 | 30 | 737 | 107 | 1,062 |
| A | 242 | 23 | 51 | 98 | 413 |
| BBB | 145 | 2 | 26 | 121 | 294 |
| BB | 119 | 0 | 12 | 20 | 151 |
| B or below | 1211 | 8 | 0 | 131 | 1,350 |
| Not rated | 0 | 0 | 0 | 0 | 0 |
| TOTAL | 3,985 | 366 | 1,543 | 897 | 6,791 |
| Originating 2005 or before | 943 | 28 | 39 | 207 | 1,217 |
| Originating 2006 | 1153 | 119 | 595 | 112 | 1,979 |
| Originating 2007 | 1125 | 174 | 550 | 183 | 2,032 |
| Originating since 2008 | 764 | 45 | 358 | 396 | 1,563 |
| TOTAL | 3,985 | 366 | 1,543 | 897 | 6,791 |

NOTE 13 - Corporate income tax

13a - Current income tax

| | Dec. 31, 2012 | Dec. 31, 2011 |
|-----------------------|---------------|---------------|
| Asset (by income) | 1,405 | 1,607 |
| Liability (by income) | 674 | 561 |

13b - Deferred income tax

| | Dec. 31, 2012 | Dec. 31, 2011 |
|-------------------------------------|---------------|---------------|
| Asset (by income) | 913 | 950 |
| Asset (by shareholders' equity) | 249 | 805 |
| Liability (by income) | 518 | 645 |
| Liability (by shareholders' equity) | 367 | 197 |

Breakdown of deferred income tax by major categories

| | December 31, 2012 | | December 31, 2011 | |
|---|-------------------|------------|-------------------|------------|
| | Asset | Liability | Asset | Liability |
| Temporary differences in respect of: | | | | |
| - Deferred gains (losses) on available-for-sale securities | 249 | 367 | 805 | 197 |
| - Impairment provisions | 526 | | 572 | |
| - Unrealized finance lease reserve | | 144 | | 136 |
| - Earnings of fiscally transparent (pass-through) companies | | 1 | | 4 |
| - Remeasurement of financial instruments | 845 | 100 | 909 | 161 |
| - Accrued expenses and accrued income | 140 | 752 | 149 | 952 |
| - Tax losses ⁽¹⁾⁽²⁾ | 63 | | 123 | |
| - Insurance activities | 28 | 174 | 31 | 192 |
| - Other timing differences | 77 | 115 | 111 | 144 |
| . Netting | -767 | -767 | -944 | -944 |
| Total deferred tax assets and liabilities | 1,162 | 885 | 1,755 | 842 |

¹ Deferred taxes are calculated using the liability method. For the French companies, the deferred tax rate is 36.10% (i.e., the standard tax rate).

(1) Of which USA tax losses: €50 million in 2012 and €122 million in 2011.

(2) Tax losses result in deferred tax assets inasmuch as their likelihood of realization is high.

NOTE 14 - Accruals, other assets and other liabilities

14a - Accruals and other assets

| | Dec. 31, 2012 | Dec. 31, 2011 |
|--|---------------|---------------|
| Accruals - assets | | |
| Collection accounts | 318 | 604 |
| Currency adjustment accounts | 84 | 334 |
| Accrued income | 464 | 513 |
| Other accruals | 2,774 | 1,911 |
| Sub-total | 3,639 | 3,362 |
| Other assets | | |
| Securities settlement accounts | 81 | 111 |
| Guarantee deposits paid | 8,070 | 7,646 |
| Miscellaneous receivables | 6,884 | 5,760 |
| Inventories | 31 | 42 |
| Other | 66 | 13 |
| Sub-total | 15,132 | 13,571 |
| Other insurance assets | | |
| Technical provisions - reinsurers' share | 269 | 255 |
| Other | 83 | 84 |
| Sub-total | 352 | 339 |
| TOTAL | 19,124 | 17,272 |

14b - Accruals and other liabilities

| | Dec. 31, 2012 | Dec. 31, 2011 |
|---|---------------|---------------|
| Accrual accounts - liabilities | | |
| Accounts unavailable due to collection procedures | 154 | 453 |
| Currency adjustment accounts | 6 | 349 |
| Accrued expenses | 1,034 | 874 |
| Deferred income | 1,568 | 1,623 |
| Other accruals | 8,602 | 2,514 |
| Sub-total | 11,364 | 5,814 |
| Other liabilities | | |
| Securities settlement accounts | 124 | 84 |
| Outstanding amounts payable on securities | 125 | 53 |
| Other payables | 4,503 | 3,929 |
| Sub-total | 4,752 | 4,066 |
| Other insurance liabilities | | |
| Deposits and guarantees received | 168 | 150 |
| TOTAL | 16,284 | 10,030 |

Note 15 - Equity-accounted investments

Equity value and share of net income (loss)

| | | Dec. 31, 2012 | | | Dec. 31, 2011 | | |
|--|----------|------------------|------------------|---------------------|------------------|------------------|---------------------|
| | | Percent interest | Investment value | Share of net income | Percent interest | Investment value | Share of net income |
| ACM Nord | Unlisted | 49.00% | 22 | 6 | 49.00% | 19 | 3 |
| ASTREE Assurance | Listed | 30.00% | 17 | 1 | 30.00% | 18 | -1 |
| Banca Popolare di Milano (1) | Listed | 6.99% | 147 | -58 | 6.99% | 196 | -31 |
| Banco Popular Español (see Note 1b) | Listed | 4.37% | 410 | -105 | 5.03% | 387 | 27 |
| Banque de Tunisie | Listed | 20.00% | 52 | 6 | 20.00% | 52 | 6 |
| Banque Marocaine du Commerce Extérieur | Listed | 26.21% | 923 | 16 | 24.64% | 831 | 21 |
| CCCM | Unlisted | 52.54% | 214 | 6 | 49.46% | 192 | 4 |
| RMA Watanya (2) | Unlisted | 22.02% | 209 | -25 | 22.02% | 298 | 16 |
| Royal Automobile Club de Catalogne | Unlisted | 48.99% | 59 | 4 | 48.99% | 62 | -13 |
| Other | Unlisted | | 3 | 1 | | 3 | 0 |
| TOTAL | | | 2,057 | -149 | | 2,058 | 33 |

(1) At December 31, 2012, the share price of Banca Popolare di Milano on the Milan Stock Exchange was 45 euro cents. The market value of this investment is €96 million.

(2) Goodwill relating to RMA of €87 million was written down in the amount of €27 million during 2012.

Financial data published by the major equity-accounted entities

| | Total assets | NBI or revenues | Net income |
|--|--------------|-----------------|------------|
| ACM Nord | 149 | 134 | 8 |
| ASTREE Assurance (1) (2) | 321 | 101 | 13 |
| Banca Popolare di Milano (1) | 51,931 | 1,352 | -621 |
| Banco Popular Español | 157,618 | 3,778 | -2,461 |
| Banque de Tunisie (1) (2) | 3,388 | 153 | 58 |
| Banque Marocaine du Commerce Extérieur (1) (3) | 207,988 | 8,140 | 1,508 |
| CCCM | 5,722 | 26 | 13 |
| RMA Watanya (1) (3) | 239,588 | 3,973 | -297 |
| Royal Automobile Club de Catalogne | 177 | 123 | 8 |

(1) 2011 amounts (2) in millions of Tunisian Dinars (3) in millions of Moroccan Dirhams

Banca Popolare di Milano S.C.a.r.l. (BPM):

The investment in BPM is accounted for using the equity method, as CIC, which retains its position as a strategic partner to BPM's Board of Directors and is also a member of its Executive Committee and the Finance Committee, is deemed to exercise significant influence over the entity. The investments carrying amount must therefore reflect the Group's share of BPM's net assets (IFRS), up to the value in use. This value was determined using the dividend discount method (DDM), which involves discounting over a long period of time future distributable profits, obtained from estimated earnings less the regulatory reserve needed for compliance with solvency ratio requirements.

The estimated earnings used were taken from the business plan of July 24, 2012, as the most recent information available. The discount rate was determined using the long-term, risk-free interest rate plus a risk premium taking into account the volatility of the BPM shares. The resulting value in use was 62 euro cents per BPM share. An analysis of sensitivity to key parameters used by the model, in particular the discount rate, shows that a 100 basis point increase in the discount rate would reduce the value in use by 12%.

Based on this valuation, the carrying amount of the equity-accounted investment reported in the financial statements was €147 million (net of any impairment losses). As a reminder, the BPM closing share price on the Milan Stock Exchange was 45 euro cents at December 31, 2012, and the opening price at February 26, 2013 was 51 euro cents. The stock market value of the Group's interest in BPM was €102 million at December 31, 2012, and €115 million at February 26, 2013. As at September 30, 2012, BPM's total assets reported in the consolidated financial statements (IFRS) stood at €52,439 million and shareholders' equity amounted to €4,270 million, including a net loss for the first nine months of 2012 of €106 million.

During the year, the Group recognized in income, in addition to its share of BPM's net loss for the period of €8 million, an impairment of the investment's value in use of €49 million on the line "equity-accounted entities".

Banco Popular Español (BPE):

The investment in BPE is accounted for using the equity method, as the Group and BPE have the following relations of significant influence: representation of Crédit Mutuel - CIC on the Board of Directors of BPE, existence of a banking joint venture between the two groups and numerous mutual commercial agreements on the French and Spanish corporate and retail markets.

The investment's carrying amount reflects the Group's share of BPE's net assets (IFRS) up to its recoverable value, based on its value in use. This is calculated using projected future discounted cash flows distributable to shareholders, taking into account regulatory requirements on credit institutions relating to equity levels. The estimated earnings used are the public forecasts issued by BPE's management, announced in October 2012 and revised after the marketplace stress test carried out on the Spanish banks by Oliver Wyman. The cash flow discount rate was determined using the long-term interest rate on Spanish government debt, plus a BPE risk premium taking into account the sensitivity of its share price to market risk, calculated using the Ibxex 35 index on the Madrid Stock Exchange.

The value in use thus calculated gives a value of €1.25 per BPE share, higher than the total equity-accounted investment of €410 million in the Group's financial statements at December 31. An analysis of sensitivity to key parameters used by the model, in particular the discount rate, shows that a 100 basis point increase in the discount rate would reduce the value in use by 7.8%. Similarly, a 5% decrease in the projected results in BPE's business plan would reduce the value in use by 4.8%. These two cases would not, however, bring into question the equity-accounted value recognized in the group's consolidated financial statements.

As a reminder, the closing share price on the Madrid Stock Exchange was 58.6 euro cents per share at December 31, 2012 and 66 euro cents at February 15, 2013. The stock market value of the Group's portfolio of BPE shares was €216 million at December 31, 2012 and €243 million at February 15, 2013.

NOTE 16 - Investment Property

| | Dec. 31, 2011 | Additions | Disposals | Other movements | Dec. 31, 2012 |
|--|---------------|------------|------------|-----------------|---------------|
| Historical cost | 1,121 | 419 | -78 | 0 | 1,463 |
| Accumulated depreciation and impairment losses | -212 | -24 | 3 | 0 | -234 |
| Net amount | 909 | 395 | -75 | 0 | 1,229 |

The fair value of investment property carried at amortized cost was €1,621 million at December 31, 2012.

NOTE 17 - Property, equipment and intangible assets

17a - Property and equipment

| | Dec. 31, 2011 | Additions | Disposals | Other movements | Dec. 31, 2012 |
|---|---------------|-------------|-------------|-----------------|---------------|
| Historical cost | | | | | |
| Land used in operations | 449 | 4 | -6 | 14 | 461 |
| Buildings used in operations | 4,120 | 185 | -53 | 30 | 4,282 |
| Other property and equipment | 2,298 | 243 | -156 | -2 | 2,383 |
| TOTAL | 6,866 | 432 | -215 | 42 | 7,126 |
| Accumulated depreciation and impairment losses | | | | | |
| Land used in operations | -3 | 0 | 0 | 2 | -1 |
| Buildings used in operations | -2,188 | -209 | 41 | -22 | -2,379 |
| Other property and equipment | -1,734 | -177 | 94 | -8 | -1,825 |
| TOTAL | -3,926 | -387 | 135 | -28 | -4,205 |
| TOTAL - Net amount | 2,940 | 45 | -79 | 14 | 2,921 |
| <i>Of which buildings rented under finance lease</i> | | | | | |
| Land used in operations | 6 | | | | 6 |
| Buildings used in operations | 76 | | | 3 | 79 |
| Total | 82 | 0 | 0 | 3 | 85 |

17b - Intangible assets

| | Dec. 31, 2011 | Additions | Disposals | Other movements | Dec. 31, 2012 |
|---|---------------|-------------|------------|-----------------|---------------|
| Historical cost | | | | | |
| . Internally developed intangible assets | 15 | 1 | -1 | 0 | 15 |
| . Purchased intangible assets | 1,670 | 95 | -26 | 87 | 1,826 |
| - software | 476 | 10 | -16 | 1 | 472 |
| - other | 1,194 | 84 | -10 | 86 | 1,353 |
| TOTAL | 1,685 | 96 | -27 | 87 | 1,841 |
| Accumulated depreciation and impairment losses | | | | | |
| . Purchased intangible assets | -682 | -140 | 20 | 5 | -797 |
| - software | -248 | -63 | 15 | 0 | -296 |
| - other | -433 | -78 | 5 | 6 | -501 |
| TOTAL | -682 | -140 | 20 | 5 | -797 |
| Net amount | 1,004 | -45 | -7 | 92 | 1,044 |

NOTE 18 - Goodwill

| | Dec. 31, 2011 | Additions | Disposals (1) | Other movements | Dec. 31, 2012 |
|-------------------------------|---------------|-----------|---------------|-----------------|---------------|
| Goodwill, gross | 4,480 | 12 | -74 | -3 | 4,415 |
| Accumulated impairment losses | -182 | | 0 | 0 | -182 |
| Goodwill, net | 4,298 | 12 | -74 | -3 | 4,233 |

(1) Fair value increment adjustment

| Subsidiaries | Goodwill at Dec. 31, 2011 | Additions | Disposals | Impairment charges/reversals | Other movements | Goodwill at Dec. 31, 2012 |
|--|---------------------------|-----------|------------|------------------------------|-----------------|---------------------------|
| Targobank Allemagne | 2763 | | | | | 2,763 |
| Crédit Industriel et Commercial (CIC) | 497 | | | | | 497 |
| Cofidis Participations | 378 | | | | | 378 |
| Targobank Spain (formerly Banco Popular Hipotecario) | 183 | | | | | 183 |
| El Telecom | 78 | | | | | 78 |
| CIC Private Banking - Banque Pasche | 52 | | | | 3 | 55 |
| Banque Casino | 27 | | -1 | | | 26 |
| CM-CIC Investissement | 21 | | | | | 21 |
| Monabanq | 17 | | | | | 17 |
| CIC Iberbanco | 15 | | | | | 15 |
| Banque de Luxembourg | 13 | | | | | 13 |
| Banque Transatlantique | 6 | | | | | 6 |
| Transatlantique Gestion | 5 | | | | | 5 |
| Other | 242 | 12 | -73 | | -5 | 175 |
| TOTAL | 4,298 | 12 | -74 | 0 | -2 | 4,233 |

The cash generating units to which goodwill is assigned are tested annually to ascertain their recoverable value. Impairment is recognized by writing down goodwill when the recoverable value is less than the carrying value.

Recoverable value is calculated using two methods:

· Fair value minus selling costs, which is based on observing valuation multiples on comparable transactions or market parameters used by analysts on similar entities or activities;

· Value in use, which is based on the discounting to present value of expected future cash flows.

To calculate value in use, cash flows are based on business plans established by management for a maximum period of five years, then on the projection of an infinite flow, according to a long-term growth rate. This rate is set at 2% for the whole of Europe, which is an assumption measured comparatively to the rate of inflation observed over a very long period.

The cash flow discount rate is the capital cost, which is calculated on the basis of a risk-free long-term rate, plus a risk premium. The risk premium is calculated by observing price sensitivity compared with the market in the case of a listed asset, or by analyst estimates in the case of unlisted assets.

The key sensitivity factors in the recoverable value test based on value in use are the discount rate and anticipated future flow levels. If value in use has been implemented as an impairment test, the parameters and sensitivities are as follows:

| | Targobank Germany | Targobank Spain | Cofidis | RMA Watanya |
|--|----------------------|-----------------|-----------------|---------------------|
| | Network bank | Network bank | Consumer credit | Insurance (Morocco) |
| Capital cost | 9.00% | 10.50% | 9.30% | 11.00% |
| Effect of 100 basis point increase in capital cost | -631 | -31 | -248 | -4 |
| Effect of 10% decrease in future cash flows | -492 | -33 | -200 | -6 |

Goodwill relating to RMA Watanya was written down in the amount of €27 million in 2012; for other goodwill, the impact through profit or loss of goodwill valuation would be limited to €33 million in the worst-case scenarios considered.

NOTE 19 - Debt securities

| | Dec. 31, 2012 | Dec. 31, 2011 |
|---|---------------|---------------|
| Retail certificates of deposit | 763 | 744 |
| Interbank instruments and money market securities | 49,483 | 46,601 |
| Bonds | 42,447 | 38,755 |
| Accrued interest | 1,227 | 1,128 |
| TOTAL | 93,919 | 87,227 |

NOTE 20 - Insurance companies' technical provisions

| | Dec. 31, 2012 | Dec. 31, 2011 |
|--|---------------|---------------|
| Life | 64,199 | 57,542 |
| Non-life | 2,142 | 2,084 |
| Unit of account | 6,164 | 6,135 |
| Other | 207 | 199 |
| TOTAL | 72,712 | 65,960 |
| Of which deferred profit-sharing - liability | 5,990 | 1,838 |
| Reinsurers' share of technical reserves | 269 | 255 |
| TOTAL - Net technical provisions | 72,443 | 65,705 |

NOTE 21 - Provisions

| | Dec. 31, 2011 (restated) | Additions | Reversals - provisions used | Reversals - provisions not used | Other movements | Dec. 31, 2012 |
|---|-----------------------------|------------|--------------------------------|------------------------------------|--------------------|---------------|
| Provisions for risks | 395 | 91 | -64 | -106 | 28 | 344 |
| Signature commitments | 139 | 45 | -3 | -55 | 18 | 144 |
| Financing and guarantee commitments | 0 | 0 | 0 | 0 | 0 | 0 |
| On country risks | 18 | 0 | 0 | 0 | -2 | 16 |
| Provision for taxes | 65 | 19 | -23 | -19 | 8 | 50 |
| Provisions for claims and litigation | 147 | 15 | -33 | -29 | 6 | 106 |
| Provision for risks on miscellaneous receivables | 26 | 12 | -5 | -3 | -2 | 28 |
| Other provisions | 748 | 143 | -87 | -67 | 5 | 742 |
| Provisions for home savings accounts and plans | 105 | 0 | -18 | -23 | 1 | 65 |
| Provisions for miscellaneous contingencies | 365 | 92 | -62 | -16 | 2 | 381 |
| Other provisions | 278 | 51 | -7 | -28 | 2 | 296 |
| Provisions for retirement benefits | 657 | 122 | -31 | -7 | 176 | 916 |
| Retirement benefits - defined benefit and equivalent, excluding pension funds | | | | | | |
| Retirement bonuses | 460 | 66 | -11 | -1 | 156 | 670 |
| Supplementary retirement benefits | 103 | 33 | -20 | -1 | 2 | 117 |
| Long service awards (other long-term benefits) | 82 | 22 | 0 | -3 | 2 | 103 |
| Sub-total to statement of financial position | 645 | 121 | -31 | -5 | 160 | 890 |
| Supplementary retirement benefit - defined benefit, provided by Group's pension funds | | | | | | |
| Provision for pension fund shortfalls ⁽¹⁾ | 11 | 1 | 0 | -1 | 14 | 26 |
| Sub-total to statement of financial position | 11 | 1 | 0 | -1 | 14 | 26 |
| TOTAL | 1,800 | 356 | -183 | -180 | 208 | 2,002 |

| Assumptions | 2012 | 2011 |
|--|--------------|--------------|
| Discount rate ⁽²⁾ | 2.9% | 4.7% |
| Annual increase in salaries ⁽³⁾ | Minimum 1.5% | Minimum 1.8% |

(1) The provision for pension fund shortfalls only covers foreign entities.
(2) The discount rate used is the yield on long-term bonds issued by leading companies, estimated based on the Iboxx index.
(3) The annual increase in salaries is the estimate of cumulative future salary inflation. Since 2010, it is also based on the age of the employees.

Movements in provision for retirement bonuses

| | Dec. 31, 2011 (restated) | Discounted amount | Financial income | Cost of services performed | Other costs, incl. past service | Actuarial gains (losses) | Payment to beneficiaries | Contributions to the plan | Mobility transfer | Other | Dec. 31, 2012 |
|--|-----------------------------|----------------------|---------------------|----------------------------------|---------------------------------------|-----------------------------|-----------------------------|------------------------------|----------------------|-----------|---------------|
| Commitments | 772 | 37 | | 32 | 21 | 151 | -32 | | 26 | -7 | 999 |
| Non-Group insurance contract and externally managed assets | 312 | | 14 | | 0 | 8 | | -5 | | | 329 |
| Provisions | 460 | 37 | -14 | 32 | 21 | 143 | -32 | 5 | 26 | -7 | 670 |

| | Dec. 31, 2010 | Discounted amount | Financial income | Cost of services performed | Other costs, incl. past service | Actuarial gains (losses) | Payment to beneficiaries | Contributions to the plan | Mobility transfer | Other | Dec. 31, 2011 (restated) |
|--|---------------|----------------------|---------------------|----------------------------------|---------------------------------------|-----------------------------|-----------------------------|------------------------------|----------------------|-----------|-----------------------------|
| Commitments | 395 | 13 | | 28 | 4 | 16 | -31 | | | 348 | 772 |
| Non-Group insurance contract and externally managed assets | 2 | | | | | | | | | 310 | 312 |
| Provisions | 393 | 13 | | 28 | 4 | 16 | -31 | | | 37 | 460 |

A change of plus/minus 50 basis points of discount rates would result, respectively, in a decrease of €56 million/an increased commitment of €63 million. The duration of commitments (excluding foreign entities) is 17 years.

Change in the fair value of plan assets

| in € thousands | Fair value of assets Dec. 31, 2011 | Discounted amount | Actuarial gains (losses) | Yield of plan assets | Contributions by plan participants | Employer contributions | Payment to beneficiaries | Foreign exchange effect | Other | Fair value of assets Dec. 31, 2011 |
|---------------------------|---------------------------------------|-------------------|--------------------------|----------------------|------------------------------------|------------------------|--------------------------|-------------------------|-------|---------------------------------------|
| Fair value of plan assets | 579,780 | 11,265 | 24,389 | 14,024 | -4,417 | 113,159 | 20,011 | | | 718,189 |

Breakdown of the fair values of plan assets

| Breakdown of fair value of plan assets | Dec. 31, 2012 | | | | Dec. 31, 2011 | | | |
|--|-----------------|--------------------|-------------|-------|-----------------|--------------------|-------------|-------|
| | Debt securities | Equity instruments | Real estate | Other | Debt securities | Equity instruments | Real estate | Other |
| Assets listed on an active market | 77% | 19% | 0% | 4% | 74% | 22% | 0% | 4% |
| Assets not listed on an active market | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% |
| Total | 77% | 19% | 1% | 4% | 74% | 22% | 0% | 4% |

Provisions for home savings accounts and plans signature risk

| | Dec. 31, 2012 | Dec. 31, 2011 |
|---|---------------|---------------|
| Home savings plan outstandings | | |
| Seniority under 10 years | 10,732 | 13,766 |
| Seniority over 10 years | 8,423 | 4,441 |
| Total | 19,155 | 18,207 |
| Savings account outstandings | 3,027 | 2,952 |
| Total home savings accounts and plans | 22,181 | 21,159 |
| Home savings loans | 794 | 823 |
| Outstanding home savings loans recognized in statement of financial position (amount used to calculate risk provisions) | | |

| Provisions for home savings accounts and plans | Dec. 31, 2011 | Net additions/reversals | Other movements | Dec. 31, 2012 |
|--|---------------|-------------------------|-----------------|---------------|
| On home savings accounts | 48 | (25) | 1 | 24 |
| On home savings plans | 34 | (16) | 0 | 18 |
| On home savings loans | 23 | (1) | 1 | 23 |
| Total | 105 | (42) | 2 | 65 |
| Analysis of provisions on home savings plans by seniority | | | | |
| Seniority under 10 years | 12 | (5) | 0 | 7 |
| Seniority over 10 years | 22 | (11) | 0 | 11 |
| Total | 34 | (16) | 0 | 18 |

Home savings accounts (comptes épargne logement, CEL) and home savings plans (plans épargne logement, PEL) are French regulated savings products, allowing individual customers to invest over time in an interest bearing account giving subsequent entitlement to a home loan. These products place a twofold commitment on the distributor:

- a commitment to provide a return to depositors on amounts invested: fixed-rate for PEL and variable-rate (periodically reviewed based on benchmark indexes) for CEL.
- a commitment to lend to those customers on demand, on predetermined terms (for both CEL and PEL).

The commitments have been estimated on the basis of customer statistical behavior and market inputs.

A provision is established in the liabilities section of the statement of financial position to cover potential future costs arising from unfavorable conditions relating to these products, on the basis of interest rates offered to individual customers by similar, non-regulated products. This approach is based on homogeneous generations of regulated terms for PEL. The impact on income is recognized as "interest due to customers".

The decrease in the provisions for risks at December 31, 2012 compared to the previous year is due to a downward revision of expected future interest rates (determined using a Cox-Ingersoll-Ross rate model or

NOTE 22 - Subordinated debt

| | Dec. 31, 2012 | Dec. 31, 2011 |
|------------------------------|---------------|---------------|
| Subordinated notes | 4,795 | 4,947 |
| Non-voting loan stock | 29 | 39 |
| Perpetual subordinated notes | 1,461 | 1,463 |
| Other debt | 1 | 19 |
| Accrued interest | 89 | 96 |
| TOTAL | 6,375 | 6,563 |

Main subordinated debt issues

| (in € millions) | Type | Issue date | Amount issued | Amount at Dec. 31, 2012 ⁽¹⁾ | Rate | Maturity |
|------------------------------------|-----------------|--------------------|---------------|--|------|--------------------|
| Banque Fédérative du Crédit Mutuel | Subordinated | July 19, 2001 | €700m | €595m | 6.50 | July 19, 2013 |
| Banque Fédérative du Crédit Mutuel | Subordinated | September 30, 2001 | €800m | €791m | 5.00 | September 30, 2015 |
| Banque Fédérative du Crédit Mutuel | Subordinated | December 18, 2001 | €300m | €300m | 5.10 | December 18, 2015 |
| Banque Fédérative du Crédit Mutuel | Subordinated | June 16, 2008 | €300m | €300m | 5.50 | June 16, 2016 |
| Banque Fédérative du Crédit Mutuel | Subordinated | December 16, 2008 | €500m | €500m | 6.10 | December 16, 2016 |
| Banque Fédérative du Crédit Mutuel | Subordinated | December 6, 2011 | €1,000m | €1,000m | 5.30 | December 6, 2018 |
| Banque Fédérative du Crédit Mutuel | Subordinated | October 22, 2010 | €1,000m | €917m | 4.00 | October 22, 2020 |
| CIC | Non-voting loan | May 28, 1985 | €137m | €13m | (2) | (3) |
| Banque Fédérative du Crédit Mutuel | Deeply | December 15, 2001 | €750m | €749m | (4) | No fixed maturity |
| Banque Fédérative du Crédit Mutuel | Deeply | February 25, 2005 | €250m | €250m | (5) | No fixed maturity |
| Banque Fédérative du Crédit Mutuel | subordinated | April 28, 2005 | €404m | €390m | (6) | No fixed maturity |

(1) Amounts net of intra-Group balances.

(2) Minimum 85% (TAM-TMO)/2 Maximum 130% (TAM+TMO)/2.

(3) Non amortizable, but redeemable at borrower's discretion with effect from May 28, 1997 at 130% of par revalued by 1.5% annually for subsequent years.

(4) 10-year CMS ISDA CIC + 10 basis points.

(5) 10-year CMS ISDA + 10 basis points.

(6) Fixed-rate 4.471 until October 28, 2015 and thereafter 3-month Euribor + 185 basis points.

NOTE 23 - Shareholders' equity

23a - Shareholders' equity - Group share (excluding unrealized or deferred gains or losses)

| | Dec. 31, 2012 | Dec. 31, 2011 (restated) |
|--|---------------|-----------------------------|
| Capital stock and additional paid-in capital and reserves | 5,808 | 5,596 |
| - Capital stock | 5,808 | 5,596 |
| - Premium relating to issue, transfer, merger, split, conversion | 0 | 0 |
| Consolidated reserves | 19,627 | 17,951 |
| - Regulated reserves | 7 | 7 |
| - Other reserves (including effects related to first application of standards) | 19,514 | 17,906 |
| - Retained earnings | 106 | 38 |
| Net income | 1,622 | 1,660 |
| TOTAL | 27,057 | 25,207 |

The share capital of Caisses de Crédit Mutuel comprises:

- non-transferable A units,
- tradable B units,
- priority interest P units.

B units may only be subscribed by members with a minimum of one A unit. The articles of association of local Caisses limit subscription to B units by the same member to €50,000 (except in the case of reinvestment of the dividend in B units). Pursuant to the law of September 10, 1947, capital may be no lower, after restatement of contributions, than one quarter of its highest previous level.

The purchasing system for B units differs according to whether they were subscribed before or after December 31, 1988:

- units subscribed up to December 31, 1988 may be redeemed at the member's request for January 1 each year. Redemption, which is subject to compliance with measures governing the capital decrease, requires a minimum notice period of three months.
- units subscribed from January 1, 1980 may be redeemed at the member's request with a notice period of five years, except in the case of marriage, death or unemployment. These transactions must also comply with measures governing the capital decrease.

The Caisse may, by resolution of the board of directors and with the agreement of the supervisory board, redeem all or some of the units in this category under the same conditions.

Priority interest P units are issued both by Caisse Régionale du Crédit Mutuel de Normandie, and by the Caisse de Crédit Mutuel "Cautonnement Mutuel de l'Habitat", a mutual loan guarantee company that has been issuing priority interest share capital units since 1999, with subscription reserved for distributors of secured loans outside the CM11 group.

At December 31, 2012, the share capital of Caisses de Crédit Mutuel broke down as follows:

- €177.5 million in A units, compared with €175.8 million at December 31, 2011,
- €5,595.0 million in B and similar units, compared with €5,372.9 million at December 31, 2011,
- €35.2 million in P units, compared with €47.4 million at December 31, 2011.

23b - Unrealized or deferred gains and losses

| | Dec. 31, 2012 | Dec. 31, 2011 (restated) |
|--|---------------|-----------------------------|
| Unrealized or deferred gains and losses* relating to: | | |
| Available-for-sale financial assets | | |
| - equities | 641 | 397 |
| - bonds | -24 | -1,257 |
| Cash flow hedges | -99 | -105 |
| Actuarial gains and losses | -169 | -68 |
| Translation adjustments | 30 | 28 |
| Share of unrealized or deferred gains and losses of associates | -53 | -36 |
| TOTAL | 326 | -1,040 |
| Attributable to the Group | 269 | -990 |
| Non-controlling interests | 57 | -50 |

* Net of tax

23c - Recycling of gains and losses recognized directly in equity

| | Movements 2012 | Movements 2011 (restated) |
|--|-------------------|------------------------------|
| Translation adjustments | | |
| Reclassification in income | 0 | 0 |
| Other movements | 2 | -5 |
| Sub-total | 2 | -5 |
| Remeasurement of available-for-sale financial assets | | |
| Reclassification in income | 4 | 143 |
| Other movements | 1,472 | -908 |
| Sub-total | 1,476 | -766 |
| Remeasurement of hedging derivative instruments | | |
| Reclassification in income | 0 | 0 |
| Other movements | 6 | -16 |
| Sub-total | 6 | -16 |
| Actuarial gains and losses on defined benefit plans | -101 | -16 |
| Share of unrealized or deferred gains and losses of associates | -17 | -18 |
| TOTAL | 1,366 | -821 |

23d - Tax on components of gains and losses recognized directly in equity

| | Changes 2012 | | | Changes 2011 (restated) | | |
|---|--------------|------------|-------------|-------------------------|------------|-------------|
| | Gross amount | Tax | Net amount | Gross amount | Tax | Net amount |
| Translation adjustments | 2 | | 2 | -5 | | -5 |
| Remeasurement of available-for-sale financial assets | 1,364 | 112 | 1476 | -1,129 | 363 | -766 |
| Remeasurement of hedging derivative instruments | 0 | 6 | 6 | -19 | 2 | -16 |
| Actuarial gains and losses on defined benefit plans | -140 | 39 | -101 | -24 | 8 | -16 |
| Share of unrealized or deferred gains and losses of associates | -17 | | -17 | -18 | 0 | -18 |
| Total gains and losses recognized directly in shareholders' equity | 1209 | 157 | 1366 | -1194 | 374 | -821 |

NOTE 24 - Commitments given and received

| Commitments given | Dec. 31, 2012 | Dec. 31, 2011 |
|--|----------------------|----------------------|
| Financing commitments | | |
| To credit institutions | 1,620 | 1,626 |
| To customers | 47,882 | 52,107 |
| Guarantee commitments | | |
| To credit institutions | 1,323 | 2,265 |
| To customers | 13,800 | 13,677 |
| Commitments on securities | | |
| Other commitments given | 255 | 440 |
| Commitments given by Insurance business line | 218 | 316 |
| Commitments received | Dec. 31, 2012 | Dec. 31, 2011 |
| Financing commitments | | |
| From credit institutions | 24,313 | 20,665 |
| From customers | 4 | 0 |
| Guarantee commitments | | |
| From credit institutions | 29,132 | 30,925 |
| From customers | 7,327 | 7,487 |
| Commitments received on securities | | |
| Other commitments received | 115 | 31 |
| Commitments received by Insurance business line | 5,611 | 6,751 |
| Assets pledged as collateral for liabilities | Dec. 31, 2012 | Dec. 31, 2011 |
| Loaned securities | 4 | 5 |
| Security deposits on market transactions | 8,070 | 7,646 |
| Securities sold under repurchase agreements | 24,726 | 26,758 |
| Total | 32,800 | 34,409 |

For refinancing, the Group sells debt and/or shareholders' equity obligations under repurchase agreements, transferring ownership of securities that the beneficiary can then lend in turn. The borrower receives the coupons or dividends. These transactions are subject to margin calls and the Group is exposed to non-return of securities.

At December 31, 2012, the fair value of assets sold under repurchase agreements was €24,322 million.

NOTE 25 - Interest income, interest expense and equivalent

| | December 31, 2012 | | December 31, 2011 | |
|--|-------------------|----------------|-------------------|----------------|
| | Income | Expense | Income | Expense |
| . Credit institutions and central banks | 1,111 | -1,448 | 1,350 | -1,324 |
| . Customers | 13,513 | -6,611 | 13,760 | -5,855 |
| - of which finance leases and operating leases | 2,679 | -2,360 | 2,681 | -2,361 |
| . Hedging derivative instruments | 2,886 | -3,499 | 1,885 | -2,229 |
| . Available-for-sale financial assets | 735 | | 773 | |
| . Held-to-maturity financial assets | 389 | | 192 | |
| . Debt securities | | -2,094 | | -2,184 |
| . Subordinated debt | | -47 | | -68 |
| TOTAL | 18,634 | -13,700 | 17,960 | -11,660 |

NOTE 26 - Fees and commissions

| | December 31, 2012 | | December 31, 2011 | |
|---|-------------------|-------------|-------------------|-------------|
| | Income | Expense | Income | Expense |
| Credit institutions | 17 | -3 | 14 | -4 |
| Customers | 1,130 | -18 | 1,174 | -17 |
| Securities | 685 | -47 | 739 | -53 |
| <i>Of which funds managed for third parties</i> | <i>474</i> | | <i>489</i> | |
| Derivative instruments | 3 | -5 | 4 | -13 |
| Foreign exchange | 17 | -2 | 19 | -3 |
| Financing and guarantee commitments | 43 | -3 | 46 | -5 |
| Services provided | 1,605 | -796 | 1,656 | -856 |
| TOTAL | 3,500 | -874 | 3,653 | -951 |

NOTE 27 - Net gain (loss) on financial instruments at fair value through profit or loss

| | Dec. 31, 2012 | Dec. 31, 2011 |
|---|---------------|---------------|
| Trading derivative instruments | 667 | 35 |
| Instruments designated under the fair value option ⁽¹⁾ | 181 | -124 |
| Ineffective portion of hedging instruments | 8 | -42 |
| . Cash flow hedges | 0 | 0 |
| . Fair value hedges | 7 | -42 |
| . Change in fair value of hedged items | -840 | 405 |
| . Change in fair value of hedging items | 848 | -447 |
| Foreign exchange gains (losses) | 43 | 61 |
| Total changes in fair value | 898 | -70 |

(1) of which €93 million relating to the Private Equity business line

NOTE 28 - Net gain (loss) on available-for-sale financial assets

| | December 31, 2012 | | | |
|--|-------------------|----------------|------------|------------|
| | Dividends | Realized gains | Impairment | Total |
| . Government securities, bonds and other fixed-income securities | | 89 | 0 | 89 |
| . Equities and other variable-income securities | 7 | 15 | 20 | 42 |
| . Long-term investments | 69 | 43 | 11 | 124 |
| . Other | 0 | -3 | 0 | -4 |
| TOTAL | 76 | 144 | 31 | 251 |

| | December 31, 2011 (restated) | | | |
|--|------------------------------|----------------|-------------|-----------|
| | Dividends | Realized gains | Impairment | Total |
| . Government securities, bonds and other fixed-income securities | | 16 | 0 | 16 |
| . Equities and other variable-income securities | 9 | 16 | -40 | -15 |
| . Long-term investments | 66 | 116 | -103 | 79 |
| . Other | 0 | -82 | 0 | -82 |
| TOTAL | 75 | 67 | -143 | -1 |

NOTE 29 - Other income and expense

| | Dec. 31, 2012 | Dec. 31, 2011 (restated) |
|--|---------------|-----------------------------|
| Income from other activities | | |
| . Insurance contracts | 10,832 | 9,336 |
| . Investment property | 1 | 1 |
| - reversals provisions/amortization | 0 | 1 |
| - gains on disposals | 1 | 0 |
| . Rebilled expenses | 73 | 69 |
| . Other income | 1,628 | 1,588 |
| Sub-total | 12,534 | 10,994 |
| Expenses on other activities | | |
| . Insurance contracts | -8,838 | -7,852 |
| . Investment property: | -24 | -22 |
| - net movements in depreciation, amortization and impairment (based on the accounting method selected) | -24 | -21 |
| - losses on disposals | -1 | -1 |
| . Other expenses | -919 | -986 |
| Sub-total | -9,781 | -8,860 |
| Other income and expense, net | 2,753 | 2,134 |

Net income from the Insurance business line

| | Dec. 31, 2012 | Dec. 31, 2011 (restated) |
|--|---------------|-----------------------------|
| Earned premiums | 7,871 | 7,869 |
| Claims and benefits expenses | -6,200 | -6,018 |
| Movements in provisions | -2,638 | -1,854 |
| Other technical and non-technical income and expense | 53 | 69 |
| Net investment income | 2,907 | 1,418 |
| Total | 1,994 | 1,485 |

NOTE 30 - General operating expenses

| | Dec. 31, 2012 | Dec. 31, 2011 (restated) |
|--------------------------|---------------|-----------------------------|
| Payroll costs | -4,368 | -4,007 |
| Other operating expenses | -2,973 | -2,924 |
| TOTAL | -7,341 | -6,931 |

30a - Payroll costs

| | Dec. 31, 2012 | Dec. 31, 2011 (restated) |
|--------------------------------------|---------------|-----------------------------|
| Salaries and wages | -2,744 | -2,578 |
| Social security contributions | -1,115 | -982 |
| Employee benefits | -4 | -7 |
| Incentive bonuses and profit-sharing | -209 | -171 |
| Payroll taxes | -290 | -266 |
| Other expenses | -6 | -3 |
| TOTAL | -4,368 | -4,007 |

Number of employees

| Average number of employees | Dec. 31, 2012 | Dec. 31, 2011 |
|-----------------------------|---------------|---------------|
| Banking staff | 39,830 | 39,825 |
| Management | 22,299 | 21,320 |
| TOTAL | 62,129 | 61,145 |
| Analysis by country | | |
| France | 51,142 | 50,711 |
| Rest of the world | 10,987 | 10,434 |
| TOTAL | 62,129 | 61,145 |

Includes 284 employees of Targobank Spain and 92 employees of Banque Casino, consolidated using the proportional method.

| Number of employees at end of period* | Dec. 31, 2012 | Dec. 31, 2011 |
|---------------------------------------|---------------|---------------|
| | 65,863 | 65,174 |

* The number of employees at the end of period corresponds to the total number of employees in all entities controlled by the Group at December 31. In contrast, the consolidated average number of employees (full-time equivalent, or FTE) is limited to the scope of financial consolidation (full or proportional consolidation).

30b - Other operating expenses

| | Dec. 31, 2012 | Dec. 31, 2011 (restated) |
|--|---------------|-----------------------------|
| Taxes and duties | -311 | -288 |
| External services | -2,083 | -2,066 |
| Other miscellaneous expenses (transportation, travel, etc) | -75 | -65 |
| TOTAL | -2,469 | -2,419 |

30c - Depreciation, amortization and impairment of property, equipment and intangible assets

| | Dec. 31, 2012 | Dec. 31, 2011 |
|-------------------------------|---------------|---------------|
| Depreciation and amortization | -504 | -504 |
| - property and equipment | -397 | -391 |
| - intangible assets | -107 | -113 |
| Impairment losses | 0 | -1 |
| - property and equipment | 0 | 0 |
| - intangible assets | 0 | -1 |
| TOTAL | -504 | -505 |

NOTE 31 - Net additions to/reversals from provisions for loan losses

| December 31, 2012 | Additions | Reversals | Loan losses covered by provisions | Loan losses not covered by provisions | Recoveries on loans written off in previous years | TOTAL |
|---|---------------|--------------|-----------------------------------|---------------------------------------|---|---------------|
| Credit institutions | -15 | 38 | -3 | 0 | 0 | 20 |
| Customers | -1,480 | 1,434 | -710 | -396 | 131 | -1,020 |
| . Finance leases | -5 | 8 | -5 | -3 | 1 | -4 |
| . Other customer items | -1,475 | 1,426 | -705 | -393 | 131 | -1,016 |
| Sub-total | -1,495 | 1,472 | -712 | -396 | 131 | -1,000 |
| Held-to-maturity financial assets | 0 | 0 | 0 | 0 | 0 | 0 |
| Available-for-sale financial assets (1) | -10 | 408 | -473 | -44 | 31 | -89 |
| Other | -57 | 67 | 0 | -2 | 0 | 8 |
| TOTAL | -1,563 | 1,947 | -1,185 | -442 | 162 | -1,081 |

(1) of which -€30 million from the disposal of Greek sovereign debt. (see Note 7b)

| December 31, 2011 | Additions | Reversals | Loan losses covered by provisions | Loan losses not covered by provisions | Recoveries on loans written off in previous years | TOTAL |
|---|---------------|--------------|-----------------------------------|---------------------------------------|---|---------------|
| Credit institutions | -3 | 51 | 0 | 0 | 0 | 48 |
| Customers | -1,615 | 1,616 | -754 | -371 | 112 | -1,012 |
| . Finance leases | -10 | 6 | -3 | -6 | 0 | -13 |
| . Other customer items | -1,605 | 1,609 | -751 | -365 | 111 | -999 |
| Sub-total | -1,618 | 1,667 | -754 | -371 | 112 | -964 |
| Held-to-maturity financial assets | -2 | 0 | 0 | 0 | 0 | -2 |
| Available-for-sale financial assets (1) | -464 | 1 | -40 | -50 | 44 | -509 |
| Other | -52 | 73 | -2 | 0 | 0 | 19 |
| Total | -2,135 | 1,741 | -796 | -421 | 156 | -1,456 |

(1) Includes €451 million impairment losses on Greek sovereign debt.

NOTE 32 - Gains (losses) on other assets

| | Dec. 31, 2012 | Dec. 31, 2011 |
|---|---------------|---------------|
| Property, equipment and intangible assets | 16 | 66 |
| . Losses on disposals | -16 | -12 |
| . Gains on disposals | 32 | 78 |
| Gain (loss) on consolidated securities sold | 0 | 0 |
| TOTAL | 16 | 66 |

NOTE 33 - Change in value of goodwill

| | Dec. 31, 2012 | Dec. 31, 2011 |
|--|---------------|---------------|
| Impairment of goodwill (1) | -27 | -9 |
| Negative goodwill recognized in income | 0 | 0 |
| TOTAL | -27 | -9 |

(1) Goodwill relating to RMA of €87 million was written down in the amount of €27 million during 2012.

NOTE 34 - Corporate income tax

Breakdown of income tax expense

| | Dec. 31, 2012 | Dec. 31, 2011 (restated) |
|---------------------------------------|---------------|-----------------------------|
| Current taxes | -1,047 | -854 |
| Deferred taxes | -14 | -89 |
| Adjustments in respect of prior years | 4 | 18 |
| TOTAL | -1,057 | -925 |

Reconciliation between the income tax expense recognized in the financial statements and the theoretical income tax expense

| | Dec. 31, 2012 | Dec. 31, 2011 (restated) |
|---|---------------|-----------------------------|
| Taxable income | 3,029 | 2,712 |
| Theoretical tax rate | 36.10% | 36.10% |
| Theoretical tax expense | -1,093 | -979 |
| Impact of specific SCR and SICOMI tax rules | 25 | 18 |
| Impact of changes in deferred tax rates | 0 | 30 |
| Impact of the reduced rate on long-term capital gains | 44 | 48 |
| Impact of specific tax rates of foreign entities | 4 | 7 |
| Other | -36 | -49 |
| Income tax | -1,057 | -925 |
| Effective tax rate | 34.91% | 34.12% |

NOTE 35 - Fair value of financial instruments recognized at amortized cost

The fair values presented are an estimate based on observable inputs at December 31, 2012. They are determined using discounted cash flows calculated based on a risk-free interest rate curve, to which is added, in the case of asset items, a credit spread computed at the CM11-CIC Group level and reviewed each year. The financial instruments included here are those associated with lending and borrowing. They do not include non-monetary elements (equities), trade payables, other assets, other liabilities and accruals. Non-financial instruments are not covered by this information.

The fair value of financial instruments payable on demand and of regulated customer savings accounts corresponds to the value due to the customer, i.e. the carrying amount.

Certain entities in the Group may also apply the assumption that the market value is the carrying amount, in the case of contracts with variable interest rate terms or contracts whose residual term is equal to or less than one year.

We draw attention to the fact that, with the exception of financial assets held to maturity, financial instruments carried at amortized cost are not transferable or are not in practice traded before maturity. As such, no entries are made for related capital gains or losses.

However, should financial instruments carried at amortized cost be transferred, the selling price may be significantly different from the fair value calculated at December 31, 2012.

| | Dec. 31, 2012 | | Dec. 31, 2011 | |
|--|-----------------|--------------|-----------------|--------------|
| | Carrying amount | Market value | Carrying amount | Market value |
| Assets | | | | |
| Loans and receivables due from credit institutions | 53,924 | 51,164 | 38,603 | 36,909 |
| Loans and receivables due from customers | 269,411 | 275,877 | 263,906 | 265,489 |
| Held-to-maturity financial assets | 13,718 | 14,636 | 16,121 | 16,239 |
| Liabilities | | | | |
| Due to credit institutions | 28,885 | 28,988 | 36,422 | 36,169 |
| Due to customers | 216,503 | 212,283 | 200,086 | 197,287 |
| Debt securities | 93,919 | 96,800 | 87,227 | 88,487 |
| Subordinated debt | 6,375 | 6,722 | 6,563 | 7,249 |

NOTE 36 - Related party transactions

Statement of financial position items relating to related party transactions

| | December 31, 2012 | | | December 31, 2011 (restated) | | |
|--|--|--|-------------------------|--|--|-------------------------|
| | Companies consolidated using the equity method | Companies consolidated using the proportional method | Confédération Nationale | Companies consolidated using the equity method | Companies consolidated using the proportional method | Confédération Nationale |
| Assets | | | | | | |
| Loans, advances and securities | | | | | | |
| Loans and receivables due from credit institutions | 2,007 | 271 | 4,737 | 2,566 | 160 | 4,009 |
| Loans and receivables due from customers | 0 | 0 | 36 | 0 | 0 | 44 |
| Securities | 12 | 0 | 354 | 27 | 0 | 501 |
| Other assets | 6 | 2 | 35 | 0 | 4 | 17 |
| TOTAL | 2,025 | 272 | 5,162 | 2,593 | 163 | 4,571 |
| Liabilities | | | | | | |
| Deposits | | | | | | |
| Due to credit institutions | 3,786 | 3 | 867 | 3,745 | 0 | 2,615 |
| Due to customers | 0 | 4 | 2,103 | 0 | 0 | 38 |
| Debt securities | 115 | 0 | 1,102 | 139 | 0 | 864 |
| Other liabilities | 0 | 0 | 207 | 0 | 0 | 174 |
| TOTAL | 3,901 | 6 | 4,279 | 3,885 | 0 | 3,691 |
| Financing and guarantee commitments | | | | | | |
| Financing commitments given | 0 | 76 | 0 | 0 | 102 | 0 |
| Guarantee commitments given | 0 | 21 | 60 | 1,108 | 0 | 54 |
| Financing commitments received | 0 | 0 | 0 | 0 | 0 | 0 |
| Guarantee commitments received | 0 | 0 | 282 | 0 | 0 | 226 |

Income statement items relating to related party transactions

| | December 31, 2012 | | | December 31, 2011 | | |
|------------------------------|--|--|-------------------------|--|--|-------------------------|
| | Companies consolidated using the equity method | Companies consolidated using the proportional method | Confédération Nationale | Companies consolidated using the equity method | Companies consolidated using the proportional method | Confédération Nationale |
| Interest received | 23 | 1 | 89 | 64 | 0 | 107 |
| Interest paid | -37 | 0 | -55 | -62 | 0 | -75 |
| Fee and commissions received | 0 | 1 | 11 | 0 | 0 | 24 |
| Fee and commissions paid | 0 | 0 | -6 | 0 | 0 | -11 |
| Other income (expense) | 26 | 5 | -29 | 17 | 4 | -121 |
| General operating expenses | 0 | 7 | -15 | 0 | 1 | -25 |
| TOTAL | 11 | 13 | -5 | 19 | 4 | -100 |

The Confédération Nationale included Crédit Mutuel's regional federations not associated with the CM11-CIC Group.

In the case of companies consolidated using the proportional method (Banque Casino, Bancas and Targobank Spain) the amounts include the portion of intercompany transactions not eliminated on consolidation.

Relationships with the Group's key management

Remuneration received by the Group officers and directors includes a portion related to their activities at Crédit Mutuel and CIC. It may include a fixed and a variable portion. This remuneration is set by the deliberative bodies based on proposals from remuneration committees of the respective boards of directors. The Group's officers and directors may also receive the accidental death and disability and supplementary retirement benefit plans made available to all Group employees.

They did not receive any equity securities, warrants or options to purchase shares of entities under Group control. In addition, they do not receive any attendance fees in consideration of their board mandates, whether the boards are of Group companies or companies outside the Group but on whose board they sit as a result of their functions within the Group.

The Group's officers and directors may also hold assets or borrowings in the financial statements of the Group's banks on the same terms and conditions offered to all other employees.

| Total remuneration paid to key management | Dec. 31, 2012 | Dec. 31, 2011 |
|--|--------------------|--------------------|
| Amounts in € thousands | Total remuneration | Total remuneration |
| Corporate officers - Management Committee - Board members who receive remuneration | 5,267 | 5,334 |

At its meeting of May 19, 2011, the Board of Directors of CIC approved a severance payment in case of termination of Mr. Lucas' term of office as CEO, subject to a performance-related condition and representing one year of his remuneration as a corporate officer, i.e., a commitment currently estimated at €770,000 (including social contributions).

At its meeting of May 8, 2011, the Board of Directors of BCFM approved a severance payment in case of termination of Mr. Fradin's term of office as COO, subject to a performance-related condition and representing one year of his remuneration as a corporate officer, i.e., a commitment currently estimated at €1,120,000 (including social contributions). In his capacity as a corporate officer, Mr. Fradin also benefits from a supplemental pension plan on the same terms and conditions offered to all other BCFM employees. 2012 contributions to the insurance company amounted to €17,604 and covered the entire commitment.

NOTE 37 - Events after the reporting period and other information

The consolidated financial statements of the CM11-CIC Group at December 31, 2012 were approved by the Board of Directors at its meeting of March 1, 2013.

NOTE 38 - Exposure to risk

The risk exposure information required by IFRS 7 is included in Section IV of the management report.

NOTE 39 - Statutory auditors' fees

| | ERNST & YOUNG | | | | KPMG AUDIT | | | |
|---|---------------|--------------|-------------|-------------|--------------|--------------|-------------|-------------|
| | Amount | | % | | Amount | | % | |
| | 2012 | 2011 | 2012 | 2011 | 2012 | 2011 | 2012 | 2011 |
| <i>Audit</i> | | | | | | | | |
| Statutory audit, certification and review of financial statements | | | | | | | | |
| - BFCM | 178 | 151 | 5% | 5% | 226 | 242 | 3% | 4% |
| - Fully consolidated subsidiaries | 2,731 | 2,775 | 80% | 86% | 4,469 | 4,418 | 63% | 78% |
| Other assignments and services directly related to the statutory audit (1) | | | | | | | | |
| - BFCM | 45 | | 1% | 0% | 35 | 19 | 0% | 0% |
| - Fully consolidated subsidiaries | 389 | 211 | 11% | 7% | 398 | 327 | 6% | 6% |
| Sub-total | 3,343 | 3,137 | 98% | 98% | 5,127 | 5,006 | 72% | 89% |
| <i>Other services provided by the networks to fully consolidated subsidiaries</i> | | | | | | | | |
| - Legal, tax and employee-related | | | 0% | 0% | 19 | | 0% | 0% |
| - Other | 73 | 74 | 2% | 2% | 1,948 | 630 | 27% | 11% |
| Sub-total | 73 | 74 | 2% | 2% | 1,967 | 630 | 28% | 11% |
| Sub-total | 3,416 | 3,211 | 100% | 100% | 7,094 | 5,636 | 100% | 100% |

(1) Other assignments and services directly related to the statutory audit essentially consisted of assignments taken at the request of the supervisory authority to ensure compliance of the organization and its processes with regulatory requirements.

The total audit fees paid to auditors which are not members of the network of one of the auditors certifying the consolidated and individual financial statements of BFCM, mentioned in the table above, amounted to €8,648 thousand for the year 2012.

Statutory auditors' report on the consolidated financial statements of CM11-CIC

This is a free translation into English of the statutory auditors' report on the consolidated financial statements issued in French and it is provided solely for the convenience of English-speaking users.

The statutory auditors' report includes information specifically required by French law in such reports, whether modified or not. This information is presented below the audit opinion on the consolidated financial statements and includes an explanatory paragraph discussing the auditors' assessments of certain significant accounting and auditing matters. These assessments were considered for the purpose of issuing an audit opinion on the consolidated financial statements taken as a whole and not to provide separate assurance on individual account balances, transactions or disclosures.

This report also includes information relating to the specific verification of information given in the group's management report.

This report should be read in conjunction with and construed in accordance with French law and professional auditing standards applicable in France.

KPMG Audit

KPMG S.A. Department
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92923 Paris-La Défense Cedex, France

Statutory Auditor
Member of the Versailles regional
institute of accountants

ERNST & YOUNG et Autres

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S.A.S. à capital variable
(simplified stock company with variable capital)

Statutory Auditor
Member of the Versailles regional
institute of accountants

CM11-CIC Group

Year ended December 31, 2012

Statutory auditors' report on the consolidated financial statements

To the Shareholders,

In compliance with the assignment entrusted to us by your annual general meeting, we hereby report to you for the year ended December 31, 2012 on:

- the audit of the accompanying consolidated financial statements of the CM11-CIC Group;
- the justification of our assessments;
- the specific verification required by law.

These consolidated financial statements have been approved by the Board of Directors. Our role is to express an opinion on these consolidated financial statements based on our audit.

I. Opinion on the consolidated financial statements

We conducted our audit in accordance with professional standards applicable in France; those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit involves performing procedures, using sampling techniques or other methods of selection, to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made, as well as the overall presentation of the consolidated financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

In our opinion, the consolidated financial statements give a true and fair view of the assets and liabilities and of the financial position of the Group as at December 31, 2012 and of the results of its operations for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union.

Without qualifying our opinion, we draw your attention to Notes 1.1 and 21 to the consolidated financial statements, which describe the early application as from January 1, 2012 of IAS 19 revised standard and its impact on the consolidated financial statements as at December 31, 2012.

II. Justification of our assessments

In accordance with the requirements of article L. 823-9 of the French Commercial Code (code de commerce) relating to the justification of our assessments, we bring to your attention the following matters:

- The Group uses internal models and methods to value positions in financial instruments that are not listed on active markets, as well as to recognize certain provisions, as described in Notes 1.3 and 12 to the consolidated financial statements. We examined the control system applied to these models and methods, the parameters used and the identification of the financial instruments to which they apply.
- The Group recognizes impairment losses on assets available for sale when there is an objective indication of a prolonged or significant reduction in the value of these assets (Notes 1.3 and 7 to the consolidated financial statements). We examined the control system applied to the identification of impairment indicators, the valuation of the most significant items, and the estimates that led, where applicable, to the recognition of impairment provisions to cover losses in value.
- The Group carried out impairment tests on goodwill and investments held, which resulted, where relevant, in the recognition of impairment provisions in respect of this financial year (Notes 1.3 and 18 to the consolidated financial statements). We examined the methods used to implement these tests, the main assumptions and parameters used and the resulting estimates that led, where applicable, to impairment losses.
- The Group records impairment losses to cover the credit and counterparty risks inherent to its business (Notes 1.3, 8a, 10, 21 and 31 to the consolidated financial statements). We examined the control systems applicable to the monitoring of credit and counterparty risk, the impairment methodologies and the coverage of losses in value by individual and collective impairment provisions.
- The Group accounted for a correction of error over prior periods in the consolidated financial statements, as indicated in Notes 1.1 and 15 to the consolidated financial statements. The investment in Banco Popular Español (BPE) is now recognized according to the equity method. We examined the methods used with respect to this recognition, the main assumptions and parameters used and the resulting estimates. We also verified the correct restatement of the 2011 consolidated financial statements and the information provided in this respect in Note 15 to the consolidated financial statements.
- The Group records provisions for employee benefit obligations (Notes 1.3 and 21 to the consolidated financial statements). We examined the method used to assess these obligations, as well as the main assumptions and calculation methods used. With regard to the early application of IAS 19 revised standard, we verified the correct restatement of shareholders' equity as at January 1, 2012, and the information provided in Note 1.1 to the consolidated financial statements regarding the impact on financial year 2011.

These assessments were made as part of our audit of the consolidated financial statements taken as a whole, and therefore contributed to the opinion we formed which is expressed in the first part of this report.

III. Specific verification

As required by law, we have also verified in accordance with professional standards applicable in France the information presented in the Group's management report.

We have no matters to report as to its fair presentation and its consistency with the consolidated financial statements.

Paris-La Défense, April 19, 2013

The Statutory Auditors

KPMG Audit
KPMG S.A. Department
French original signed by
Jean-François Dandé

ERNST & YOUNG et Autres
French original signed by

Olivier Durand

GSN NORTH AMERICA, INC.
(formerly ESN North America, Inc.)

Statement of Financial Condition
December 31, 2012

ASSETS

| | |
|--|---------------|
| Cash and cash equivalents | \$ 969,416 |
| Due from clearing broker | 218,969 |
| Advisory fees receivable | 43,500 |
| Deferred tax asset | 47,297 |
| Intangible assets, net | 231,821 |
| Property and equipment (net of accumulated depreciation of \$58,905) | 1,407 |
| Prepaid and other assets | <u>87,099</u> |

\$ 1,599,509

LIABILITIES AND STOCKHOLDERS' EQUITY

| | |
|---------------------------------------|----------------|
| Accounts payable and accrued expenses | \$ 106,662 |
| Due to Parent | <u>506,358</u> |

Total liabilities

613,020

Stockholders' equity:

| | |
|--|--------------------|
| Common stock: \$.01 par value; authorized 349 shares; 349 shares issued and outstanding | 3 |
| Additional paid-in capital | 10,379,934 |
| Deficit | <u>(9,393,448)</u> |

Total stockholders' equity

986,489

\$ 1,599,509